986/1

EXPORT BRIEFS

United States
Department of
Agriculture

Foreign
Agricultural
Service

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Products Sought by Foreign Buyers

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January 3, - 8, 1986

ALFALFA PELLET OR ALFALFA MEAL, BONE MEAL, DRIED SKIM MILK (TAIWAN). Quantity: 20' or 40' container. Quality: For feeding. Packaging: Bulk. Bank Ref: The Chang HWA, Business Dept., Taichung Head Office, Taiwan. CONTACT: Mark Lin, President, Zing Industrial Company, P.O. Box 1618, Taichung, Taiwan. Telex: 57523 ZING. Phone: (04) 321-0014. (WK 02/TOFAS 0254)

ALL CANNED MEAT (UNITED KINGDOM). WANTS CANNED PORK PRODUCTS (HAMS AND SHOULDERS). QUANTITY: TO BE DETERMINED. QUALTTY: 1ST AND STANDARD. PACKAGING: CONTAINERS. DELIVERY: ASAP -EARLY 1986. QUOTE: C & F. BANK REF: LLOYDS BANK PLC. CONTACT: MR. S.H. TWYFORD, CAMPBELL HAMILTON & CO LTD, 1 LEATHERMARKET,WESTON ST, LONDON SE1. PHONE: 01 407 6727. TELEX: 88941 CAMHAM. (WK 2/TOFAS 0275)

ALL CANNED MEAT (UNITED KINGDOM). WANTS CANNED BEEF PRODUCTS. QUANTITY: LARGE. QUALITY: 1ST AND STANDARD. PACKAGING: CONTAINERS. DELIVERY: EARLY 1986. QUOTE: C&F. BANK REF: LLOYDS BANK PLC. CONTACT: MR. S.H. TWYFORD, CAMPBELL HAMILTON & CO LTD, 1 LEATHERMARKET,WESTON ST., LONDON, SE1. TELEX: 88941 CAMHAM. PHONE: 01 407 6727. (WK 2/TOFAS 0276)

DAIRY HEIFERS (TUNISIA). BANQUE NATIONALE DE DEVELOPPEMENT AGRICOLE (BNDA) ARE REQUESTING PRE-TENDER PRICE QUOTATIONS FOR 500 DAIRY HEIFERS FOR EACH OF FOLLOWING CATEGORIES:(A) PUREBRED DAIRY HOLSTEIN HEIFERS (OPEN HEIFERS), 14-15 MONTHS OLD AT TIME OF AGREEMENT, LISTED IN HERDBOOK; (B) 500 PURE BRED DAIRY HOLSTEIN HEIFERS (OPEN HEIFERS) 14-15 MONTHS OLD AT TIME OF AGREEMENT, NOT LISTED IN HERDBOOK; (C) PURE BRED DAIRY HOLSTEIN HEIFERS, 4-6 MONTHS PREGNANT AT TIME OF AGREEMENT, LISTED IN HERDBOOK; (D) 500 PURE BRED DAIRY HOLSTEIN HEIFERS, 4-6 MONTHS PREGNANT AT TIME OF AGREEMENT, NOT LISTED IN HERDBOOK. SUBMIT CIF TUNIS QUOTATION AS SOON AS POSSIBLE FOR EACH CATEGORY. DELIVERY PERIOD NOVEMBER-DECEMBER 1986. INTERESTED US EXPORTERS SHOULD CONTACT MR FERJANI YOUSSEF BANQUE NATIONAL DE DEVELOPPEMENT AGRICOLE. TELEX BNDA 14375 OR CONTACT ATO TUNIS TELEX: 14307 USATO. PHONE: (01) 289-383. (WK 2/TOFAS 0236)

BARLEY, CORN (YEMEN ARAB REPUBLIC). Quantity: (1) 2000-3000 MT (2) 1000 MT. Quality: U.S. Grade # 3. Packaging: 50 kg jute bags. Delivery: Feb/Mar 1986. Quote: C&F Hodiedah. Bank Reference: Yemen Bank for Reconstruction & Development. CONTACT: Ahmed M. Al-Gharassi, Al-Gharassi *Int'l Trading, P.O. Box 1270, Sana'a, Yemen Arab Republic.* Telex: 2263 CARASI YE. (WK 2/TOFAS 0066)

AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

A 67.40/2:

BEET PULP B) SUNFLOWER C) CORN, YELLOW D) SOYBEAN MEAL E) SORGHUM F) WHEAT, SOFT WHEAT G) BARLEY H) BARLEY, HULL I) WHEAT, BRAN (PELLETS) J) CORN GLUTEN FEED K) CORN GLUTEN MEAL L) DRIED BREWER'S GRAIN M) MEAT MEAL (ITALY). Quantity: Estimated yearly purchases A) 1,560; B) 2,520; C) 30,000; D) 15,160; E) 1,680; F) 100,000; G) 1,800; H) 1,920; I) 7,560; J) 2,000; K) 1,440; L) 1,320; M) 4,200; Quality: B) 30% and 40%. C) N.2 D) 44-48%. J) 20% K) 60%. Giuntini S.P.A., large Italian producer of most all type animal feed, is interested in direct contacts with various American companies able to supply any or all of the above commodities. Quote: Need best CIF prices to Ravenna-Italy. CONTACT: Peter J. Caliandro, Giuntini & C. S.p.A., Via SS. 3/bis Tiberina, Perugia, Italy 06012. Telex: 660192 GIUARA or 661160 FINALT. Phone: (075) 851-0822. (WK 02/LETTER 0001)

BUTTER (INDONESIA). REQUIRED FOR CATERING SERVICE SUPPLYING ALL AIRLINES LEAVING FROM SOEKARNO-HATTA AIRPORT. QUANTITY: 250 25 KG CARTONS. DELIVERY: MONTHLY. OTHER REQ: SGS REPORT; COUNTRY OF ORIGIN CERTIFICATE. QUOTE: C&F BY AIR OR SEA. CONTACT: MARK WILSON, CATERING MANAGER, P.T. ANGKASA CITRA SARANA, JKT INT'L AIRPORT, PO BOX 3575, JAKARTA. TELEX: 44016 ACS IA. PHONE: 550-1732 - 35, 550-1748 - 51, 676-990. (WK 2/TOFAS 0307)

CANNED FRUITS (INDONESIA). WANTS PEARS, PEACHES, FRUIT COCKTAIL, CHERRIES, PRUNES. REQUIRED FOR CATERING SERVICE SUPPLYING ALL AIRLINES LEAVING FROM SOEKARNO-HATTA AIRPORT. QUANTITY: 400 CARTONS OF SIZE A10 OR 5KG CANS. QUALITY: CANNED PEARS AND PEACHES SMALL AND FIRM. DELIVERY: MONTHLY. PACKAGING: CATERING SIZE A10 AND ABOVE. OTHER REQ: SGS REPORT; COUNTRY OF ORIGIN CERTIFICATE. QUOTE: C&F BY SEA OR AIR. CONTACT: MARK WILSON, CATERING MANAGER, P.T. ANGKASA CITRA SARANA, JKT INT'L AIRPORT, PO BOX 3575, JAKARTA. TELEX: 44016 ACS IA. PHONE: 550-1732 - 35, 550-1748 - 51, 676-990. (WK 2/TOFAS 0304)

CHICKEN PARTS AND PRODUCTS, TURKEYS, DUCKS (UNITED ARAB EMIRATES). QUANTITY: 20 FT CONTAINER LOADS, MONTHLY. QUALITY: GRADE A CHICKEN DRUMSTICKS, CHICKEN PARTS, CHICKEN FRANKS AND BURGERS, WHOLE TURKEYS AND WHOLE DUCKS. PACKAGING: CHICKEN PARTS IN 2 LB TRAYS OTHER POULTRY PRODUCTS IN 1-2 LB RETAIL PACKS. DELIVERY: ASAP. OTHER REQ: PRODUCTION AND EXPIRY DATES IN ARABIC AND ENGLISH IS REQUIRED ON LABEL. REST OF LABEL IN ENGLISH AND PREFERABLY IN ARABIC. SHELF LIFE, ONE YEAR. QUOTE: CIF, SHARJAH, U.A.E. BANK REF: HABIB BANK, DUBAI. CONTACT: DR. JWAHERI BHARNARI, INTERNATIONAL FOODSTUFFS, P.O. BOX 4115, SHARJAH, UNITED ARAB EMIRATES. TELEX: 68855 IFFCI EM. CABLE: 594969. (WK 2/TOFAS 0098)

CHICKPEAS, GREEN GARDEN PEAS, AND LENTILS (RED SPLIT) (PAKISTAN). QUANTITY: 200 TO 500 MT PER MONTH. QUALITY: FROM NEW CROP. PACKAGING: 50-100 KGS BAGS. DELIVERY: NOT SPECIFIED. QUOTE: FOB/C&F KARACHI. BANK REF: HABIB BANK LTD, RAMPAT ROAD BRANCH, KARACHI. CONTACT: SADIQ KAPPAYA, FAZLI CLOTHING, N.P. 14/43, KUDAN STREET, JUNA MARKET, KARACHI-2 PAKISTAN. TELEX: 24892 FAZLI PK. CABLE: KAPPAYA, KARACHI, PAKISTAN. PHONE: 211492, 237613, 410669. (WK 2/TOFAS 0251)

COOKING OIL (BAHRAIN). QUANTITY: 20 FT CONTAINER. PACKAGING: 3KG PLASTIC OR METAL CANS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAN 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F. BANK REF: BRITISH BANK OF THE MIDDLE EAST, AL AHLI COMMERCIAL BANK. CONTACT: MR. MAHDI M. JAWAD/MR. ABBAS S HUSSAIN, PROFESSIONAL TRADING SERVICES, P.O. BOX 5549, MANAMA, BAHRAIN. TELEX: 7581 ARYANA BN. PHONE: 263363/263220. (WK 2/TOFAS 0099)

CORN, OATS, POPCORN (PAKISTAN). QUANTITY: 200 TO 500 MT PER MONTH. QUALITY: FROM NEW CROP. PACKAGING: 50-100 KGS BAGS. DELIVERY: NOT SPECIFIED. QUOTE: FOB/C&F KARACHI. BANK REF: HABIB BANK LTD, RAMPAT ROAD BRANCH, KARACHI. CONTACT: SADIQ KAPPAYA, FAZLI CLOTHING, N.P. 14/43, KUDAN STREET, JUNA MARKET, KARACHI-2 PAKISTAN. TELEX: 24892 FAZLI PK. CABLE: KAPPAYA, KARACHI, PAKISTAN. PHONE: 211492, 237613, 410669. (WK 2/TOFAS 0252)

DRIED FRUITS (UNITED KINGDOM). WANTS DRIED PRUNES AND APRICOTS. QUANTITY: LARGE QUANTITIES. QUALITY: 1ST GRADE AND STANDARD GRADE. PACKAGING: CONTAINERS. DELIVERY: POSSIBLY EARLY 1986. QUOTE: C&F. BANK REF: LLOYDS BANK PLC, 8 EASTCHEAP, LONDON EC3. CONTACT: MR. S.H. TWYFORD, CAMPBELL HAMILTON & CO LTD, 1 LEATHERMARKET,WESTON ST, LONDON, SE1, UNITED KINGDOM. PHONE: 01 407 6727. TELEX: 88941 CAMHAM. (WK 2/TOFAS 0274)

DRIED FRUITS AND VEGETABLES; CUT FLOWERS, BUDS, ROSE PLANTS AND STOCKS; HERBECEOUS PLANTS AND NURSERY STOCK; BROOM CORN (PAKISTAN). QUANTITY: NOT SPECIFIED. QUALITY: GRADE 1 TO 3. PACKAGING: NOT SPECIFIED. DELIVERY: NOT SPECIFIED. QUOTE: FOB/C&F KARACHI. BANK REF: ALLIED BANK, BANK SQUARE, GUJRANWALA. CONTACT: ANWAR UL HAQ, PAKISTAN AGRICULTURAL SERVICES, SABZI MANDI, SHEIKHUPURA ROAD, GUJRANWALA. TELEX: 4577 PCOGR PK (ATTN: PASSEED). CABLE: PASSEED, GUJRANWALA. PHONE: 73901. (WK 2/TOFAS 0255)

FLOUR TORTILLAS, CHILI PEPPERS (SWEDEN) SIZE 10 INCHES, CORN TORTILLAS, SIZE 6.5 INCHES, JALAPENO CHILI PEPPERS, SLICED. QUANTITY: FLOUR TORTILLAS 6,000 DOZEN, CORN TORILLAS 12,000 DOZEN, PEPPERS APPROX. 2,000 LBS. ALL QUANTITIES ANNUAL REQUIREMENT. QUALITY: BEST AVAILABLE. PACKAGING: TORTILLAS FROZEN, PEPPERS IN 4-5 LBS CANS. DELIVERY: EVERY SECOND MONTH. QUOTE: FOB. BANK REF: SE BANKEN. CONTACT: HANS TALLING, TACO BAR AB, P.O. BOX 3267, S-113 65 STOCKHOLM, SWEDEN. PHONE: 08/67 48 37. (WK 2/TOFAS 0216)

FROZEN FISH (SMOKED SALMON, HALIBUT, SOLE, TROUT (INDONESIA). REQUIRED FOR CATERING SERVICE SUPPLYING ALL AIRLINES LEAVING FROM SOEKARNO-HATTA AIRPORT QUANTITY: SOLE, SMOKED SALMON AND HALIBUT - 150KG/MONTH; TROUT - 100KG/MONTH. QUALITY: FILLETS ONLY. DELIVERY: MONTHLY. PACKAGING: 5KG PACKAGES. OTHER REQ: SGS REPORT; COUNTRY OF ORIGIN CERTIFICATE. QUOTE: C&F BY AIR OR SEA. CONTACT: MARK WILSON, CATERING MANAGER, P.T. ANGKASA CITRA SARANA, JKT INT'L AIRPORT, P.O. BOX 3575, JAKARTA, INDONESIA. TELEX: 44016 ACS IA. PHONE: 550-1732 - 35, 550-1748 - 51, 676-990. (WK 2/TOFAS 0306)

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FROZEN MEATS (TENDERLOIN, TOPSIDE, VEAL LOIN, VEAL LEG, LAMB RACK, LAMB LEG) (INDONESIA). REQUIRED FOR CATERING SERVICE SUPPLYING ALL AIRLINES LEAVING FROM SOEKARNO-HATTA AIRPORT QUANTITY: 12 TONS PER MONTH. QUALITY: CHOICE TENDERLOIN, 2KG AND LARGER. CHOICE TOPSIDE, TRIMMED. DELIVERY: MONTHLY. PACKAGING: WRAPPED IN PLASTIC AND PACKED IN 28KG (APPROX.) CARDBOARD CARTONS. OTHER REQ: SGS REPORT; COUNTRY OF ORIGIN CERTIFICATE. QUOTE: C&F BY AIR OR SEA. CONTACT: MARK WILSON, CATERING MANAGER, P.T. ANGKASA CITRA SARANA, JKT INT'L AIRPORT, P.O. BOX 3575, JAKARTA, INDONESIA. TELEX: 44016 ACS IA. PHONE: 550-1732 - 35, 550-1748 - 51, 676-990. (WK 2/TOFAS 0305)

FROZEN PIG MAWS AND TAILS (MALAYSIA). QUANTITY: 12 MT PER ORDER. QUALITY: MAWS - THICK AND CLEAN, TAILS - SHORT AND FAT. PACKAGING: 30 LBS/CARTON. DELIVERY: PROMPT. QUOTE: CIF KUALA LUMPUR. BANK REF: HONGKONG AND SHANGHAI BANKING CORP, KUALA LUMPUR. CONTACT: HENG SOI HUANG, CHIP LOONG TRADING CO, 8-1 JLN CHOWKIT KIRI, 50350 KUALA LUMPUR. TELEX: MA 30909. PHONE: (03) 2911004, 2914290. (WK 2/TOFAS 0003)

A) GREEN PEAS, B) SUNFLOWER SEEDS C) SORGHUM (TAIWAN). Quantity: A) 200 MT/month B) 5-10 MT/month, C) 400 MT/month. Quality: New crop, free from worm damage, uniform in size-A) Max foreign material: 0.5 PCT; max breakage: 0.2 PCT B) Max FM: 0.5 PCT; bright in color, oval shape. C) Whole piece, deep red color, max FM 1 PCT. Packaging: Standard export packaging. Delivery: To be negotiated. Quote: CIF Keelung. Bank Ref: The Chang Hwa Commercial Bank, Cheng Chung Branch, Taipei, Taiwan. CONTACT: Philip Y.F. Mei, Manager, Mei Chong Trading Co., Ltd., 27 Lane 351 Tun Hwa South Road, Taipei, Taiwan. Telex: 25902 DEJETEX. Phone: (02) 772-88106. (WK 02/TOFAS 0001)

HEALTH FOODS AND INGREDIENTS (UNITED KINGDOM). QUANTITY: DEPENDENT ON INTEREST. QUALITY: BEST. PACKAGING: BULK, DRUMS OR RETAIL. DELIVERY: ASAP. QUOTE: UK PORT. BANK REF: MIDLAND BANK PLC, ST. JAMES HOUSE, PENDLETON WAY, SALFORD, MANCHESTER. CONTACT: DR. P. JOWETT, ALEMBIC PRODUCTS LTD , OAKLANDS HSE,OAKLANDS DR, SALE, MANCHESTER M33 1NS. TELEX: 667740. PHONE: 01 962 4423. (WK 2/TOFAS 0278)

HORTICULTURAL TREE SEEDS AND VEGETABLE SEEDS (PAKISTAN). QUANTITY: NOT SPECIFIED. QUALITY: GRADE 1 TO 3. PACKAGING: TIN PACKING. DELIVERY: NOT SPECIFIED. QUOTE: FOB/C&F KARACHI. BANK REF: ALLIED BANK, BANK SQUARE, GUJRANWALA. CONTACT: ANWAR UL HAQ, PAKISTAN AGRICULTURAL SERVICES, SABZI MANDI, SHEIKHUPURA ROAD, GUJRANWALA. TELEX: 4577 PCOGR PK (ATTN: PASSEED). CABLE: PASSEED, GUJRANWALA. PHONE: 73901. (WK 2/TOFAS 0253)

HORTICULTURAL SPECIALTIES (UNITED KINGDOM). WANTS SEEDS OF NORTH AMERICAN AND OTHER ORNAMENTAL PLANTS, INCLUDING HARDY AND INDOOR TREES, SHRUBS, FLOWERS. QUANTITY: 250G TO 1KG/ 1/2-1LB PER SPECIES. PACKAGING: STANDARD INTERNATIONAL. DELIVERY: ACCORDING TO HARVEST AND AVAILABILITY. QUOTE: UK PORT. BANK REF: MIDLAND BANK PLC GOLDEN SQUARE, PETWORTH SUSSEX GU28 0AR. CONTACT: MR. CARL SANDEMAN, SANDEMAN SEEDS, THE CROFT SUTTON, PULBOROUGH, SUSSEX RH20 1PL. PHONE: 07987 315. (WK 2/TOFAS 0279)

HOUSE PLANTS (EGYPT). Quality: Breeding Stock. Quote: FOB and C&F Cairo. Other Req: Wants price list. Contact: Mr. Mohamed Gamal Ismail, Technical Agricultural Office, 14, Hussein Ahmed Rashad Street, Dokki, Cairo, Egypt. Phone: 709512. (WK 2/TOFAS 0090)

JOINT VENTURES - AGRICULTURE (UNITED KINGDOM). WANTS OIL FOR HUMAN CONSUMPTION AND ANIMAL FEED. QUANTITY: CAPACITY OF THE PLANT: 1,000 TONS OF SEED/DAY AND 2,500 TONS/DAY OF ANIMAL FEED. QUALITY: BEST. PACKAGING: BULK. Delivery: ASAP. QUOTE: EGYPTIAN PORT. CONTACT: MR. A. HOMOUDA, WESTRADE INTERNATIONAL LTD, PO BOX 102,33 SOUTHERNHAY, EAST, EXETER, DEVON EX1 1NX TELEX: 42522 WESTRD G. PHONE: 0392 219655. (WK 2/TOFAS 0281)

LIVE BRONZE COLOR TURKEYS, OR TURKEYS W/COLORED FEATHERS (TAIWAN). Quantity: Trial order-2,000 head. Quality: Female. Packaging: Standard export packaging. Delivery: ASAP. Quote: C&F Taiwan. Mailing address: P.O. Box 83-49 Taipei. Bank Ref: The First Commercial Bank, 685 Minsheng East Road, Taipei. CONTACT: Mr. Felix Lin, Technical Supplies Inc., 4F, 186 Fu Hsing North Road, Taipei, Taiwan. Telex: 12536 TECHOR. Phone: (02) 502-9647. (WK 02/TOFAS 0003)

LENTILS (UNITED KINGDOM). WANTS WHOLE BLOND LENTILS AND WHOLE GREEN OR BUTTER LENTILS. QUANTITY: CONTAINER LOADS. QUALITY: BEST. PACKAGING: TO BE AGREED. DELIVERY: TO BE ARRANGED AFTER APPROVAL OF SAMPLES. BANK REF: NATIONAL WESTMINSTER BANK PLC, 1 MINCING LANE, LONDON EC3. CONTACT: MR. JOHN COLE, R. SIMON & CO LTD, BROADWALL HOUSE, 21, BROADWALL, LONDON SE1 9PL. PHONE: 01 928 8966. (WK 2/TOFAS 0285)

MILK FAT ANHYDROUS CHEESE, DRIED MILK AND MILK PRODUCTS, BABY FOOD-CANNED, COTTAGE CHEESE, DIETETIC FOODS AND NATURAL HONEY (PAKISTAN). QUANTITY: NOT SPECIFIED. QUALITY: NO 1. PACKAGING: TIN PACKING. DELIVERY: 3-6 MONTHS AFTER PLACING OF ORDER. OTHER REQ: ALSO WANTS TO BE SOLE AGENT OR DISTRIBTOR OF PRODUCT. QUOTE: FOB/C&F KARACHI. BANK REF: UNION BANK OF MIDDLE EAST, I.I. CHUNGRIGAR ROAD KARACHI. CONTACT: MUSHTAQ ALI TALPUR, AGWAM INTERNATIONAL, 61-KHAYABAN-E-SHUJAT, PHASE V, DEFENCE SOCIETY, KARACHI, PAKISTAN. TELEX: 28834 PMK PK. PHONE: 535032. (WK 2/TOFAS 0276)

MILK PRODUCTS, SHORTENING AND EDIBLE FATS AND OILS, CANNED FOODS, FRUIT JUICES, DRIED FRUITS AND VEGETABLES, SOFT DRINKS AND BEVERAGES, SUGAR AND BY-PRODUCTS (PAKISTAN). QUANTITY: NOT SPECIFIED. QUALITY: NOT SPECIFIED. PACKAGING: RETAIL AS WELL AS BULK PACKAGING. DELIVERY: NOT SPECIFIED. QUOTE: FOB/C&F KARACHI. BANK REF: CHASE MANHATTAN BANK, N.A. KARACHI. CONTACT: SHAHZAD TARIQ, TSHAHZ LIMITED, 221-CENTRAL HOTEL ANNEXE, ABDULLAH HAROON ROAD, KARACHI-4. TELEX: 28929 TSHAZ PK. CABLE: FIVE RIVERS, KARACHI-021. PHONE: 516237, 516534, 522253. (WK 2/TOFAS 0284)

MULLET (EGYPT) Quantity: 50 MT. Quality: U.S. Grey mullet. Delivery: Immediate. Quote: FOB and C&F Alexandria. CONTACT: Mr. Maher Abdel Hamid, International Company for Development of Trade, 88, Kasr el Ainy Street, Garden City, Cairo, Egypt. Telex: 22943 HAMID UN. Phone: 3543330. (WK 2/TOFAS 0092)

NATURAL HONEY (PAKISTAN). QUANTITY: NOT SPECIFIED. QUALITY: NON SETTING LIGHT AMBER. PACKAGING: RETAIL AS WELL AS BULK PACKAGING. DELIVERY: NOT SPECIFIED. QUOTE: FOB/C&F KARACHI. BANK REF: STANDARD CHARTERED BANK, KARACHI. CONTACT: A.H. JAMAL, JAMALS, MR 6/40 MUHAMMAD FEROZE ST, JODIA BAZAR, KARACHI. TELEX: 23035, 23038 (ATTN BOX 178). CABLE: ALEMBIC, KARACHI. PHONE: 230139. (WK 2/TOFAS 0248)

NATURAL HONEY (PAKISTAN). QUANTITY: WORTH DOLS. 5000 INITIALLY. QUALITY: A-GRADE. PACKAGING: PLASTIC OR GLASS BOTTLES. DELIVERY: NOT SPECIFIED. QUOTE: FOB/C&F KARACHI. BANK REF: BANK OF COMMERCE AND CREDIT INTERNATIONAL, BANK ROAD, RAWALPINDI. CONTACT: FAROOQ JANJUA, MID-ASIAN ENTERPRISE, 14 PMA HOUSE, LIAQUAT ROAD, RAWALPINDI. CABLE: KWICKLEAK RAWALPINDI. PHONE: 75581, 72298. (WK 2/TOFAS 0250)

NATURAL THOMPSON SEEDLESS RAISINS, PRUNES, w/wo SEED, MARASCHINO CHERRIES w/wo stem, CLING PEACHES IN HEAVY SYRUP E) SWEET CORN. WHOLE KERNEL & CREAM STYLE F) FRUIT COCLTAIL IN HEAVY SYRUP G) AND NATURAL CREAM CHEESE FOR MAKING CHEESE CAKES (TAIWAN). Quantity: To be negotiated. Quality: Top grade. Packaging: A) 30 lbs ctn B) 16 oz bags x 24 ctn C) 1/2 gal x 6 ctn D) 29 oz/ton x 24/ctn E) 17 oz/tin x 24 ctn (whole kernl): 16 oz/tin x 24 ctn (cream style). F) 29 oz/tin x 24 ctn G) 1 kg. paper box X 12 ctn. Delivery: Prompt shipment. Quote: FOB or C&F Keelung, Taiwan. Bank Ref: American Express Bank Ltd., Taipei. Note: Firm is one of leading food manufacturers in Taiwan. CONTACT: Mr. H. V. Lee, ACME Co., Ltd., 71 Chung Hsiao East Road Sec 4, Taipei, Taiwan. Telex: 25759 ACMESPER. Phone: (02) 781-1171. (WK 02/TOFAS 0253)

NATURAL YEAST BAKING (PAKISTAN). QUANTITY: 30-60 MT ANNUALLY. QUALITY: INSTANT, ACTIVE DRY PACKAGING: 25 KGS. DELIVERY: FEBRUARY 1986. QUOTE: FOB/C&F KARACHI. BANK REF: HABIB BANK LTD, SMCH SOCIETY BRANCH, KARACHI. CONTACT: MAHFOOZ MUSTAFA, BAKER'S PRIDE LIMITED, 113-A, SMCH SOCIETY, KARACHI-3. TELEX: 26614 AJCKR PK. CABLE: AHMAD JAF, KARACHI. PHONE: 433788, 430261. (WK 2/TOFAS 0282)

NON-CASTRATED FATTENED BULL CALVES FOR SLAUGHTER (TUNISIA). QUANTITY: 9000. BID DEADLINE: JANUARY 21, 1986. DELIVERY FEBRUARY-JULY 1986 BY LOT OF 1500 HEADS/MONTH. DESIRED WEIGHT BETWEEN 450-580 KG EACH. MUST HAVE MILK TEETH WITH LIMIT OF 20% HAVING TWO ADULT TEETH. BREED OF BULL CALVES: SIMMENTAL, LIMOUSIN, CHAROLAIS, SALERS, AUBRAC, BLONDE D'AQUITAINE, NORMANDE, FRIESIAN, SCHWITZ, TARENTAIS. MINIMUM MEAT YIELD 55%. US EXPORTERS INTERESTED IN RECEIVING FRENCH LANGUAGE TENDER SHOULD WIRE MAIL EXPRESS FEE TO ATO OF DLRS 20 THROUGH SOCIETE TUNISIENNE DE BANQUE (SOTUBANK), TUNIS FOR DEPOSIT IN ACCOUNT NO 53204.2 TELEX 12377 TUBANK (TUNISIA). MONEY TRANSFER SHOULD BE ACCOMPANIED BY MESSAGE: DEPOSIT IS FOR MAILING OF 9000 FATTENED BULL CALVES FOR SLAUGHTER TENDER NO 86/01, PLEASE CONTACT ATO TUNIS TELEX 14307 USATO. (WK 2/TOFAS 0001)

NUTS, ALMONDS (EL SALVADOR). QUANTITY: 5 TONS PER YEAR IN 2 OR 3 SHIPMENTS. QUALITY: FIRST QUALITY. PACKAGING: CARTONS (IN BULK). DELIVERY: ASAP. OTHER REQ: SANITARY CERTIFICATES. QUOTE: CIF. BANK REF: BANCO CAPITALIZADOR - 1A. CALLE PONIENTE 531. CONTACT ROBERTO SAMOUR, DISTRIBUIDORA EUROPEA, S.A. DE C.V., 3A. AVENIDA NORTE 5-1 SANTA TECLA, EL SALVADOR. PHONE: (503) 283771. (WK 2/TOFAS 0006)

PREPARED ANIMAL AND POULTRY FEEDS (UNITED KINGDOM). WANTS MILLET SEED FOR BIRD FEEDING - ESPECIALLY WHITE FROM COLORADO AND NEBRASKA. QUANTITY: IN CONTAINER LOTS IN BULK AND IN BAGS 200/300 P.A. QUALITY: RECLEANED MIN 98% PURITY. PACKAGING: IN BULK, OR IN BAGS EACH 100 LBS GROSS. DELIVERY: CONTINUOUS. QUOTE: CIF OR C&F UK PORTS. BANK REF: LLOYDS BANK LTD., 48/50 MINORIES, LONDON EC3, CONTACT: PETER JACOBS/MR. DAVID POORE, A. POORTMAN (LONDON) LTD, PRESCOT HOUSE, PRESCOT ST, LONDON, E1 8BB, UNITED KINGDOM. PHONE: 01 959 2937. TELEX: 883914. (WK 2/TOFAS 0272)

HOUSE PLANTS (EGYPT). Quality: Breeding Stock. Quote: FOB and C&F Cairo. Contact: Mr. Mohamed Gamal Ismail, Technical Agricultural Office, 14, Hussein Ahmed Rashad Street, Dokki, Cairo, Egypt. Phone: 709512. (WK 2/TOFAS 0090)

QUEEN BEES (AUSTRIA). OFFER SHOULD BE TYPE OF BEES SUITABLE FOR GULF STATES OF MIDDLE EAST. QUANTITY: ONE SHIPMENT OF 300,000 QUEENS. DELIVERY: BEFORE MAY 1, 1986. QUOTE: CIF BASRA. BANK REF.: CA-VIENNA. CONTACT: MRS. MARIA AIGNER, DABAN GOLF SERVICE, GUMPENDORFERSTR 56, A-1060 VIENNA, AUSTRIA. TELEX: 136092 SAAP A. PHONE: (0222) 56 80 89. (WK 02/TOFAS 0025)

RAISINS, PRUNES, DATES (EL SALVADOR). QUANTITY: 5 TONS PER YEAR IN 2 OR 3 SHIPMENTS. QUALITY: FIRST QUALITY. PACKAGING: CARTONS (IN BULK). DELIVERY: ASAP. OTHER REQ: SANITARY CERTIFICATES. QUOTE: CIF. BANK REQ: BANCO CAPITALIZADOR - 1A. CALLE PONIENTE 531. CONTACT: ROBERTO SAMOUR, DISTRIBUIDORA EUROPEA, S.A. DE C.V., 3A. AVENIDA NORTE 5-1 SANTA TECLA, EL SALVADOR. PHONE: (503) 283771. (WK 2/TOFAS 0005)

RAW COTTON (INDONESIA). QUANTITY: 50,000 BALES PER YEAR. QUALITY: GREEN CARD/ON TYPE. DELIVERY: 30 DAYS. PACKAGING: CONTAINER. QUOTE: C&F. BANK REF: CHASE MANHATTAN BANK, JL. MERDEKA SELATAN, JAKARTA. CONTACT: PETER SUMARLIM, P.T. SINAR MEGA SAKTI, JL. LABU 1, FLR 4, ROOM 7, JAKARTA. TELEX: 45976 JAYACO IA. PHONE: 642-332. (WK 2/TOFAS 0309)

SHEEP, LAMBS AND GOATS (PAKISTAN). QUANTITY: NOT SPECIFIED. QUALITY: NOT SPECIFIED. PACKAGING: NOT SPECIFIED. DELIVERY: NOT SPECIFIED. QUOTE: FOB/C&F KARACHI. BANK REF: UNITED BANK LTD, PAPOSH NAGAR BRANCH KARACHI. CONTACT: JAMIL UR REHMAN, GULJAMIL INTERNATIONAL, R-859, SECTOR 15-A/I, BUFFER ZONE, KARACHI. PHONE: 611921. (WK 2/TOFAS 0256)

SOYBEAN MEAL (YEMEN ARAB REPUBLIC). Quantity: 1000 MT. Packaging: 50 kg bags. Delivery: Feb/Mar 1986. Quote: C&F Hodiedah. Bank Ref: Yemen Bank for Reconstruction and Development. CONTACT: Ahmed M. Al-Gharassi, Al-Gharassi Int'l Trading, P.O. Box 1270, Sana'a, Yemen Arab Republic. Telex: 2263 CARASI YE. Phone: 240104/240212. (WK 02/TOFAS 0067)

SUNFLOWER SEEDS (TAIWAN). Quantity & Delivery: To be negotiated. Quality: 22/64 round hole screen; North Dakota produced 1985 new crop. Packaging: Bags. Quote: CIF Kaohsiung, Taiwan. Bank Ref: The overseas Chinese Commercial Banking Corp., Kaohsiung Branch, Taiwan. CONTACT: Mr. Hsu Miao-Chuan, President, Yu Sheng Trading Co., Ltd., 49 San Min Street, Kaohsiung, Taiwan. Cable: "YUSHENG KAOHSIUNG". Phone: (07) 291-0473. (WK 02/TOFAS 0002)

TUNG OIL(PAKISTAN). QUANTITY: 50 MT. QUALITY: AVERAGE, F.F.A. 4 PCT MAX. PACKAGING: STEEL DRUMS OF 200 KGS. DELIVERY: NOT SPECIFIED. QUOTE: FOB/C&F KARACHI. BANK REF: HABIB BANK LTD, MARRIOT ROAD, KARACHI. CONTACT: MOHAMMAD ABDULLAH, A. J. NAWAB & CO., 64/5, WALI MARKET, MURAD KHAN ROAD, KARACHI-0207. TELEX: 255336 RSHYD. CABLE: TRADE GUIDE. PHONE: 224539, 234355. (WK 2/TOFAS 0227)

TURKEY POULTS (GUATEMALA). AGRICULTURAL FIRM IN THE BUSINESS SINCE 1975 IS INTERESTED IN BEST QUALITY POULTS QUANTITY: 5,000. QUALITY: FEEDER TURKEY. PACKAGING: TO BE ARRANGED. DELIVERY: JUNE 1986. OTHER REQ: NECESSARY CERTIFICATES. QUOTE: CIF . BANK REF: BANCO DEL EJERCITO - 5A. AVENIDA 6-06, ZONA 1. CONTACT: EDGAR DANILO RUIZ M., AGRINSA, APARTADO POSTAL 180-C, GUATEMALA CITY. PHONE: (502) 763134. (WK 2/TOFAS 0031)

U.S. BEEF (PHILIPPINES). QUANTITY: 10,000-20,000 KG. QUALITY: U.S. CHOICE. TIME OF DELIVERY: BI-YEARLY. QUOTE: FAR EAST BANK & TRUST CO., AYALA BRANCH, MAKATI, METRO MANILA, PHILIPPINES. CONTACT: MALOU GLORIA, MANILA GARDEN HOTEL, PASAY ROAD COR. EDSA, MAKATI COMMERCIAL CENTER, MAKATI, METRO MANILA. TELEX: ITT 45883 GARDEN PM. PHONE: 85-79-11. (WK 2/TOFAS 0330)

U.S. CORN GLUTEN MEAL (INDONESIA). REQUIRED FOR ONE OF THE LARGEST LIVESTOCK FEED MANUFACTURERS IN INDONESIA. QUANTITY: 2,500 - 3,000 MT. QUALITY: 60 PERCENT MIN. PROTEIN; 1 PERCENT MIN FAT; 2.5 PERCENT MIN FIBRE; 12 PERCENT MAX MOISTURE. DELIVERY: DECEMBER 85/JANUARY 86 SHIPMENT. PACKAGING: POLYPROPYLENE BAGS OF 50KG EACH (NETT WEIGHT). QUOTE: C&F (DESTINATION SURABAYA). BANK REF: BANK CENTRAL ASIA, JL. SLOMPRETAN 43, SURABAYA. CONTACT: IR. BAMBANG BUDI HENDARTO, P.T. COMFEED INDONESIA LTD., JL. JEND. BASUKI RAKHMAT 129, SURABAYA 60001, EAST JAVA. TELEX: 31041 COMFEED IA. CABLE: COMFEED SIDOARJO. PHONE: (0319) 21961/62/63/64. (WK 2/TOFAS 0308)

U.S. MEAT (PHILIPPINES). QUANTITY: 36,704 LBS/16,649 KGS. QUALITY: BEEF TOP CHOICE. PACKAGING: 40-FOOT CONTAINER. TIME OF DELIVERY: 5-6 MONTHS. BANK REF: BANK OF THE PHILIPPINE ISLANDS, AYALA AVENUE CORNER PASEO DE ROXAS, MAKATI, METRO MANILA, PHILIPPINES. CONTACT: EVANGELINE JORNALES, ASSISTANT PURCHASING MANAGER, HOTEL INTER-CONTINENTAL MANILA, AYALA AVENUE, MAKATI, METRO MANILA PHILIPPINES. PHONE: 815-97-11. (WK 2/TOFAS 0001)

VEGETABLE OILS AND BY-PRODUCTS (UNITED KINGDOM). WANTS: ALL ITEMS RELATING TO FATS AND OILS AND DERIVATIVES. QUANTITY: DEPENDENT ON INTEREST. QUALITY: EDIBLE. PACKAGING: DRUMS, BULK OR SMALLS. DELIVERY: ASAP. QUOTE: UK PORT. BANK REF: MIDLAND BANK PLC, ST. JAMES HOUSE, PENDLETON WAY, SALFORD, MANCHESTER CONTACT: DR. P. JOWETT, ALEMBIC PRODUCTS LTD, OAKLANDS HSE,OAKLANDS DR, SALE, MANCHESTER, M33 1NS. TELEX: 667740. PHONE: 01 962 4423. (WK 2/TOFAS 0277)

VEGETABLE SEEDS (INDONESIA). SUITABLE FOR PLANTING IN TROPICAL CLIMATES AT ELEVATIONS OF AT LEAST 1,000 METERS ABOVE SEA LEVEL. FIRM WOULD LIKE A DETAILED CATALOG AND PRICE LIST. QUANTITY: DEPENDENT UPON PRICE PER ITEM (FROM 10 TO 100KGS PER ITEM). QUALITY: HYBRIDS/OTHERS WITH GUARANTEED HIGH GERMINATION (90%) AND THAT ARE FREE OF PESTS/DISEASE. DELIVERY: SEASONAL (TO BE INFORMED). PACKAGING: TINS OR ALUMINIUM FOIL AND CARTON. QUOTE: C&F. BANK REF: BANK BUMI DAYA, CABANG GAMBIR. CONTACT: ARMYN NASUTION, NAIDA CORPORATION, PULOASEM UTARA V/5, RAWAMANGUN, JAKARTA TIMUR, 13220. PHONE: 489-8480. (WK 2/TOFAS 0212)

WHEAT (SYRIA). QUANTITY: 150,000 MT. QUALITY: A- 50,000 MT PLUS/MINUS 5% HARD RED WINTER OR SPRING WHEAT, NO 2 OR BETTER, SPECIFIC WEIGHT 78 KG PER HECTOLITER MINIMUM PROTEIN: 13% MIN ON DRY MATTER BASIS (NX 5.7), FALLING NUBER 300 MIN, B-100,000 MT +/- 5% SOFT MILLING WHEAT, NO 2 OR BETTER, SPECIFIC WEIGHT 77 KG PER HECTOLITER MIN, PROTEIN 10.5% MIN ON DRY MATTER BASIS. FOR BOTH KINDS OF WHEAT, MOISTURE SHOULD BE 13% MAX, WHEAT SHOULD BE FROM LATET CROP, SPECIES AND VARIETY HAVE TO BE SPECIFIED ACCORDING TO THE CLASSIFICATIN OF THE COUNTRY OF ORIGIN, IMPURITEIS: (ALL MATTER EXCEPT WHEAT) THROUGH 1MM SIEVES PLUS CHAFF, WEED SEED AND OTHER FOREIGN MATTER 1% MAX, DEFECTS: 4% MAX & SHALL CONSIST OF SHRUNKEN & BROKEN GRAINS THROUGH SLOT SIEVE: 1.625 X 9.525 MM (0.064 X 0.375 INCHES) FOR 30 SECONDS, UNSOUND GRAINS (FROSTED, SCROCHED, MOULDY, HOLED GERM, DISCOLORED, SPROUTED GERM, WORM EATEN OR INFESTED) GREEN GRAINS & GRAINS OTHER THAN WHEAT, TOTAL DEFECTS AND IMPURITIES 5% MAX, GRAIN SHALL BE SOUND AND FREE FROM LIVE INSECTS, SMUTTY GRAINS OR GRAINS DAMAGED BY ERGOT: NIL. PACKAGING: IN BULK. SHIPPING 75,000 TONS DURING MARCH 1986 OF WHICH 25,000 TONS TO LATTAKIA AND 50,000 TONS TO TARTOUS AND 75,000 TONS DURING APRIL 1986, OF WHICH 25,000 TONS TO LATTAKIA AND 50,000 TONS TO TARTOUS PROVIDED THAT PERIOD BETWEEN ARRIVAL OF ONE VESSEL AND THE SUBSEQUENT ONE TO THE POINT OF DISCHARGE SHALL NOT BE LESS THAN ONE WEEK AT TARTOUS AND 10 DAYS AT LATTAKIA. QUOTE: C&F FREE OUT LATTAKIA OR TARTOUS AND FOB PORT OF LOADING (PORT OF LOADING HAS TO BE SPECIFIED). OTHER REQUIREMENTS: 5% BID BOND REQUIRED WITH OFFER, AND SHALL BE ISSUED AND CONFIRMED BY THE COMMERCIAL BANK OF SYRIA BRANCH NO 4, DAMASCUS, ORDER FOR BID BOND ISSUANCE HAS TO BE RECEIVED AT LEAST 72 HOURS BEFORE THE DATE FIXED FOR SUCH ISSUANCE, BIDDER HAS TO SPECIFY ORIGIN AND HAS TO DECLARE HIS CHOSEN DOMICILE IN SYRIA, SUCH A DOMICILE SHALL NOT BE AN EMBASSY, HOTEL, P.O.BOX OR PHONE NUMBER. BANK REFERENCE: COMMERCIAL BANK OF SYRIA, BRANCH NO 4, DAMASCUS. CONTACT: DIRECTOR GENERAL, GEN. EST. FOR CEREAL PROC. AND TRADE, P.O. BOX 4106, DAMASCUS, SYRIA. TELEX: 411027 OR 411391 SY HOBOOB. CABLE: HOBOOB DAMASCUS. PHONES: 428500, 428502. (WK 2/TOFAS 101)

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Marketing Announcement

Strict Enforcement of Bahrain Food Labeling Regulations: The health authorities in the Gulf countries are strictly enforcing their food labeling and shelf life regulations. Regulations require clear and full Arabic translation of label information with non-erasable production and expiry dates. Stickers and overprints are prohibited.

Samples are taken for bacteriological tests of all food products imported into Bahrain. Vegetable oils, fats and mineral water are also subjected to chemical tests to insure conformity to health regulations and label specifications. All food products are subjected to health inspection.

In the annual report of the Government of Bahrain, Ministry of Health, Food Inspection Service for 1984, released in November 1985, during calendar year 1984 the food inspection service of the Directorate of Public Health destroyed 532,195 kilos of spoiled foodstuffs out of a total 203,751,879 kilos imported to Bahrain that year. The report also states that the health authorities in Bahrain are paying particular attention to food inspection because of the increasing number of reported cases of poisening associated with spoiled foodstuffs.

Marketing Announcements

Japan-

The AgOffice/Tokyo has prepared a number of reports during the past year describing key Japanese Food Shows. While some might be useful for introducing new products, most of them are more appropriate for firms which already have an agent in Japan.

The shows for which reports have been written are as follows:

Reports No.	Show and Dates
JA 4163 (9/25/85)	1984 Japan Catering Equipment Show September 5-8, 1984
JA 4172 (10/17/84)	1984 Restaurant Industry Fair October 9-10, 1984
JA 4214 (12/18/84)	The Japan Food Service Chain Assoc.'s 10th Anniversary Show, Nov. 22-25, 1984
JA 5108 (6/3/85)	The 1985 Tokyo Health Fair March 1-5, 1985
JA 5111 (6/3/85)	The 1985 Japan Self-Service Chain Assoc. Show March 1-4,1985
JA 5205 (9/11/85)	The 1st Osaka International Hotel & Restaurant Show/Int'L Food Exhibition (HOTERES/FOODEX) June 4-7, 1985

Copies may be obtained by writing to the following address:

U.S. Embassy - Tokyo
Agricultural Affairs Office
APO San Francisco, CA 96503
Telex: 2422118

Marketing Announcements

Marketing briefs are periodically prepared by the Agricultural Trade Offices. They serve as short overviews of individual commodity markets. The guides are designed for trade visitors. The most recent marketing briefs available are as follows:

Country	Market Briefs by Subject
United Kingdom	1. Peanuts
"	2. Kiwifruit
"	3. Petfood
"	4. Meats
"	5. Raspberries
"	6. Sunflower Seeds
"	7. Garlic
"	8. Wine
"	9. Pulses
"	10. Consumer Cooking Oils
"	11. Pineapple Juice
"	12. Cigars
"	13. Honey, Beeswax, and Royal Jelly
"	14. Pistachios
"	15. Fresh Water Fish
"	16. Asparagus
"	17. Cherries
"	18. Avocados
"	19. Plums
	20. Furskins
	21. Strawberries
	22. Beer
	23. Sweet Peppers
	24. Chili Peppers
	25. Mangoes
	26. Grocery Retailing
	27. Apples
	28. Grapes
	29. Pears
	30. Food Processing and Food Servicing Market
	31. Peaches
	32. Almonds
	33. Walnuts
	34. Rice
	35. Onions
	36. Carrots and Turnips
	37. Health Food Market
	38. Raisins
	39. Melons
West Germany	1. Frozen Foods
"	2. Pistachios
"	3. AQUACULTURE - Potential Market
"	4. Frozen Blueberries
"	5. Chanterelle Mushrooms
Singapore	1. Fresh Fruits
"	2. Fresh vegetables
"	3. Poultry, Meat and Fish
"	4. Changing Food Shopping Habits
Tunisia	Tunisian Value Added Products
Saudi Arabia	1. Saudi Taste in Vegetables
"	2. Saudi Arabia's 1984 Imports (Value-Added Products)

If you wish to order specific guides, please write or phone the following Division:

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EXPORT BRIEFS

United States
Department of
Agriculture

Foreign
Agricultural
Service

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

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Products Sought by Foreign Buyers

January 9, - 15, 1986

ALFALFA SEEDS (TAIWAN). Quantity: Trial order-2-3 MT. Quality: Dried, sprouting for food use. Packaging: Standard packaging. Delivery: To be negotiated. Quote: FOB. Bank Ref: The Overseas Chinese Commercial Banking Corporation, Cheng Tung Branch, Taipei and The Dai-ichi Kangyo Bank Ltd., Taipei Branch. CONTACT: Mr. N. K. Huang, Mag. Dir., Dynamic Co., Ltd., 5F, 24 Chilin Road, Taipei, Taiwan. Telex: 27205 DYNAMIC. Cable: "DYNAMIC". Phone: (02) 581-5845. (WK 03/TOFAS 0012)

ALFALFA (VENEZUELA). QUANTITY: 100 MT. QUALITY: BEST AVAILABLE. PACKAGING: BALES OF 35 KGS. QUOTE: CIF MIAMI OR ANY ATLANTIC PORT. BANK REF: BANCO MERCANTIL, MARACAY, AND CONTACT MR. HOMERO DIAZ OSUNA, PRESIDENT. CONTACT: MR. MARIO STEFANELLI, APROHOFUGI, FRUTERIA BERMUDEZ, AV. BERMUDEZ, MARACAY EDO. ARAGUA; STEFANMAR, PUNTO FIJO, ESTADO FALCON, MARACAY, PUNTO FIJO, ESTADO FALCON, VENEZUELA; ESTADO ARAGUA, VENEZUELA. TELEX: 54234. PHONE: (043)451424 (HOME); (069)456032 OR 452178. (WK 3/TOFAS 0002)

ALL CANNED MEAT (UNITED KINGDOM). CANNED PORK PRODUCTS (HAMS AND SHOULDERS). QUANTITY: TO BE DETERMINED. QUALITY: 1ST AND STANDARD. PACKAGING: CONTAINERS. DELIVERY: ASAP -EARLY 1986. QUOTE: C&F. BANK REF: LLOYDS BANK PLC. CONTACT: MR. S.H. TWYFORD, CAMPBELL HAMILTON & CO LTD, 1 LEATHERMARKET,WESTON ST, LONDON, UNITED KINGDOM. PHONE: 01 407 6727. TELEX: 88941 CAMHAM. (WK 3/TOFAS 0275)

ALL PULSES (UNITED KINGDOM). WANTS PULSES FOR ANIMAL FEED. QUANTITY: TO BE DETERMINED. QUALITY: BEST - CONTAINER LOTS. PACKAGING: BULK - CONTAINER LOTS - 18 TONS. DELIVERY: ASAP. QUOTE: UK PORT. CONTACT: MR. C.F. SPOONER, KENDALL STUART LTD, MOLLINGTON GRANGE, MOLLINGTON, CHESTER. PHONE: 0244 851041. TELEX: 61252 . (WK 03/TOFAS 0256)

ASSORTED TREE NUTS, PULSES, LENTILS, U.S. NO. 2 LONG GRAIN RICE 4%, SUGAR, COOKED BROAD BEANS, STONLESS DRIED APPRICOT, ASSORTED SPICES AND SNACK FOODS (KUWAIT). QUANTITY: 40 FT CONTAINERS MIXED LOT. QUALITY: GRADE A. PACKAGING: RETAIL AND CATERING PACKAGES. DELIVERY: ASAP. OTHER REQ: PRODUCTS MUST CARRY ARABIC TRANSLATION OF THE ORIGINAL LABEL AND SHOW DATES OF PRODUCTION AND EXPIRY. QUOTE: C&F KUWAIT. BANK REF: COMMERCIAL BANK OF KUWAIT. CONTACT: MR. MOHAMED AL-FRAIH, BURGAN AGRI FOOD INDUSTRY EST., P.O. BOX 5545, SAFAT/KUWAIT. TELEX: 46746 BAFI KT. PHONE: 2462193/4. (WK 03/TOFAS 0079)

AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

A67.40/2:

BAKERY ITEMS (KUWAIT). QUANTITY: TO BE DECIDED. QUALITY: THE BEST. DELIVERY: ASAP. OTHER REQ: ENGLISH & ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME/BRAND/MANUF.'S NAME AND ADDRESS/INGREDIENTS, NET AND GROSS WT, PRODUCTION & EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES PRINTED IN INDELIBLE INK BOTH ON INNER PACKS & OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING & TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT W/ EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: CANDF KUWAIT. BANK REF: THE BANK OF KUWAIT AND THE MIDDLE EAST. CONTACT: MR. FOZAN AL FOZAN, GREEN CEDAR FOODS CO, P.O. BOX 26332, SAFAT, KUWAIT. TELEX: 46858 ARZCO. PHONE: 846659/849572/841733. (WK 3/TOFAS 0003)

BEANS (KOREA). Wants kidney beans. Quantity: 48 MT. Quality: Grade A. Packaging: 50kg/gunny sack by container. Delivery: ASAP. Quote: C&F Inchon. Bank Ref: Export Import Bank of Korea, 16-1, Yoido-dong, Youngdungpo-ku, Seoul, Korea. CONTACT: Mr. Park, Romano S., Prime World Trading Inc., Yoido P.O. Box 752, Seoul, Korea. Telex: K29802/KOMCO. Phone: 784-8281. (WK 03/TOFAS 8575)

BEANS AND PULSES, PRUNES AND SUNFLOWER SEEDS (UNITED KINGDOM). QUANTITY: 20 FT CONTAINERS. QUALITY: BEST. PACKAGING: BULK; I.E. BOXES 27 1/2 LBS; SACKS OF 50 LB, 100LB. DELIVERY: ASAP, THROUGHOUT YEAR. QUOTE: UK PORT. BANK REF: NATIONAL WESMINSTER BANK LTD, MARKET SQUARE, CORWEN, CLWYD, NORTH WALES. CONTACT: MR. A.M. JEDWELL, JEDWELLS FOODS LTD, CORWEN, CLWYD, NORTH WALES, UNITED KINGDOM. PHONE: 0490 2024. (WK 03/TOFAS 0250, 0251, 0252)

BERRIES (EXCEPT STRAWBERRIES) (UNITED KINGDOM). WANTS BLACKBERRIES. QUANTITY: 2-3 TRUCKS (EACH ABOUT 16 MT). QUALITY: BLACK COLOR, SOUND AND MERCHANTABLE. PACKAGING: CARTONS 4 X 2.5 KG 1X10 KG. DELIVERY: ASAP. OTHER REQ: INCLUDE 5% COMMISSION. QUOTE: CIF HAMBURG. CONTACT: MR. STEPHEN HEBDITCH, BATEWELL LTD, MEADOW COTTAGE, FERBIES, SPELDHURST, KENT, UNITED KINGDOM. TELEX: 95188 BTWELL G. (WK 03/TOFAS 0249)

BLACK EYE BEANS (HONG KONG). Quantity: 1,000 MT. Quality: Grade A, B & C Packaging: Bulk packing. Delivery: Prompt. Quote: C.I.F HONG KONG. Bank Ref: Hang Seng Bank, Quarry Bay Branch, Hong Kong. CONTACT: Ivy Ng, Archer Industries Co. Ltd., Flat D, 9/F., Gee Tung Chang, Ind. Bldg., 4 Fung Yip St., Chaiwan, Hong Kong. Telex: 63516 AWACH HX. Phone: 5-580170. (WK 3/TOFAS 0018)

BOURBON WHISKY (JAPAN). Quantity: One container for the first shipment. Quality: Best. Packaging: Retail. Delivery: Immediate by surface shipment. Quote: FOB. Company Background: Importer, established in 1935, with annual agriculturalimports of $250 million. Bank Ref: Dai-ichi Kangyo Bank, Nihonbashi Branch,Tokyo. CONTACT: Mr. Kisaburo Deguchi, Kokubu Co., Ltd., 1-1-1, Nihonbashi,Chuo-ku, Tokyo, Japan. Telex: 222-7069 KOKUBU J. Phone: (03)276-4141. (WK 3/TOFAS 0015).

BRINE SHRIMP EGGS (EASY TO HATCH) FOR FRESH WATER SHRIMP (GUATEMALA). QUANTITY: 1,000 CANS. QUALITY: BEST. PACKAGING: 15 OZ. CANS. DELIVERY: 2 1/2 MONTHS. OTHER REQ: ALL DOCS AND LABELS IN SPANISH. QUOTE: CIF. BANK REF: BANCO GRANAI & TOWNSON - 7A. AVENIDA 1-86, ZONA 4. CONTACT: SR. ANTONIO DELGADO, AQUAINDUSTRIAS, 7A. AVENIDA 14-20, ZONA 10, GUATEMALA CITY, GUATEMALA. TELEX: 5116 COEXSA GU. PHONE: (502) 681414/370623. (WK 03/TOFAS 0017)

BUTTER OIL (DENMARK). DANISH FIRM ACTIVE ON THE OVERSEAS MARKET FOR BUTTER OIL IS REQUESTING QUOTATIONS. QUANTITY: 2,100 MT PER YEAR. QUALITY: TOP. PACKAGING: LARGE BARRELS E.G. 200 KG. DELIVERY: ASAP. QUOTE: FOB U.S. EAST COST OR GULF HARBORS. CONTACT: Mr. Laursen, Ripensa, Oerstedsvej 10, Dk-6760 Ribe, Denmark. TELEX: 50505. PHONE: (5) 420922. (WK 3/TOFAS 0001)

CANNED FRUIT AND FRUIT JUICE (LEBANON). LEBANONESE FIRM SEEKS TOP QUALITY PRODUCT. PACKAGING: RETAIL PACK. DELIVERY: ASAP. QUANTITY: MIXED CONTAINER LOADS. QUOTE: CIF BEIRUT. BANK REF: CREDIT LIBANAIS. CONTACT: GABRIEL BOU SAMRA, AUTOSTRADE ZALKA, ZALKA, LEBANON. TELEX: 43852 LE CIGALE. PHONE: 893443 AND 897227. (WK 3/TOFAS 0005)

CANNED SHRIMP, LOBSTER, CRAB AND SALMON (JAPAN). One container for the first shipment. Quality: Best. Packaging: Institutional and retail. Delivery: Immediate by surface shipment. Quote: FOB and/or CIF. Company Background, importer, established in 1964 with agricultural and fishery imports of $2.5 million a year. Bank Ref: Sanwa Bank, Kyobashi Branch, Tokyo. CONTACT: Mr. Minoru Ishida, Omachi Trading Co., Ltd., c/o Tokyo Gas Bldg., 7-9-15, Ginza, Chuo-ku, Tokyo, Japan. Telex: 02522039 OMACHI. Cable: OMACHI YOSCHA. Phone: (03)571-3141. (WK 3/TOFAS 0002)

CANNED VEGETABLES (KUWAIT). QUANTITY: TO BE DECIDED. QUALITY: THE BEST. DELIVERY: ASAP. OTHER REQ: ENGLISH & ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME/BRAND/MANUF.'S NAME AND ADDRESS/INGREDIENTS, NET AND GROSS WT, PRODUCTION & EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: CANDF KUWAIT. BANK REF: THE BANK OF KUWAIT AND THE MIDDLE EAST. CONTACT: MR. FOZAN AL FOZAN, GREEN CEDAR FOODS CO, P.O. BOX 26332, SAFAT, KUWAIT. TELEX: 46858 ARZCO. PHONE: 846659/849572/841733. (WK 3/TOFAS 0004)

CATTLE (INDONESIA). INVITATION TO BID FOR INTERNATIONAL COMPETITIVE BIDDING ON PROCUREMENT OF ZEBU BRAHMAN. CATTLE FOR SECOND KALIMANTAN LIVESTOCK DEVELOPMENT PROJECT UNDER LOAN 706-INO. QUANTITY: PACKAGE 1: 2,000 HEAD HEIFERS; 100 HEAD BULLS. PACKAGE 2: 1,500 HEAD HEIFERS; 75 HEAD BULLS. PACKAGE 3: 1,500 HEAD HEIFERS; 75 HEAD BULLS. DELIVERY: CLOSING DATE FOR TENDER IS FEBRUARY 24, 1986. OTHER REQ: MUST MEET INDONESIAN CATTLE IMPORT REQUIREMENTS. CONTACT: DRS. SALIM HAKIM, DEPT AG, DG LIVESTOCK SERVICES, JL CEMPAKA PUTIH TENGAH 26A/18, JAKARTA, INDONESIA. PHONE: 414-750. (WK 3/TOFAS 0001)

CHEDAR CHEESE (EGYPT). QUANTITY: 1000 METRIC TONS, TENDER NO. 11/85/86, INTERESTED U.S. FIRMS ARE URGED TO CONTACT THEIR EGYPTIAN AGENTS FOR COMPLETE TENDER DOCUMENTS WHICH MAY BE OBTAINED FROM THE COMPANY'S HEAD OFFICE IN ALEXANDRIA AGAINST PAYMENT OF LE. 50 (U.S.$ 40) PER COPY. CONTACT: FOREIGN PURCHASES COMMITTEE, ALEXANDRIA CO. FOR OILS AND SOAP, 76, CANAL EL-MAHMOUDIA ST., P.O. BOX 402, KARMOUZ, ALEXANDRIA, EGYPT. CABLE: EMADOIL. PHONE: 4925671 AND 4925672. (WK 3/TOFAS 0074)

CHINCHONA BARK (BELGIUM). Wants: chinchona bark, a ledgeriana type from which quinine is extracted. Quality: Bark with mimimum content of 5.5% of AAQ (anhydrus Alcoloid Quinine), unprocessed. Quantity: 60 MT per month. Offers for smaller quantities are also acceptable, as the origin of the chinchona bark may be from various countries. Quote: FOB/ C&F. Delivery: ASAP. CONTACT: Mr. P.H. Rittweger de Moor/Mr. Beyens, Nord Industries, Boulevard St. Michel 89, B-1040 Brussels. Telex: 24378 NORDIND B. Phone: 2/733 81 17. (WK 3/TOFAS 0002)

CHOCLATE, COCOA POWDER (PAKISTAN). QUANTITY: 5 MT FOR CHOCLATE AND ONE MT FOR COCOA POWDER. QUALITY: NOT SPECIFIED. PACKAGING: 50 KGS. DELIVERY: ARPIL/MAY 1986. QUOTE: FOB/C&F KARACHI. BANK REF: HABIB BANK LTD., FOREIGN EXCHANGE BRANCH, M.A. JINNAH ROAD, I.I. CHUNDRIGAR ROAD, P.O. BOX NO: 1184 KARACHI-01. CONTACT: M. ISMAIL FARUEKI, BUSINESS SYDICATE, 325 SUNNY PLAZA HASRAT MOHANI, KARACHI-0, PAKISTAN. TELEX: 28867 MOON PK, ATTN: FARUEKI. CABLE: "VITRUM" KARACHI. PHONE: 219768. (WK 3/TOFAS 0009)

CONFECTIONERIES (JAPAN). Specific quantities are not determined. Quality: Best. Retail and institutional packaging. Delivery: Immediate by surface shipment. Quote: FOB. Company Background, importer, established in March 1985, which projects future imports of $750,000 of agricultural products a year. Bank Ref: Daishi Bank Sakai Branch, Niigata. CONTACT: Mr. Takeshi Kazama, Maruju Shoji Co., Ltd., 2-6-17, Sakai Higashi, Niigata-shi, Japan. Phone: (0252)60-1860. (WK 3/TOFAS 0011)

CORN MEAL FOR SNACKS, CORN CURLS (BAHRAIN). QUANTITY: 20 TONS. QUALITY: HIGHEST, HUMIDITY MAXIMUM 14.5 PERCENT. PACKAGING: 100 LB BAGS. DELIVERY: MARCH 1986. OTHER REQ: ARABIC LABELS REQUIRED ON EACH BAG SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE PRINTED ON EACH BAG THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK. QUOTE: CANDF MANAMA,BAHRAIN. BANK REF: UNITED BANK LIMITED, MANAMA, BAHRAIN. CONTACT: MR.MOHAMED HASSAN DAWANI, BAHRAIN FOOD INDUSTRIES, P.O.BOX 87, MANAMA, BAHRAIN. TELEX: 8312 ALJAZIRA BN. PHONE: 340687/255511. (WK 3/TOFAS 0006)

CORN OIL (PAKISTAN). QUANTITY: ONE CONTAINER. QUALITY: NOT SPECIFIED. PACKAGING: 100 KGS DRUMS. DELIVERY: ARPIL/MAY 1986 SHIPMENTS. QUOTE: FOB/C&F KARACHI. BANK REF: HABIB BANK LTD., FOREIGN EXCHANGE BRANCH, M.A. JINNAH ROAD, KARACHI-01. CONTACT: M. ISMAIL FARUEKI, BUSINESS SYNDICATE, 325 SUNNY PLAZA, HASRAT MOHANI ROAD, I.I. CHUNDRIGAR ROAD, P.O. BOX NO: 1184, KARACHI-01, PAKISTAN. TELEX: 28867 MOON PK, ATTN: FARUEKI. CABLE: "VITRUM" KARACHI. PHONE: 219768. (WK 3/TOFAS 0008)

COTTON SEEDS (BELGIUM). Quantity: 2,000 MT to 4,000 MT. Quality: Free of fatty acid, reference price per MT. Other Req: Wishes to receive the results of analysis of seeds. Packaging: Appropriate for maritime shipment. Quote: FOB and CIF/Durban (final destination of goods is Botswana). Delivery: ASAP after placement of order. CONTACT: Ms. Fasoul, Prinsel Ltd, 29 Rue du Frontispice, B-1210 Brussels, Belgium. Phone: 2/217.98.15 (can be reached from 07.00 am to 07.00 pm). (WK 3/TOFAS 0003)

DAIRY CATTLE (TAIWAN). Quantity: Over 450 Head. Quality & Packaging: To be negotiated. Delivery: Within 6 months. Quote: CIF Taiwan. Bank Ref: The Farmers' Association, Panchiao, Taipei, Taiwan. CONTACT: Mr. Chan Chen-Ping, Jui Hwei Farms, I-3, Alley 72 Lane 253 Chungcheng Rd., Panchiao, Taipei, Taiwan. Telex: 27400 WINFULL. Phone: (02) 968-5967. (WK 03/TOFAS 0010)

DECAFFEINATED COFFEE (PAKISTAN). QUANTITY: 5-10,000 TINS. QUALITY: NOT SPECIFIED. PACKAGING: 50 GM AND 100 GMS. DELIVERY: FEBRUARY 1986. QUOTE: FOB/C&F KARACHI. BANK REF: HABIB BANK LTD., FOREIGN EXCHANGE BRANCH, M.A. JINNAH ROAD, I.I. CHUNDRIGAR ROAD, P.O. BOX NO: 1184, KARACHI-01. CONTACT: M. ISMAIL FARUEKI, BUSINESS SYNDICATE, 325 SUNNY PLAZA, HASRAT MOHANI ROAD, I.I. CHUNDRIGAR ROAD, P.O. BOX NO: 1184, KARACHI-01, PAKISTAN. TELEX: 28867 MOON PK, ATTN: FARUEKI. CABLE: "VITRUM" KARACHI. PHONE: 219768. (WK 3/TOFAS 0010)

DRIED FISH AND OTHER SNACK FOODS (JAPAN). Specific quantities are not determined. Quality: Best for use when drinking Japanese sake. Packaging: Retail and institutional. Delivery: Immediate by surface shipment. Quote: FOB. Company Background, importer, established in March 1985, which projects future imports of $750,000 of agricultural products a year. Bank Ref: Daishi Bank Sakai Branch, Niigata. CONTACT: Mr. Takeshi Kazama, Maruju Shoji Co., Ltd., 2-6-17, Sakai Higashi, Niigata-shi, Japan. Phone: (0252)60-1860. (WK 3/TOFAS 0012)

DRIED FRUITS (UNITED KINGDOM). WANTS DRIED PRUNES AND APRICOTS. QUANTITY: LARGE. QUALITY: 1ST GRADE AND STANDARD GRADE. PACKAGING: CONTAINERS. DELIVERY: POSSIBLY EARLY 1986. QUOTE: C&F. BANK REF: LLOYDS BANK PLC, 8 EASTCHEAP, LONDON EC3. CONTACT: MR. S.H. TWYFORD, CAMPBELL HAMILTON & CO LTD, 1 LEATHERMARKET,WESTON ST, LONDON, SE1, UNITED KINGDOM. TELEX: 88941 CAMHAM. PHONE: 01 407 6727. (WK 2/TOFAS 0274)

DRIED SEA CUCUMBER, BECHEDEMER (SINGAPORE). Quantity: Unlimited. Quality: All grades. Quote: Please send quotation and sample. Bank Ref: United Overseas Bank. CONTACT: Chan Choon Seng, Chin Huat Chan Co. Pte Ltd, 30 North Canal Road, Singapore 0105. Telex: RS 28586 CHCHAN. Phone: 5335554. (WK 3/TOFAS 0037)

EVAPORATED MILK, GRAPE AND APPLE JUICES, CANNED VEGETABLES, FRUIT AND VEGETABLE NECTAR, VINEGAR, RAISINS, STERILIZED CREAM, AND CHEESE IN TINS (KUWAIT). QUANTITY: 20 FEET CONTAINER LOADS. QUALITY: GRADE A. PACKAGING: RETAIL AND CATERING PACKAGES. DELIVERY: ASAP. OTHER REQ: PRODUCTS MUST BEAR ARABIC TRANSLATION OF THE ORIGINAL LABEL AND SHOW DATES OF PRODUCTION AND EXPIRY. QUOTE: C&F KUWAIT. BANK REF: COMMERCIAL BANK OF KUWAIT. CONTACT: MR. MOHAMED AL-FRAIH, BURGAN AGRI FOOD INDUSTRY EST., P.O. BOX 5545, SAFAT/KUWAIT. TELEX: 46746 BAFI KT. PHONE: 2462193/4. (WK 03/TOFAS 0077)

FIELD CORN-HYBRID SEED (PAKISTAN). QUANTITY: NOT SPECIFIED. QUALITY: GRADE NO. 1. PACKAGING: COTTON CLOTH BAGGING. DELIVERY: NOT SPECIFIED. QUOTE: FOB/C&F KARACHI. BANK REF: UNITED BANK LTD, 110/P RAHIMYAR KHAN. INTERNATIONAL, 9-THE MALL, RAWALPINDI. CONTACT: SHAFIQ AHMAD CHOWDHURY, SHAFIQ AGRICULTURAL FARMS, 17-ALLAMA IQBAL ROAD, RAHIM YAR KHAN, PAKISTAN. PHONE: 2874/2593. (WK 3/TOFAS 0014)

FLOWER SEEDS (UNITED KINGDOM). WANTS UMERIA AND KAHILI GINGER SEEDS. ALL EXOTIC FLOWER AND PLANT SEEDS. QUANTITY: BY POUND WEIGHT. QUALITY: FIRST QUALITY. PACKAGING: BULK. DELIVERY: ASAP. QUOTE: UK PORT. BANK REF: BARCLAYS BANK PLC., ST. LEONARDS ON SEA. CONTACT: MR. ROY COX, GROWING DEVELOPMENTS, THE NURSERY, WHITE HART, HILL, GUESTLING, UNITED KINGDOM. TELEX: 957485 ROBINC G. PHONE: 0424 813572. (WK 03/TOFAS 0247)

FLOWERS (BELGIUM) Wants: Orchids, Anturium, Roses, Gladioli and other cut flowers. Specific quantities and delivery schedule to be decided later. Packaging: As appropriate. Price Quotation: Shipment by air. CONTACT: Mr. Masina, Interflora Market Europe sprl, 87 Ave Louise, B-1050 Brussels, Belgium. Telex: 61928 Jathur Ime B. Phone: 2/538.59.47 and 2/537.47.13. (WK 3/TOFAS 0001)

FOOD SUPPLEMENTS (KOREA). Wants Pectin (food additive). Quantity: 10 MT per year. Quality: Food grade. Packaging: 20kg drums. Delivery: ASAP. Quote: C&F Pusan. Bank Ref: The Commercial Bank, Munrae-dong Branch, Seoul, Korea. CONTACT: Mr. Back, Seong Gu, Manager, Yonsei Food Co., Ltd., Rm. 201, Il Shin Bldg. Youngdeungpo-ku, Seoul, Korea, 150 TELEX: K23231 (Ext.4339)/MOCNDM. PHONE: 676-7247/8. (WK 3/TOFAS 0002)

FORAGE AND TURF SEEDS (KOREA). Certified winter rye seed for sowing, 1985 or 86 crops. Quantity: 200 MT. Quality: Variety - Kodiak, Cool-Grazer, Eibon, Vitagrazer, Hi-Waisse, Maton, Bonel, Athens Abruzzi, Wrens Abruzzi. Spec.- Purity/Germ: 98/85% Min. Moisture: 13.0% Max. Packing: Export standard packing, net weight 50kg each. Delivery: Feb 28, 1986. Other Req: Rye seed sample and Certificate of origin. Quote: C&F Pusan. Bank Ref: Korea Exchange Bank, Jangan Branch, Seoul. CONTACT: Mr. Lee, Seung Hee, Dongdo Trading Company, 246, Jangan-dong, Dongdaemoon-ku, Seoul, Korea. Telex: K26636/SEOKJIN. Phone: 247-5163. (WK 3/TOFAS 0001)

FRESH GARLIC (BAHRAIN). QUANTITY: 40 FEET CONTAINER (1000-1500 CARTONS). QUALITY: GRADE A. PACKAGING: TEN KILO MESH CARTONS. DELIVERY: ASAP. QUOTE: CIF AND C&F MANAMA, BAHRAIN. BANK REF: NATIONAL BANK OF BAHRAIN. CONTACT: MR. JALIL M AL SAAF, AL-SAAF TRADING CO, P.O. BOX 20582, MANAMA, BAHRAIN. TELEX: 7084 AL SAF BN. PHONE: 274869. (WK 03/TOFAS 0078)

FRESH ONIONS (TAIWAN). Quantity: 10,000 Bags x 50 lbs/bag. Quality: Medium. Packaging: Poly-mesh sacks. Delivery: Prompt. Quote: C&F Taiwan. Bank Ref: The First Commercial Bank, East Taipei Branch, Taiwan and Overseas Chinese Commercial Corporation, East District Branch, Taipei. CONTACT: Mr. Y.C. Lin, Poly Co., Ltd., 4F-I, 329 Chunghsiao E Rd., Sec 4, Taipei, Taiwan. Telex: 26737 POLYLTD. Phone: (02) 721-0151. (WK 03/TOFAS 0011)

FROZEN CUTS OF KING SALMON AND PINK SALMON; FROZEN KING CRABS AND LOBSTERS (JAPAN). One container for the first shipment. Quality: Best. Packaging: Retail and/or institutional. Delivery: Immediate by surface shipment. Quote: FOB. Company Background, importer, established in March 1985, which projects future imports of $750,000 of agricultural products a year. Bank Ref: Daishi Bank Sakai Branch, Niigata. CONTACT: Mr. Takeshi Kazama, Maruju Shoji Co., Ltd., 2-6-17, Sakai Higashi, Niigata-shi, Japan. Phone: (0252)60-1860. (WK 3/TOFAS 0009)

FROZEN MEAT (KUWAIT). QUANTITY: TO BE DECIDED. QUALITY: THE BEST. DELIVERY: ASAP. Req: ENGLISH & ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME/BRAND NAME/MANUF'S NAME & ADDRESS/INGREDIENTS, NET AND GROSS WT, PRODUCTION & EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES PRINTED IN INDELIBLE INK BOTH ON INNER PACKS & OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING & TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: CANDF KUWAIT. BANK REF: BANK OF KUWAIT AND THE MIDDLE EAST. CONTACT: MR. FOZAN AL FOZAN, GREEN CEDAR FOODS CO, P.O. BOX 26332, SAFAT, KUWAIT. TELEX: 46858 ARZCO KT. PHONE: 846659/899572. (WK 3/TOFAS 0005)

FROZEN STRAWBERRIES (JAPAN). Specific quantities are not determined. Quality: Best. Packaging: Institutional. Delivery: Immediate by surface shipment. Quote: FOB. Company Background, importer, established in March 1985, which projects future imports of $750,000 of agricultural products a year. Bank Ref: Daishi Bank Sakai Branch, Niigata. CONTACT: Mr. Takeshi Kazama, Maruju Shoji Co., Ltd., 2-6-17, Sakai Higashi, Niigata-shi, Japan. Phone: (0252)60-1860. (WK 3/TOFAS 0010)

FROZEN VEGETABLES AND TURKEY (LEBANON). LEBANONESE FIRM SEEKS TOP QUALITY PRODUCT IN FROZEN VEGETABLES AND TURKEY. PACKAGING: RETAIL PACKAGES. DELIVERY: ASAP. QUOTE: CIF BEIRUT. BANK REF: CREDIT LIBANAIS. CONTACT: GABRIEL BOU SAMRA, ETS. "LA CIGALE", AUTOSTRADE ZALKA, ZALKA, LEBANON. TELEX: 43852 LE CIGALE. PHONE: 893443 AND 897227. (WK 3/TOFAS 0004)

FROZEN VEGETABLES (KUWAIT). QUANTITY: TO BE DECIDED. QUALITY: GRADE A. DELIVERY: ASAP. OTHER REQ: ENGLISH & ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME/BRAND/MANUF.'S NAME & ADDRESS/INGREDIENTS, NET & GROSS WT, PRODUCTION & EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES PRINTED IN INDELIBLE INK BOTH ON INNER PACKS & OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING & TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS NOT ALLOWED. MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT W/ EXPIRY 24 MONTHS FROM DATE OF PROD. QUOTE: CANDF KUWAIT. BANK REF: BK OF KUWAIT & THE MIDDLE EAST. CONTACT: MR. FOZAL AL FOZAN, GREEN CEDAR FOODS CO, P.O. BOX 26332, SAFAT, KUWAIT. TELEX: 46858 ARZCO. PHONE: 846659/849572. (WK 3/TOFAS 0002)

FRUIT LEATHER (JAPAN). Specific quantities and delivery schedule to be decided later. Packaging: Retail. Quote: C&F. Company Background, importer, established in 1982, with annual agricultural imports of $500,000. Bank Ref: Fuji Bank, Osaka Branch, Osaka. CONTACT: Ms. Chizuru Sakamoto, Eight Plane International, c/o Yasuda Bldg., 1-8-31, Kyomachibori, Nishi-ku, Osaka, Japan. Telex: 529-7024 TICJPN. Phone: (06)444-6410. (WK 3/TOFAS 0004)

GRAINS (UNITED KINGDOM). WANTS GRAINS FOR ANIMAL FEED. QUANTITY: TO BE DETERMINED. QUALITY: BEST. PACKAGING: BULK. DELIVERY: ASAP. OTHER REQ: CONTAINER LOTS (18 TONS). QUOTE: UK PORT. BANK REF: BARCLAYS BANK PLC, 30 WERBURGH STREET, CHESTER. CONTACT: MR. C.F. SPOONER, KENDALL STUART LTD., MOLLINGTON GRANGE, MOLLINGTON, CHESTER, UNITED KINGDOM. PHONE: 0244 851041. TELEX: 61252. (WK 03/TOFAS 0255)

GRAMS (BLACK CHICK PEAS) WHOLE AND SPLIT, MARROW FAT PEAS AND RED LENTILS (PAKISTAN). QUANTITY: 200 TO 250 MT OF EACH PER MONTH. QUALITY AND DELIVERY: NOT SPECIFIED. PACKAGING: 50 KGS. NEW JUTE BAGS. OTHER REQ: ALL CONSIGNMENTS SHOULD ACCOMPANY APHIS CERTIFICATE OF HEALTH. SHOULD BE SHIPPED IN CONTAINERS ONLY. SEND SAMPLES OF EACH COMMODITY WITH PRICE. QUOTE: C&F, C 5 PCT KARACHI IN CONTAINER LINE. BANK REF: HABIB BANK LTD, KHARADHER BRANCH, BOMBAY BAZAR, KARACHI-2, PAKISTAN. TELEX: 24285 SYNCO PK. CABLE: STARGE. PHONE: 434495. (WK 3/TOFAS 0012)

A) GREEN PEAS, B) SUNFLOWER SEEDS C) SORGHUM (TAIWAN). Quantity: A) 200 MT/month B) 5-10 MT/month, C) 400 MT/month. Quality: New crop, free from worm damage, uniform in size-A) Max foreign material: 0.5 PCT; max breakage: 0.2 PCT B) Max FM: 0.5 PCT; bright in color, oval shape. C) Whole piece, deep red color, max FM 1 PCT. Packaging: standard export packaging. Delivery: To be negotiated. Quote: CIF Keelung. Bank Ref: The Chang Hwa Commercial Bank, Cheng Chung Branch, Taipei, Taiwan. CONTACT: Philip Y.F. Mei, Manager, Mei Chong Trading Co., Ltd., 27 Lane 351 Tun Hwa South Road, Taipei, Taiwan. Telex: 25902 DEJETEX. Phone: (02) 772-88106. (WK 03/TOFAS 0001)

HEALTH FOOD (JAPAN). Specific quantities are not determined. Quality: Best. Packaging: Retail. Delivery: Immediate by surface shipment. Quote: FOB. Company background, importer, established in September 1985, which projects future agricultural imports of $200,000. Bank Ref: Sumitomo Bank, Kataseyama Branch, Fujisawa. CONTACT: Mr. Masazumi Aso, Aso Corporation, 7-18, Kataseyama 1-chome, Fujisawa-shi, Kanagawa-ken, Japan. Telex: 47800 J (Registered Code: YOK-114). Phone: (0466)27-6178. (WK 3/TOFAS 0013)

HEALTH FOOD AND DIETETIC FOOD (JAPAN). Specific quantities and delivery schedule to be decided later. Packaging: Institutional and retail. Quote: FOB. Company background, importer wholesaler, established in 1975, with $600,000 in annual agricultural imports. Bank Ref: Dai-ichi Kangyo Bank, Ookayama Branch, Tokyo. CONTACT: Mr. Masakazu Murakami, Koken Foods Co., Ltd., 18-2, 3-chome, Minami-Senzoku, Ota-ku, Tokyo, Japan. Telex: J 34235 KOKEN BTL. Cable: KOKENCORP. Phone: (03)728-4766. (WK 3/TOFAS 0003)

HEALTH FOODS AND INGREDIENTS (UNITED KINGDOM). QUANTITY: DEPENDENT ON INTEREST. QUALITY: BEST. PACKAGING: BULK, DRUMS OR RETAIL. DELIVERY: ASAP. QUOTE: UK PORT. BANK REF: MIDLAND BANK PLC, ST. JAMES HOUSE, PENDLETON WAY, SALFORD, MANCHESTER, UNITED KINGDOM. CONTACT: DR. P. JOWETT, ALEMBIC PRODUCTS LTD, OAKLANDS HSE, OAKLANDS DR. TELEX: 667740. PHONE: 01 962 4423. (WK 3/TOFAS 0278)

HORTICULTURAL SPECIALTIES (UNITED KINGDOM). SEEDS OF NORTH AMERICAN AND OTHER ORNAMENTAL PLANTS, INCLUDING HARDY AND INDOOR TREES, SHRUBS, FLOWERS. QUANTITY: 250G TO 1KG/ 1/2-1LB PER SPECIES. PACKAGING: STANDARD INTERNATIONAL. DELIVERY: ACCORDING TO HARVEST AND AVAILABILITY. QUOTE: UK PORT. BANK REF: MIDLAND BANK PLC, GOLDEN SQUARE, PETWORTH, SUSSEX GU28 OAR. CONTACT: MR. CARL SANDEMAN, SANDEMAN SEEDS, THE CROFT, SUTTON, PULBOROUGH, SUSSEX, RH20 1PL., UNITED KINGDOM. PHONE: 07987 315. (WK 3/TOFAS 0279)

ICE CREAM POWDER (JAPAN). Specific quantities are not determined, however, expected to be substantial. Quality: Best. Packaging: Institutional. Delivery: Immediate by air and/or suface shipment. Quote: FOB and/or CIF. Company background, agressive importer, established in July 1985, which projects future imports of $35 million a year. Bank Ref: Shizuoka Bank, Sagamihara Branch, Sagamihara. CONTACT: Mr. Kotaro Baba, BABACONY, 1327-34, Minami Ohya, Machida-shi, Tokyo, Japan. Telex: 2872-303 BABACO J. Phone: (0427)23-4854. (WK 3/TOFAS 0007)

INDIVIDUALLY QUICK FROZEN CAT FISH (JAPAN). Quantity: 200 to 250 metric tons per year. Quality: Best. Packaging: Institutional, suitable for small restaurants. Delivery: By surface shipment. Quote: FOB. Company background, Japan's largest chain of family restaurants (475 stores with annual sales of $400 million). Bank Ref: Dai-ichi Kangyo Bank, Mitaka Branch, Tokyo. CONTACT: Mr. Yoshiaki Nagai, Skylark Co., Ltd., 1-25-8, Nishikubo, Musashino-shi, Tokyo, Japan. Telex: 2822-669 SKYLAK J. Phone: (0422)-51-8111. (WK 3/TOFAS 0005)

JOINT VENTURES - AGRICULTURE (UNITED KINGDOM). OIL FOR HUMAN CONSUMPTION AND ANIMAL FEED. QUANTITY: CAPACITY OF THE PLANT 1,000 TONS OF SEED DAY AND 2,500 TONS DAY OF ANIMAL FEED. QUALITY: BEST. PACKAGING: BULK. DELIVERY: ASAP. QUOTE: EGYPTIAN PORT. CONTACT: MR. A. HOMOUDA, WESTRADE INTERNATIONAL LTD, PO BOX 102,33 SOUTHERNHAY, EAST, EXETER, DEVON, EX1 1NX. TELEX: 42522 WESTRD G. PHONE: 0392 219655. (WK 3/TOFAS 0281)

LECITHIN, NATURAL YEAST AND PREPARED BAKING POWDER (PAKISTAN). QUANTITY: 1-5 MT. QUALITY: U.S.P. OR BP. PACKAGING: 25 KGS OR 50 KGS. DELIVERY: MARCH/APRIL. QUOTE: FOB/C&F KARACHI. BANK REF: HABIB BANK LTD., FOREIGN EXCHANGE BRANCH, M.A. JINNAH ROAD. CONTACT: M. ISMAIL FARUEKI, BUSINESS SYNDICATE, 325 SUNNY PLAZA, HASRAT MOHANI ROAD, I.I. CHUNDRIGAR ROAD, P.O. BOX NO: 1184, KARACHI-01, PAKISTAN. TELEX: 28867 MOON PK, ATTN: FARUEKI. CABLE: "VITRUM" KARACHI. PHONE: 219768. (WK 3/TOFAS 0007)

LIVE EEL (AMQUILLA VIVANTE) (BELGIUM). QUANTITY: 2,000 KILOGRAMS PER WEEK. QUALITY: MIDDLE (7/8 PCS PER KG) AND EXTRA (3/5 PCS/KG). PACKAGING: CARDBOARD BOXES. DELIVERY: EVERY WEEK STARTING ASAP BY AIRFREIGHT. QUOTE: C&F BRUSSEL/ZAVENTEM. OTHER REQ: HEALTH CERTIFICATE. BANK REF: BANK BRUSSEL EN LAMBERT ZELZATE. CONTACT: MR. R. VAN DAMME, HOLLANDSE PALING AND VISHANDEL, TRILKOUTER 41B, 9068 ERTVELDE, BELGIUM. PHONE: 91-444465/444456. (WK 3/TOFAS 0006)

LOGS, RED & WHITE OAK, BROWN ASH, WALNUT AND HARD MAPLE (TAIWAN). Quantity: 20-30 40'containers/month. Quality: Veneer and saw grade. Packaging & Delivery: To be negotiated. Quote: CIF Keelung, Taiwan or FOB. Bank Ref: The First Commercial Bank, Keelung Branch, Taiwan. CONTACT: Mr. Y. S. Liou, Nisus Corp, 4F, 8-1 Lane 22 Chilin Road, Taipei, Taiwan. Fax: (02) 751-3567. Phone: (02) 536-4357. (WK 03/TOFAS 0005)

LOW-CALORIE FOOD (NETHERLANDS). QUANTITY: CONTAINER LOADS. PACKAGING: CONSUMER PACKAGING. QUOTE: FOB. BANK REF: ABN-AMSTERDAM. CONTACT: J. VAN CRUIJSEN, DOMUS GROEP B.V., P.O. BOX 5196, 1071 BD AMSTERDAM, NETHERLANDS. TELEX: 10149. PHONE: 020-640901. (WK 3/TOFAS 0009)

LENTILS (UNITED KINGDOM). WHOLE BLOND LENTILS AND WHOLE GREEN OR BUTTER LENTILS. QUANTITY: CONTAINER LOADS. QUALITY: BEST. PACKAGING: TO BE AGREED. DELIVERY: TO BE ARRANGED. QUOTE: AFTER APPROVAL OF SAMPLES. BANK REF: NATIONAL WESTMINSTER BANK PLC, 1 MINCING LANE, LONDON EC3. CONTACT: MR. JOHN COLE, R. SIMON & CO LTD, BROADWALL HOUSE, 21, BROADWALL, LONDON, SE1 9PL. PHONE: 01 928 8966. (WK 3/TOFAS 0282)

LUMBER (THAILAND). Firm interested in purchasing oak, hardwood planks in full container, 4/4, 8/4 1st quality. Packaging: In bundles. Delivery: 30-60 days. FOB Bangkok quotations desired. Bank Ref: Bangkok Bank, Silom Road, Bangkok. CONTACT: FETCO, 483 Sukhumvit Road, Bangkok, Thailand. (WK 3/TOFAS 0005)

MARGARINE (KUWAIT). QUANTITY: APPROX. 5-10 MT PER SHIPT. QUALITY: THE BEST. DELIVERY: ASAP. OTHER REQ: ENGLISH & ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PROD. NAME/BRAND/MANUF.'S NAME/ADDRESS/INGREDIENTS, NET & GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES PRINTED IN INDELIBLE INK BOTH ON INNER PACKS & OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING & TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: CANDF KUWAIT. BANK REF: THE BK OF KUWAIT & THE MIDDLE EAST. CONTACT: MR. FOZAN AL FOZAN, GREEN CEDAR FOODS CO, P.O. BOX 26332, SAFAT, KUWAIT. TELEX: 46858 ARZCO KT. PHONE: 846659/841733. (WK 3/TOFAS 0001)

A) MEAT & BONE MEAL B) SKIM MILK POWDER (TAIWAN). Quantity, Packaging & Delivery: To be negotiated. Quality: Animal feed use. Quote: C&F Taiwan. Bank Ref: The Hua Nan Commercial Bank, Ltd., Hsin Sheng Branch, Taipei. CONTACT: Mr. Anders Lee, General Man., Knoworld Industries Corp., 4F, 2 Lane 258 Sec 2 Chienkuo, Taipei, Taiwan. Telex: 28326 BBLEDRCO, Attn: KNOWORLD. Cable: "KNOWORLD" TAIPEI. Phone: (902) 505-2650. (WK 03/TOFAS 0007)

A) MINERAL WATER (B) WHOLE CHICKEN, FROZEN (C) CHICKEN PARTS, FROZEN- CHICKEN WINGS, CHICKEN BREASTS, CHICKEN LEGS (D) EGGS FOR CONSUMPTION (HONG KONG). QUANTITY: (A) 1 CONTAINER LOAD (B) 2 CONTAINER LOAD PER MONTH (C) 2 CONTAINER LOAD PER MONTH (D) 1 CONTAINER LOAD PER WEEK. PACKAGING: (A) PACKED IN PLASTIC CUP WITH ALUMINIUM FOIL TOP, 120-140 ML PER CUP, CUP HEIGHT SHALL NOT EXCEED 45MM (B) EXPORT PACKING (C) EXPORT PACKING (D) EXPORT PACKING. DELIVERY: ALL COMMODITIES- ASAP. QUOTE: CIF HONG KONG. BANK REF: CHARTERED BANK, MAIN BRANCH, HONG KONG. CONTACT: KELVIN CHOI, SIMS TRADING CO. LTD., RM. 410-416, WORLD COMMERCE CENTRE, HARBOUR CITY, HONG KONG. TELEX: 40863 SIMS HX. PHONE: 3-7236877. (WK 3/TOFAS 0019)

NATURAL HONEY (PAKISTAN). QUANTITY: NOT SPECIFIED, BUT INDICATED LARGE QUANTITIES. QUALITY: NOT SPECIFIED, ASKED FOR ANN PAGE BRAND. PACKAGING: BULK PACKING. DELIVERY: FEB/MARCH, 1986. QUOTE: FOB/C&F KARACHI. BANK REF: UNITED BANK LTD, INTERNATIONAL BRANCH, KARACHI. CONTACT: ABID SULEMAN, FIVE AEYS ENTERPRISE, 11-B/11, SOUTH SEA VIEW AVENUE, SUNSET BOULRVARD, DEFENCE HOUSING SOCIETY, KARACHI. TELEX: 25588 SULET PK. CABLE: FIVE AEYS. PHONE: 544503/5432665. (WK 3/TOFAS 0015)

NUTS, ALMONDS (EL SALVADOR). QUANTITY: 5 TONS PER YEAR IN 2 OR 3 SHIPMENTS. QUALITY: FIRST QUALITY. PACKAGING: CARTONS (IN BULK). DELIVERY: ASAP. OTHER REQ: SANITARY CERTIFICATES. QUOTE: CIF. BANK REF: BANCO CAPITALIZADOR - 1A. CALLE PONIENTE 531. CONTACT ROBERTO SAMOUR, DISTRIBUIDORA EUROPEA, S.A., DE C.V., 3A. AVENIDA NORTE 5-1, SANTA TECLA, EL SALVADOR. PHONE: (503) 283771. (WK 3/TOFAS 0006)

OATS (VENEZUELA). QUANTITY: 300 MT. QUALITY: BEST AVAILABLE. PACKAGING: BAGS. QUOTE: CIF MIAMI OR ANY ATLANTIC PORT. BANK REF: BANCO MERCANTIL, MARACAY, AND CONTACT MR. HOMERO DIAZ OSUNA, PRESIDENT. CONTACT: MR. MARIO STEFANELLI, APROHOFUGI, FRUTERIA BERMUDEZ, AV. BERMUDEZ, MARACAY EDO. ARAGUA; STEFANMAR, PUNTO FIJO, ESTADO FALCON, MARACAY, PUNTO FIJO, ESTADO FALCON, VENEZUELA; ESTADO ARAGUA, VENEZUELA. TELEX: 54234. PHONE: (043)451424 (HOME); (069)456032 OR 452178. (WK 3/TOFAS 0359).

PANCAKE-MIXES WAFFLES (NETHERLANDS). QUANTITY AND QUALITY NOT SPECIFIED. PACKAGING: CONSUMER PACK. QUOTE: CIF R'DAM. BANK REF: AMRO-AMSTERDAM. CONTACT: A.A. SMITS, SMITS RESTAURANT, ELLERMANSTRAAT 32, 1099 BZ AMSTERDAM, NETHERLANDS. PHONE: 020-944035. (WK 3/TOFAS 0010)

PEACHES AND NECTERINES (UNITED KINGDOM). WANTS CHARCOAL BASED ON BROKEN SHELLS FROM STONES OF PEACH AND APRICOT NECTARINES. OTHER REQ: SAMPLES REQUIRED. PACKAGING: BAGS. DELIVERY: ASAP. QUOTE: C&F LIVERPOOL (IUK). CONTACT: MR. R.G. STICHBURY, WYNMOUTH LEHR LIMITED, KEMP HOUSE, 158 CITY ROAD, LONDON, UNITED KINGDOM. (WK 03/TOFAS 0248)

PLANTING SEEDS (IRAQ). QUANTITY: 1,462 TONS AS SPECIFIED BELOW IN KILOGRAMS: 200,000 ALFAFA, MOAPA 169 CERTIFIED; 200,000 BEANS, CONTENDER; 10,000 BEET, DETROIT DARK RED; 400,000 BROAD BEANS, AQUADULCE CERTIFIED; 2,000 CABBAGE, BRUNSWICK; 2,000 CABBAGSN COPENHAGEN MARKET; 2,000 CARROT, NANTES; 2,000 CARROT ROYAL CHANTENAY; 4,000 CALIFLOWER, SNOWBALL; 60,000 CUCUMBER, BEIT ALPHA, FEMALE HYB, CMR MMR; 400,000 COWPEAS, RAMSHORN; 15,000 EGGPLANT, LONG PURPLE; 60,000 ONIMC, TEXAS GRANO 502 PRR; 20,000 PEPPER, CALIFORNIA WONDER; 10,000 RADISH, WHITE ICICLE; 5,000 RADISH. CHERRY BELLE; 5,000 SQUASH, BYBRID VAR.; 20,000 TOMATO, PEARSON ET; 30,000 TOMATO, SUPER MARMOND VFN; 15,000 TURNIP, PURPLE TIP WHITE GLOBE. QUALITY: GERMINATION: 85% MIN. PURITY: 99% MIN. (STATE SEED LABORATORY CERTIFICATE IS REQUIRED); ALL SEEDS MUST BE TREATED WITH COPTAN OR TMTD. PACKING: ITEMS 1,2,4 AND 11 MUST BE PACKED IN 25 KG NET WT IN DOUBLE JUT BAGS; ITEMS 3 AND 20 MUST BE PACKED IN ONE KG NET WT IN ILLUSTRATED CANS; ALL OTHER ITEMS MUST BE PACKED IN ONE HALF KG NET WT IN ILLUSTRATED CANS. ALL CANS MUST BE PACKED IN ILLUSTRATED WORTHY EXPORT CARTONS. DELIVERY: PRIOR TO END OF NOV 1986. QUOTE: FOB PRICES ARE REQUESTED. BANK REF: RAFIDAIN BANK, MAIN BRANCH, BAGHDAD. TELEX: 212680 TRACOM IK, 212178 TRACOM IK. PHONE: 425-0230. PAYMENT: PURCHASE WILL BE UNDER GSM-102 PROGRAM FOR 1986; TWO PER THOUSAND OF TOTAL LETTER OF CREDIT VALUE WILL BE DEDUCTED AS STAMP DUTY. TEN (10) GUARANTEE OF TOTAL LETTER OF CREDIT VALUE MUST BE SUBMITTED TO THE STATE ORGANIZATION FOR MECHANIZATION AND AGRICULTURAL SUPPLIES FAVOR BEFORE ESTABLISHING THE LETTER OF CREDIT INVITATION NUMBER: S/1/86. CONTACT: PRES. & CHAIRMAN OF THE BOARD, STATE ORGANIZATION FOR MECHANIZATION AND AGRICULTURAL SUPPLIES, P.O. BOX 26061 - WAZERIA, BAGHDAD, IRAQ. (WK 3/TOFAS 0010)

POULTRY (AUSTRIA). FROZEN TURKEY PARTS (BREASTS AND FILETS FROM BREASTS). IMPORTER IS A LARGE PRODUCER OF POTATO PRODUCTS AND AT THE SAME TIME AN AGENT. ANNUAL SALES ABOUT DOLS 25 MILLION. QUANTITY: ABOUT EACH 2-3 MONTHS ONE CONTAINER. (EACH YEAR ABOUT 50 MT OF WHICH 65 PERCENT ARE FILETS AND 35 PERCENT ARE BREASTS). QUALITY: PRIME QUALITY, FILETS DF 120-190 GRAMS EACH; BREASTS WITHOUT BONES AND SKIN. PACKAGING: FILETS IN UNIFORM BOXES OF 5-10 KILOS, BREASTS IN UNIFORM BOXES OF 15-20 KILOS. DELIVERY: BEGIN FEBRUARY/MARCH 1986. QUOTE: CIF HAMBURG OR ROTTERDAM. BANK REF: RAIFFEISENBANK, A-6890 LUSTENAU, AUSTRIA. CONTACT: MR. RUDOLF GRABHER, WILHELM GRABHER, SONNENBERGSTR 11, A-6820 FRASTANZ, AUSTRIA. TELEX: 052339 ELFER. PHONE: (05522) 51521. (WK 3/TOFAS 10)

PREPARED ANIMAL AND POULTRY FEEDS (UNITED KINGDOM). WANTS MILLET SEED FOR BIRD FEEDING - ESPECIALLY WHITE FROM COLORADO AND NEBRASKA. QUANTITY: IN CONTAINER LOTS IN BULK AND IN BAGS 200/300 P.A. QUALITY: RECLEANED MIN 98% PURITY. PACKAGING: IN BULK, OR IN BAGS EACH 100 LBS GROSS. DELIVERY: CONTINUOUS. QUOTE: CIF OR C&F UK PORTS. BANK REF: LLOYDS BANK LTD., 48/50 MINORIES, LONDON EC3. CONTACT: PETER JACOBS/MR. DAVID POORE, A. POORTMAN (LONDON) LTD, PRESCOT HOUSE, PRESCOT ST, LONDON, E1 8BB, UNITED KINGDOM. PHONE: 01 959 2937. TELEX: 883914. (WK 3/TOFAS 0272)

PROCESSED FOODS FOR MICROWAVE PREPARATION (NETHERLANDS). QUANTITY: CONTAINER LOADS. PACKAGING: SUITABLE FOR MICROWAVE. QUOTE: CIF R'DAM. BANK REF: CREDIT LYONNAIS. CONTACT: GUSTAV A. WEGERT, UNIVEND GROEP B.V., GROENLANDSEKADE 59 APP. 9, 3645 BB VINKEVEEN. PHONE: 02949-3303. (WK 3/TOFAS 0011)

PROTEIN CONCENTRATE FOR LAYERS FROM ANIMAL SOURCES (IRAQ). QUANTITY: 10,000 MT. QUALITY: AS PER FOLLOWING SPECIFICATIONS, CRUDE PROTEIN 50 PERCENT MIN; PEPSIN DIGESTABLE PROTEIN 85 PERCENT MIN; CRUDE FIBER 3.5 PERCENT MAX; ETHER EXTRACT 8 PERCENT MAX; SALT NONE; METABOLISABLE ENERGY 2300-2500 KCAL/KG; CALCIUM 8 PERCENT - 10 PERCENT MAX; PHOSPHOROUS AVAILABLE 4 PERCENT MIN.; LYSIN 3 PERCENT MIN; METHIONIN PLUS CYSTINE 3,5 PERCENT MIN; VITAMINE A I.U TYPE 200000 MIN; VITAMIN L3 I.U. TYPE 25000 MIN; VITAMIN E I.U. TYPE 375 MIN; VITAMIN K MG 62 MIN. THIAMIN MG 37 MIN; IBOFLAVIN MG 100; IANTOTHENIC ACID MG 187 MIN; NIACIN MG 500 MIN; BIOTIN MG 3.75 MIN; FOLIC ACID MG 18.75 MIN; VITAMIN B6 MG 87 MIN; VITAMIN B12 MG 0.25 MIN; CHOLIN MG 15000 MIN; ETHOXYGUIN MG 1100 MIN; COPPER MG 100 MIN; MANGANES MG 937 MIN; ZINC MG 875 MIN; IRON MG 1000 MIN; SELENIUM MG 1.5 MIN; IODIN 5 MIN; NOTE: PROTEIN CONCENTRATE SHOULD BE FROM ANIMAL SOURCES, FREE FROM HOVES, HORNS, FEATHER, BLOOD MEAL ANY OTHER NITROGEN SOURCES WHICH ARE NO PROTEINACEOUS AND VEGETABLE PROTEIN EXCLUSION WHAT USED FOR MANUFACTURING VITAMINS AND MINERALS AS CARRIER PROVIDED NOT EXCEED 4 PERCENT. PACKAGING: BAGS/KG MADE OF POLYPROPLYN STITCHED BY SEWING MACHINE PROPERLY, NAME OF MATERIAL AND KIND, LETTER OF CREDIT NUMBER, NAME OF ESTABLISHMENT AND MANUFACTURING DATE MUST BE MENTIONED ON EACH BAG; EACH 20 TONS MUST BE BANDED ALONE AS BALES INSIDE HATCHES IF THEY SHIPPED WITHOUT CONTAINERS. DELIVERY: THE MATERIAL MUST BE SHIPPED AS FOLLOWING: 5000 TONS IN MARCH 1986 AND 5000 TONS IN APRIL 1986. QUOTE C FOB LOADING PORTS STOWED AND TRIMMED ON HATCHES, C AND F ON BASE FOT FOR AQABA, KUWAIT, ISKENDERUN AND BAGHDAD. BANK REF: RAFIDAIN BANK, MAIN BRANCH BAGHDAD. TELEX 212634 ALAF IK. PHONE: 751-3339. PAYMENT: IRREVOCABLE AND LETTER OF CREDIT WILLHFE OPENED WITHIN 35 DAYS FROM DATE OF SIGNING THE CONTRACT, PURCHASE WILL BE UNDER GSM-102 PROGRAM FOR 1986. A BID BOND OF 3 PERCENT OF THE TOTAL TENDER VALUE IS REQUIRED. CONTACT: DIRECTOR GENERAL: MR. YOUNIS JERJIS, STATE ESTABLISHMENT FOR FEED, P.O. BOX 20017 - FUDHALIYAH, BAGHDAD, IRAQ. (WK 3/TOFAS 0006)

PUREBRED CATTLE (COLOMBIA). THE INQUIRER IS A MIDDLESIZED DAIRYMAN IN A WARM AREA IN CENTRAL COLOMBIA. HE AND A COUPLE OF HIS NEIGHBORS WANT TO IMPORT THE FOLLOWING PUREBRED CATTLE: 70 BRED HEIFERS AND 2 YOUNG BULLS OF THE JERSEY BREED. HE WOULD LIKE TO RECEIVE FOB U.S. PORT QUOTATIONS. USDA HEALTH CERTIFICATE MUST BE PROVIDED BY THE EXPORTER. BANK REF: BANCO COLOMBIA-AVE. COLON BRANCH OFFICE IN BOGOTA. CONTACT: ENRIQUE RODRIGUEZ, CALLE 62 NO. 7-16, APT. 1102, BOGOTA, COLOMBIA. PHONE: 248-6226. (WK 3/TOFAS 0003)

RAISINS, PRUNES, DATES (EL SALVADOR). QUANTITY: 5 TONS PER YEAR IN 2 OR 3 SHIPMENTS. QUALITY: FIRST QUALITY. PACKAGING: CARTONS (IN BULK). DELIVERY: ASAP. OTHER REQ: SANITARY CERTIFICATES. QUOTE: CIF. BANK REF: BANCO CAPITALIZADOR - 1A. CALLE PONIENTE 531. CONTACT: ROBERTO SAMOUR, DISTRIBUIDORA EUROPEA, S.A., DE C.V., 3A. AVENIDA NORTE 5-1, SANTA TECLA, EL SALVADOR. PHONE: (503) 283771. (WK 3/TOFAS 0005)

RETAIL PACKED FLOWER SEEDS FOR PLANTING, CUT FLOWERS, INDOOR PLANTS, NURSERY STOCKS AND VEGETABLE SEEDS PLUS CUTFLOWERS (KUWAIT). QUANTITY: TO BE DECIDED. PACKAGING: TO BE AGREED WITH THE IMPORTER. DELIVERY: ASAP. QUOTE: C&F KUWAIT. CONTACT: MR. MOHAMED K. ALBAGHDADI, SALMIYA CO-OPERATIVE SOCIETY, P.O. BOX 8085, SALMIYA/KUWAIT. TELEX: 22585 JSALMYA. PHONE: 5715730/5755704. (WK 03/TOFAS 0076)

SALT EMULSIFIER FOR PROCESSED CHEESE (EGYPT). QUANTITY: 50 METRIC TONS, TENDER NO. 12/85/86. INTERESTED U.S. FIRMS ARE URGED TO CONTACT THEIR EGYPTIAN AGENTS FOR COMPLETE TENDER DOCUMENTS WHICH MAY BE OBTAINED FROM THE COMPANY'S HEAD OFFICE IN ALEXANDRIA AGAINST PAYMENT OF LE. 30 (U.S.$ 24) PER COPY. PHONE: 4925671 AND 4925672, CABLE: EMADOIL. CONTACT: FOREIGN PURCHASES COMMITTEE, ALEXANDRIA CO. FOR OILS AND SOAP, 76, CANAL EL-MAHMOUDIA ST., P.O. BOX 402, KARMOUZ, ALEXANDRIA, EGYPT. (WK 3/TOFAS 0029)

SEEDS FOR PLANTING (UNITED KINGDOM). WANTS SEEDS FOR ANIMAL FEED. QUANTITY: BEST. QUALITY: FOR ANIMAL FEED MARKET. PACKAGING: BULK - CONTAINER LOTS - 18 TONS. DELIVERY: ASAP. QUOTE: UK PORT. CONTACT: MR. C.F. SPOONER, KENDALL STUART LTD, MOLLINGTON GRANGE, MOLLINGTON, CHESTER. TELEX: 61252. PHONE: 0244 851041. (WK 03/TOFAS 0257)

SHELLED PISTACHIOS (ITALY). Small firm, in business for about 30 years, is seeking medium-sized, green, unsalted, shelled pistachios. Quantity: Two tons every 45 days. Quality: Green Pistachios. Packaging: 110-pound (50-kilo) hemp bags. Delivery: ASAP. Quote: C&F. Bank Ref: Credito Artigiano, 20093 Cologno Monzese (Milano), Italy. Contact: Mr. Mario and Ms. Giulia Canarie, Ditta Canarie, Viale Toscana, 45, 20093 Cologno Monzese (Milano), Italy. Tel: (02) 254-2340/253-91125. Telex: 326842 TINA I Att: Canarie. Firm would like to receive samples. (WK 3/TOFAS 0001)

SNACK FOOD (JAPAN). Specific quantities are not determined, however, expected to be substantial. Quality: Best. Packaging: Retail. Delivery: Immediate by air and/or suface shipment. Quote: FOB and/or CIF. Company background, agressive importer, established in July 1985, which projects future imports of $35 million a year. Bank Ref: Shizuoka Bank, Sagamihara Branch, Sagamihara. CONTACT: Mr. Kotaro Baba, BABACONY, 1327-34, Minami Ohya, Machida-shi, Tokyo. Telex: 2872-303 BABACO J. Phone: (0427)23-4854. (WK 3/TOFAS 0006)

SOYBEAN PROTEIN PRODUCTS (KOREA). Quantity: 100 MT per year. Quality: Food grade, protein level(70%-90%). Packaging: 20kg or 50lb bags. Delivery: ASAP. Quote: C&F Pusan. Bank Ref: The Commercial Bank,Munrae-dong Branch, Seoul Korea. CONTACT: Mr. Back, Seong Gu, Manager, Yonsei Food Co., Ltd., Rm. 201, Il Shin Bldg., 77-55, 3-ka, Munrae-dong Youngdeungpo-ku, Korea. Telex: K23231 (Ext.4339)/MOCNDM. Phone: 676-7247/8 (WK 3/TOFAS 0003)

SPECIALITY FOODS (UNITED KINGDOM). WANTS ALL TYPES OF FOOD, BEVERAGES, SEEDS, CONSUMER PRODUCTS. QUANTITY: CONTAINER AND BULK QUANTITIES. QUALITY: BEST. PACKAGING: EXPORT PACKAGING BOTH FOR BULK AND RETAIL DISTRIBUTION. DELIVERY: ASAP. QUOTE: UK PORT. BANK REF: STANDARD CHARTERED BANK PLC, 73/79 KING WILLIAM STREET, LONDON EC4N 7AB. CONTACT: MR. PRAKASH K. SAPRA, JAYISH (LONDON) LTD, 6 BATH STREET, LONDON, UNITED KINGDOM. PHONE: 01 253 6545. TELEX: 28305 INTMER G. (WK 03/TOFAS 0254)

SUGAR (JORDAN). QUANTITY: 10,000-20,000 TONS. QUALITY: REFINED OR CRYSTAL RUNNING FOR HUMAN CONSUMPTION, ICUMSA NOT GREATER THAN 60 UNITS; HUMIDITY: NOT TO EXCEED 0.001; ASH NOT TO EXCEED 2.001. SUCROSE: NOT LESS THAN 99.8 DEGREES. PACKING: IN JUTE BAGS, 50 KGS WEIGHTS. DELIVERY: FEBRUARY OR MARCH OR APRIL. QUOTE: C&F AQABA. BANK REF: CENTRAL BANK OF JORDAN. CONTACT: MINISTRY OF SUPPLY, P.O. BOX 830, AMMAN, JORDAN. TELEX: 21278 MINSUP JO. PHONE: 661174/5. (WK 3/TOFAS 0001)

SUNFLOWER SEEDS (TAIWAN). Quantity & Delivery: To be negotiated. Quality: 22/64 round hole screen; North Dakota produced 1985 new crop. Packaging: Bags. Quote: CIF Kaohsiung, Taiwan. Bank Ref: The overseas Chinese Commercial Banking Corp., Kaohsiung Branch, Taiwan. CONTACT: Mr. Hsu Miao-Chuan, President, Yu Sheng Trading Co., Ltd., 49 San Min Street, Kaohsiung, Taiwan. Cable: "YUSHENG KAOHSIUNG". Phone: (07) 291-0473. (WK 02/TOFAS 0002)

SUNFLOWER SEEDS (GUATEMALA). QUANTITY: 10 MT. QUALITY: BEST. PACKAGING: 100 LB. BAGS. DELIVERY: 30 DAYS. OTHER REQ: ALL DOCS. IN SPANISH. QUOTE: CIF. BANK REF: BANCO GRANAI & TOWNSON - 7A. AVENIDA 1-86, ZONA 4. CONTACT: LIC. MARCELO SOLARES A., LIC. MARCELO SOLARES A., 19 AVENIDA "B" 19-37, ZONA 10, GUATEMALA CITY. PHONE: (502) 372097. (WK 03/TOFAS 0016)

TURKEY POULTS (GUATEMALA). AGRICULTURAL FIRM IN THE BUSINESS SINCE 1975 IS INTERESTED IN BEST QUALITY POULTS. QUANTITY: 5,000. QUALITY: FEEDER TURKEY. PACKAGING: TO BE ARRANGED. DELIVERY: JUNE 1986. OTHER REQ: NECESSARY CERTIFICATES. QUOTE: CIF . BANK REF: BANCO DEL EJERCITO, 5A. AVENIDA 6-06, ZONA 1. CONTACT: EDGAR DANILO RUIZ M., AGRINSA, APARTADO POSTAL 180-C, GUATEMALA CITY. PHONE: (502) 763134. (WK 3/TOFAS 0031)

VEGETABLE OILS AND BY-PRODUCTS (UNITED KINGDOM). ALL ITEMS RELATING TO FATS AND OILS AND DERIVATIVES. QUANTITY: DEPENDENT ON INTEREST. QUALITY: EDIBLE. PACKAGING: DRUMS, BULK OR SMALLS. DELIVERY: ASAP. QUOTE: UK PORT. BANK REF: MIDLAND BANK PLC, ST. JAMES HOUSE, PENDLETON WAY, SALFORD, MANCHESTER. CONTACT: DR. P. JOWETT, ALEMBIC PRODUCTS LTD, OAKLANDS HSE, OAKLANDS DR. TELEX: 667740. PHONE: 01 962 4423. (WK 3/TOFAS 0277)

VEGETARIAN FOOD (JAPAN). Specific quantities are not determined. Quality: Best. Packaging: Retail. Delivery: Immediate by surface shipment. Quote: FOB. Company background, importer, established in September 1985, which projects future agricultural imports of $200,000. Bank Ref: Sumitomo Bank, Kataseyama Branch, Fujisawa. CONTACT: Mr. Masazumi Aso, Aso Corporation, 7-18, Kataseyama 1-chome, Fujisawa-shi, Kanagawa-ken. Telex: 47800 J (Registered Code: YOK-114). Phone: (0466)27-6178. (WK 3/TOFAS 0014)

VIRGINIA FLUE CURED TOBACCO (INDONESIA). QUANTITY: ABOUT 100 TONS. QUALITY: LOW GRADE (SCRAPS). PACKAGING: 100 KG BALES. DELIVERY: EVERY THREE MONTHS. OTHER REQ: PRICE ABOUT USD1.00 PER KG. QUOTE: C&F. BANK REF: BANK NEGARA INDONESIA 1946. CONTACT: MR. H. A. ISMAIL, N.V. A ISMAIL CO. (LTD.), JL. DIPONEGORO 97, SURABAYA 60241, EAST JAVA. CABLE: ISMAILCO. PHONE: (031) 67472. (WK 3/TOFAS 0212)

A) WALNUTS, SHELLED B) CASHEW NUTS, SHELLED HALVES C) MARASCHINO CHERRIES D) PINE SEEDS (TAIWAN). Quantity: Five 40'-containers/year for each item. Quality: Top grade. Packaging: Cherries-4lb 10oz (2.1 kgs). Delivery: To negotiated. Quote: C&F Taiwan. Bank Ref: The International Commercial Bank of China & The First Commercial Bank, Kaohsiung Branch. CONTACT: Mr. N. Y. Sun, Manager, Cheng Hsiang Enterprise Co.,, P.O. Box 1745 Kaohsiung, Kaohsiung, Taiwan. Telex: 71261 SUNCO. Phone: (07) 221-0076. (WK 03/TOFAS 0004)

WHEAT BRAN PELLETS (JAPAN). Quantity: 2,000 metric tons per month. Quality: Best for use in cattle feed. Packaging: Institutional. Delivery: Immediate by surface shipment. Quote: FOB/C&F. Company backgound, importer, established in 1960, with annual agricultural imports of $36 million. Bank Ref: Mitsubishi Bank, Kyobashi Branch, Tokyo. CONTACT: Mr. Junichi Fukui, Heine Brothers (Japan) Ltd., c/o Kyodo Bldg., 4-2-2, Hatchobori, Chuo-ku, Tokyo Japan. Telex: HEINE J 22478. Phone: (03)552-2101. (WK 3/TOFAS 0001)

WHEAT BYPRODUCTS (PORTUGAL). QUANTITY: 2,500 MT. QUALITY: WHEAT BRAN FOR FEED, IN PELLETS. PACKAGING: BULK. DELIVERY: MARCH/APRIL, 1986. IMPORTER/AGENT, WITH OFFICES IN LISBON AND OTHER EUROPEAN CITIES, IS SEEKING REALIABLE U.S. SUPPLIER. HAS BEEN IN BUSINESS FOR MORE THAN 25 YEARS. QUOTE: CIF LISBON. BANK REF: TOTTA & AZORES, AV. ALMIRANTE REIS BRANCH, LISBON. CONTACT: CARLOS DE OLIVEIRA, CADOL, AVE. ALMIRANTE REIS, 74, 1100 LISBON, PORTUGAL. TELEX: 00018491 CADOL P. PHONE: 820098 OR 823618. (WK 3/TOFAS 12)

WHEAT GLUTEN (TAIWAN). Quantity: 1-4 fcl/month. Quality: Protein (nx5.7): 72 precent min. Packaging: 25kgs/bag. Delivery: February, 1986. Quote: CIF Taiwan. Bank Ref: The First Commercial Bank, Taichung Branch. CONTACT: Fu Sheng., Ltd., P.O. Box 15-35 Taichung, Taichung, Taiwan. (WK 03/TOFAS 0006)

WHIPPED TOPPING (TAIWAN). Quantity: First half year 1986-15,000 kgs/month; last half year 1986-30,000 kgs/month; next year-60,000 kgs/month. Quality: Medium. Packaging: 2lbs (pure pak). Delivery: To be negotiated. Quote: CIF Taiwan. Plant Address, 19, Alley 24 Lane 91 Section 1, Neihu Road, Taipei. Bank Ref: The Hua Nan Commercial Bank, Ta Tung Branch, Taipei. CONTACT: Mr. Cheng-Chih Tsay, Creation Food Corporation, 1, Lane 348 Min Chuan East Road, Taipei, Taiwan. Phone: (02) 799-2351. (WK 03/TOFAS 0008)

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WHITE POTATOES (PERU). QUANTITY: ABOUT 3,000 MT. QUALITY: CLEAN TUBER, CONSISTENT PULP, ROUND FORM, SUPERFICIAL EYES; NEW CROP. PACKAGING: JUTE BAGS. DELIVERY: LATE JANUARY OR BEGINNING FEBRUARY 1986. OTHER REQUIREMENTS: WEIGHT 60-120 GRS/TUBER; DRY MATERIAL 18-24 GRS; NO PEST, MECHANICAL OR PHISIOLOGICAL DAMAGE-INDICATE VARIETY. QUOTE: FOB US. PORT AND/OR C&F LIMA-CALLAO FUL LINER TERMS; ALTERNATE AIR AND/OR SEA LEVEL. BANK REF: BANCO DE LA NACION. CONTACT: OSCAR PAJARES, ENCI, CAMINO REAL 111, PISO 5, SAN ISIDRO, LIMA, PERU. TELEX: 21529, 21530, 21531, 21532 AND/OR 25079 PE ENCIPERU. PHONE: 40-9359. (WK 3/TOFAS 0007)

WILD RICE (JAPAN). Specific quantities and delivery schedule to be decided later. Best quality. Sample requested. Retail and/or institutional packaging. Quotations: CIF. Company Background: Importer, established in 1982, which projects future imports of $500,000 of agricultural products a year. Bank Ref: Seibu Shinyo Bank, Kabe Branch, Ohme-shi. CONTACT: Mr. Hiroyasu Hirai, H. Hirai & Company, 8-106, 7-13-1, Kabe, Ohme-shi, Tokyo. Phone: (0428)31-0880. (WK 3/TOFAS 0008)

WINES (IRELAND). ESTABLISHED AND RAPIDLY EXPANDING WINE IMPORTER (TURNOVER LAST YEAR OVER USD 2 MILLION) INTERESTED IN AGENCY FOR RANGE OF CALIFORNIA WINES: PRINCIPAL PLANS TO VISIT POTENTIAL U.S. SUPPLIERS FOR FINAL NEGOTIATIONS APRIL 1986 (IRELAND). QUANTITY: 1 CONTAINER 2 - 3 MONTHS INITIALLY, 1 PER MONTH AFTER A YEAR OR SO. QUALITY: RANGING FROM INEXPENSIVE TABLE WINES TO TOP QUALITY. PACKAGING: BOTTLES, 12 PER CASE. DELIVERY: SUMMER ONWARDS. QUOTE: CIF DUBLIN. BANK REF: BANK OF IRELAND, RATHFARNHAM SHOPPING CENTER, DUBLIN 14. CONTACT: MR. KEVIN CASSIDY, CASSIDY WINES LIMITED, UNIT 32, STILLORGAN IND PK, STILLORGAN, COUNTY DUBLIN. TELEX: 90900 WINE EI. PHONE: (01) 954157/954632. (WK 3/TOFAS 0004)

986/3

EXPORT BRIEFS

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These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Products Sought by Foreign Buyers

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A) ALFALFA MEAL B) WHEY POWDER C) FROZEN TURKEYS (TAIWAN). QUANTITY: A) 100 MT B) 100 MT C) ONE 20'-CONTAINER. QUALITY: A) PROTEIN-16 PCT MIN.; MOISTURE-7 PCT B) ADMI EXTRA GRADE C) 10-15 LBS/BAGS C) 4 PACKAGING: A) BULK IN CONTAINERS B) 25 KGS/BAGS C) 4 HEAD/CARTON. DELIVERY: APRIL 1986. QUOTE: C&F KEELUNG/KOAHSIUNG. BANK REF: THE CHANG HWA COMMRCIAL BANK LTD., EAST TAIPEI BRANCH-126 SECTION 4 NANKING EAST ROAD, TAIPEI, TAIWAN. CONTACT: MR. K. C. CHEN, PRESIDENT, GOLDEN WORLD CO., LTD., 5F, 20-1 LANE TUNHUA NORTH RD., TAIPEI, TAIWAN. TELEX: 21588 GWCOLTD. CABLE: "GWCOLTD" TAIPEI. PHONE: (02) 712-7652. (WK 04/TOFAS 0023)

APPLE FLAKES AND DICES; APPLE POWDER LOW MOISTURE (SWEDEN). QUANTITY: 40 MT PER YEAR OF FLAKES AND DICES; 40 MT OF APPLE POWDER. QUALITY: APPLE POWDER - LOW SUPLHUR CONTENT, MAX. 300 PPM, CALCIUM STEARATE 0.5 PERCENT. PACKAGING: 20 KILOGRAM CARTONS OR LESS. DELIVERY: 6 MT APPLE POWDER REQUIRED ASAP AFTER ACCEPTANCE OF OFFER. OTHER REQ: PRODUCTS INTENDED FOR PROCESSING INDUSTRY, APPLE POWDER FOR INFANT FOOD INDUSTRY. COMPANY ACTS AS AGENT SUPPLYING FOOD PROCESSING INDUSTRIES IN SWEDEN, NORWAY AND FINLAND. TURN-OVER IN 1985 SEK 15 MILLION. QUOTE: FOB. BANK REF: S-E BANKEN. CONTACT: MR. OLLE CARLSSON, NUTRIENT SCANDINAVIA AB, P.O. BOX 2053, S-183 02 TABY, SWEDEN. TELEX: 16429 NUTRI S. PHONE: 08/758 4562. (WK 4/TOFAS 0004)

APPLE TREE SEEDLINGS, APPLE CHOOTS FOR GRAFTING (BUDS) - (VENEZUELA). QUANTITY: A) 1000; B) 1000; C) 20,000. QUALITY: A) GOLDEN DELICIOUS (STANDARD AND SPUR); B) RED DELICIOUS (STANDARD AND SPUR); C) GOLDEN DELICIOUS AND RED DELICIOUS. PACKAGING: STANDARD. OTHER REQ: SEEDLINGS AND CHOOTS ARE TO BE USED IN LANDS OF 1000 TO 1500 METERS OF ALTITUDE AND A TEMPERATURE OF 15 TO 28 DEGREES CELSIUS. CUSTOMER WOULD LIKE TO HAVE WRITTEN LITERATURE ON THE BEST PROCEDURE TO USE IN HANDLING APPLE CHOOTS. QUOTE: CIF LA GUAIRA, VENEZUELA. BANK REF: BANCO LA GUAIRA INTERNACIONAL. CONTACT: MR. IVAN MANZUR PACHECO, PRIVATE, AV. LECUNA, PARQUE CENTRAL, EDIF. MOHEDANO TORRE DE OFICINAS, NIVEL 2, OFICINA NO. 211, EL CONDE., CARACAS, VENEZUELA. PHONE: 571.3508 OR 571.1286 (OFFICE); AND 781.2271 (RESIDENCE). (WK 4/TOFAS 0004)

BABY FOODS (TAIWAN). QUANTITY, PACKAGING & DELIVERY: TO BE NEGOTIATED. QUALITY: TOP GRADE. QUOTE: FOB OR C&F TAIWAN. MAILING ADDRESS: P.O. BOX 1473 TAIPEI. BANK REF: THE INTERNATIONAL COMMERCIAL BANK OF CHINA, HEAD OFFICE-SAVING DEPARTMENT. CONTACT: EDWARD MAO, MANAGING DIRECTOR, FRANCIS INT'L TRADE ASSOC. CO, 4F, 210 NANKING EAST RD. SEC. 3, TAIPEI, TAIWAN. TELEX: 11266 OTRACO. CABLE: "OTRACO" TAIPEI. PHONE: (02) 741-5317. (WK 04/TOFAS 0020)

AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

A67.40/2:

BEES (COLOMBIA). INQUIRER WANTS TO RECEIVE CIF ELDORADO AIRPORT IN BOGOTA PRICE BIDS FOR 50 QUEEN BEES OF THE CAUCASIAN OR ITALIAN BREEDS. QUALITY AND HEALTH CERTIFICATES ARE REQUIRED. PACKAGING IN THE USUAL EXPORT CONTAINERS. BANK REF: ON INQUIRER MAY BE OBTAINED FROM BANCO INDUSTRIAL COLOMBIANO, CARRERA 10 BRANCH OFFICE IN BOGOTA, COLOMBIA. MR. VASQUEZ SAID THAT HE OWNS ABOUT 150 BEEHIVES IN LA VEGA COUNTY, IN CUNDINAMARCA STATE (ABOUT 100 MILES NORTHWESTERN REGION OF BOGOTA) AND WANTS TO RENOVATE HIS BEE INDUSTRY. THIS MAY BE THE BEGINNING OF SOME LARGER IMPORTS. HE ALSO WANTS TO IMPORT BEEKEEPING IMPLEMENTS. CONTACT: MR. SALOMON VASQUEZ, MIEL DE COLOMBIA (MICOL), CALLE 3 SUR NO. 19-91, P.O. BOX (APARTADO) 42926, BOGOTA, D.E., COLOMBIA. PHONE: 246-2918. (WK 4/TOFAS 0007)

BUTTER (SALTED) (WEST GERMANY). QUANTITY: 1,200 MT BULK, 3,000 MT CONSUMER PACK. QUALITY: FINEST GRADE, CLASS GRADE OF 93 POINTS. PACKAGING: 25 KG BOXES. DELIVERY: ASAP. QUOTE: FOB AND C&F BAGHDAD VIA ISTANBUL BY TRACE AND C&F BAGHDAD VIA AQABA. OTHER: THIS IMPORT AGENCY WAS ESTABLISHED 13 YEARS AGO, USUALLY HANDLES MIDDLE EASTERN BUSINESS. OFFERS SHOULD BE SUMBITTED BY TLX. BANK REF: BANK FUER GEMEINWIRTSCHAFT IN BERLIN. CONTACT: MRS. KOVACEVIC , SCV TRADE AGENCY LTD., BAYREUTHER STR. 8, D-1000 BERLIN 30, WEST GERMANY. TELEX: 185672. PHONE: (030) 24 27 50. (WK 4/TOFAS 0003)

CANNED BEER, B) CIGARETTES (TAIWAN). QUANTITY & DELIVERY: TO BE NEGOTIATED. QUALITY: TOP GRADE. PACKAGING: CONSUMER. QUOTE: FOB U.S. PORTS. BANK REF: THE CHASE MANHATTAN BANK, N.A. TAIPEI BRANCH. CONTACT: MR. C. K. CHANG, PURCHASING, HEY-SONG, CORPORATION, 39, SEC 1 FU HSING SOUTH RD, TAIPEI, TAIWAN. TELEX: 14390 HEYSONG. PHONE: (02) 771-9191 AND (02) 751-4191. (WK 04/TOFAS 0022)

CATTLE (INDONESIA). AGENT FOR M.S. FIRM INTERESTED IN EXPORTING OFFALS AND HIGH QUALITY BEEF CUTS TO INDONESIA. THIS COMPANY HAS SLAUGHTERED LOCAL CATTLE AND HOGS IN THE JAKARTA AREA SINCE 1976, SELLING FROZEN MEAT TO HOTELS AND GROCERY OUTLETS. QUANTITY: OFFALS - 30 MT/MONTH; BEEF - 15-20 MT/MONTH. QUALITY: BEEF - HIGH QUALITY PRIME BEEF. DELIVERY: MONTHLY. PACKAGING: NOT SPECIFIED. QUOTE: CIF. BANK REF: BANK RAKYT INDONESIA, JL. VETERAN 8, JAKARTA. CONTACT: IR. DHARMAWAN TJOJRONEGORO, P.T. DUTA PROTEINA INDONESIA, JL. CIDENG BARAT 67, P.O. BOX 3137, JAKARTA PUSAT, INDONESIA. TELEX: 49293 IBC IA. PHONE: (021) 373-130. (WK 4/TOFAS 0011)

CATTLE FOR BREEDING (WEST GERMANY). QUANTITY: 54,000 ANIMALS. QUALITY: BROWN SWILL (MAINLY BULLS). THIS IMPORT AGEMCY WAS ESTABLISHED 13 YEARS AGO, USUALLY HANDLES MIDDLE EASTERN BUSINESS, OFFERS SHOULD BE SUBMITTED BY TELEX INTENDED FOR MIDDLE EAST. CATTLE SHOUlD NOT BE OLDER THAN 2 YEARS. DELIVERY: ASAP. QUOTE: CIF APPLICABLE MID-EAST PORT. BANK REF: BANK FUER GEMEINWIRTSCHAFT IN BERLIN. CONTACT: MR. KOVACEVIC, SCV TRADE AGENCY LTD. BAYREUTHER STR. 8, D-1000 BERLIN 30, WEST GERMANY. TELEX: 185672. PHONE: (030) 24 27 50. (WK 4/TOFAS 0004)

CHEDAR CHEESE (EGYPT). QUANTITY: 1000 MT, TENDER NO. 11/85/86, INTERESTED U.S. FIRMS ARE URGED TO CONTACT THEIR EGYPTIAN AGENTS FOR COMPLETE TENDER DOCUMENTS WHICH MAY BE OBTAINED FROM THE COMPANY'S HEAD OFFICE IN ALEXANDRIA AGAINST PAYMENT OF LE. 50 (U.S. $40) PER COPY. CONTACT: FOREIGN PURCHASES COMMITTEE, ALEXANDIRA CO. FOR OILS AND SOAP, 76, CANAL EL-MAHOUDIA ST., KAR, ALEXANDRIA, EGYPT. CABLE: EMADOIL. PHONE: 4925671 AND 4925672. (WK 04/TOFAS 0029)

CORN (UNITED KINGDOM). QUANTITY: 400 TONS IN 20 TON LOTS AS REQUIRED. QUALITY: DE-GERNED, KIBBLED, COOKED AND FLAKED MAIZE. PACKAGING: 25 OR 50 KILO BAGS. DELIVERY: ASAP. OTHER REQ: SPECSOIL; 3.6%; MOISTURE; 10.2%; PROTEIN; 8.9% AS IS. GRANULATION 2,000 MICRONS, 47.2% TYPICAL. QUOTE: CIF PREFERRED. BANK REF: BARCLAYS BANK PLC, 40 WELLINGTON ROAD, ST. JOHNS WOOD, LONDON NW8. CONTACT: MR. PAUL VEGODA, GROCERS SUPPLY LTD, 80B CRICKLEWOOD BROADWAY, NW2 3ED LONDON, UNITED KINGDOM. TELEX: 938047 ERSPLY. PHONE: 01 208 0755. (WK 4/TOFAS 0283)

DAIRY CATTLE (INDONESIA). QUANTITY: 2,000-3,000 HEAD. QUALITY: PURE-BRED HOLSTEIN-FRIESIAN. DELIVERY: ASAP. FIRM IS INTERESTED IN ACTING AS IMPORTING AGENT FOR U.S. EXPORTER OF PURE-BRED HOLSTEIN-FRIESIAN DAIRY CATTLE. TWO TO THREE THOUSAND HEAD WILL BE NEEDED FOR FARMS IN CENTRAL JAVA AND JAKARTA AREA (INDONESIA). U.S. FIRM SHOULD BE WILLING TO PROVIDE 2 OR 3 YEARS OF TECHNICAL ASSISTANCE IN BREEDING AND MILK PRODUCTION AS PART OF THE SALES PACKAGE. QUOTE: CIF. BANK REF: BANK RAKYAT INDONESIA, JL. VETERAN 8, JAKARTA. CONTACT: IR. DHARMAWAN TJOKRONEGORO, P.T. NILA FORTUNA, JL CIDANG BARAT 67, PO BOX 3137, JAKARTA PUSAT, INDONESIA. TELEX: 49293 IBC IA. PHONE: 373-130, 613-926. (WK 4/TOFAS 0013)

FLOWER AND VEGETABLE SEEDS (BAHRAIN). LEADING IMPORTER/RETAILER OF AGRICULTURAL SUPPLIES ESTABLISHED IN 1974 WITH ANNUAL SALES OF $3 MILLION SEEKING RELIABLE U.S.SUPPLIERS. QUANTITY: TO BE DETERMINED. QUALITY: HIGHEST. PACKAGING: SMALL RETAIL. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. QUOTE: CIF MANAMA, BAHRAIN. BANK REF: GRINDLAYS BAHRAIN BANK, MANAMA. CONTACT: MR.JASSIM M.SAIGH, JASSIM TRADING AND AGROSERVE, P.O.BOX 792, MANAMA ,BAHRAIN. TELEX: 9526 SAYAGH BN. PHONE: 256340 OR 242101. (WK 4/TOFAS 0007)

FLOWER SEEDS (GUATEMALA). GUATEMALAN DISTRIBUTOR QUANTITY AND QUALITY: TO BE NEGOTIATED. PACKAGING: CARTON BOXES. DELIVERY: ASAP. QUOTE: CIF SANTO TOMAS DE CASTILLA, GUATEMALA. BANK REF: BANCO GRANAI & TOWNSON - 7A. AVENIDA 1-86, ZONA 4. CONTACT: MARTA ROSA SANCHEZ, INTERIORES Y EXTERIORES, S.A.EDIFICIO REFORMA OBELISCO, AV. REFORMA 15-54, ZONA 9, GUATEMALA CITY, GUATEMALA. PHONE: (502) 316013 AND 322174. (WK 4/TOFAS 0032)

FRESH CAULIFLOWER, ENDIVE, BRUSSEL SPROUTS, ASPARAGUS, AND TOMATOES, (HONG KONG). QUANTITY: FOR ALL COMMODITIES - 500 KGS AS TRIAL SHIPMENT. QUALITY: GRADE A. PACKAGING: EXPORT. DELIVERY: ASAP. QUOTE: CIF HONG KONG. BANK REF: THE HONGKONG AND SHANGHAI BANKING CORP., 1 QUEEN'S ROAS CENTRAL, HONG KONG. CONTACT: MR. R.E. ROUTLEY, FREDERICK PORDES & CO. LTD., G.P.O.BOX 596, GENERAL POST OFFICE, HONG KONG. TELEX: 74098 PORDE HX. PHONE: 5-546464/9. (WK 4/TOFAS 0020)

FROZEN SEMEN, INDUBRAZIL (THAILAND). QUOTE: CIF BANGKOK. DELIVERY: ASAP. BANK REF: SIAM COMMERCIAL BANK SOI CHAIYOS BR., SUKHUMVIT SOI 11, BANGKOK 10110. MR. SONGSAWAT NEED BULL SIRES, PEDIGREE, PERFORMANCESEMEN AVAILABLE LIST AND PRICE LIST ASAP. CONTACT: MR. SONGSAWAT WATANAKUL, S. S. ENTERPRISE CO., LTD., 2/4 SOI RUEN RUDEE, SUKHUMVIT SOI 1, LUMPINI, BANGKOK, THAILAND. PHONE: 2522918. TELEX. 82200 PSA TH. (WK 4/TOFAS 0022)

GOLDEN FLAX SEED (WEST GERMANY). QUANTITY: FCL. QUALITY: 99.9% PURE, WITHOUT TRACES OF BROWN SEEDS (GOLDEN FLAX, FOSTER QUALITY). PACKAGING: IN 50 LB BAGS. DELIVERY: ASAP. QUOTE: IN US$, C&F HAMBURG. THIS IMPORTING COMPANY WAS ESTABLISHED 10 YEARS AGO. BANK REF: VEREINS & WESTBANK AG, HAMBURG. CONTACT: MRS. GRONAU, MR. SCHNACK, KG SCHNACK & WESSELOP AGRAR IMPORT GMBH, MOENCKEBERGSTR. 1, D-2000 HAMBURG 1, WEST GERMANY. TELEX: 2161594 SBC D. PHONE: (040) 32 45 56. (WK 4/TOFAS 0002)

GRAPEFRUIT, RAISINS, AND DRY DATES (BRAZIL). QUANTITY: 500 METRIC TONS FOR GRAPES AND RAISINS, AND 250 MT FOR DRY DATES. PACKAGING: BOXES QUOTE FOB BANK REF: BANCO BRASILEIRO DE DESCONTOS S/A - AGENCIA GAZOMETRO - RUA ASSUNCAO, 211, SAO PAULO, SP. CONTACT: RUY SILVA, MERIDIANS - REPRESENTACOES, IMPORTACAO E COMERCIO LTDA., RUA BENJAMIN DE OLIVEIRA, 109, CEP 03006, SAO PAULO, SP - BRAZIL. PHONE: (011)227-1698 OR (011) 229-5720. TELEX 36722 MRDI. (WK 4/TOFAS 0010)

A)HOLSTEINS REGISTERED; B) HOLSTEIN BULLS REGISTERED (VENEZUELA). QUANTITY: A) 240 HEADS; B) 2. QUALITY: A) PREGNATE (3-6 MONTHS). PACKAGING: AIRPLANE. OTHER REQ: SANITARY CERTIFICATE FROM COUNTRY OF ORIGIN QUOTE: CIF BARQUISIMETO. BANK REF: BANCO REPUBLICA. CONTACT: MR. JOSE LUIS BETANCOURT, GANADERIA BETANSOSA, C.A. (GANBECA)., AV. GUAYANA, SECTOR LOS KIOSCOS, QTA. IRAMAR, # N-87., SAN CRISTOBAL, ESTADO TACHIRA, VENEZUELA. PHONE: (076)441830 OR 445024. (WK 4/TOFAS 0005)

LENTILS (BRAZIL). INTERESTED IN GREEN PEAS - WHOLE AND GREEN LENTILS. QUANTITY: 1,000 AND 500 METRIC TONS, RESPECTIVELY. PACKAGING: BAGS. QUOTE FOB. BANK REF: BANCO BRASILEIRO DE DESCONTOS S/A - AGENCIA GAZOMETRO - RUA ASSUNCAO, 211, SAO PAULO, SP. CONTACT: RUY SILVA, MERIDIANS - REPRESENTACOES, IMPORTACAO E COMERCIO LTDA., RUA BENJAMIN DE OLIVEIRA, 109, CEP 03006, SAO PAULO, SP - BRAZIL. PHONE: (011)227-1698 OR (011) 229-5720. TELEX: 36722 MRDI. (WK 4/TOFAS 0009)

LENTILS (SAUDIA ARABIA). QUANTITY: 1000 MT. QUALITY: RED GRADE NO. 1. PACKAGING: 40-50 kg. BAGS. DELIVERY: ASAP. OTHER REQ: DATE OF PRODUCTION AND CERTIFICATE OF ORIGIN. QUOTE: C&F PORT SUDAN, SUDAN. BANK REF: SAUDI AMERICAN BANK, JEDDAH. CONTACT: MR. M. H. MASOUD, BACCA TRADING EST., P.O. BOX 6036, JEDDAH, SAUDI ARABIA. TELEX: 405788 BACO SJ. PHONE: 688-6247. (WK 4/TOFAS 0001)

LIVE CATTLE (THAILAND). QUALITY: INDUBRAZIL BREED (BEEF TYPE), AGE 6-8 MONTHS AND 1 1/2 - 2 YEARS OLD FOR BOTH MALE AND FEMALE; COLOR, WHITE-BLUE. QUANTITY: TRIAL SHIPMENT 3 EACH. QUOTE: CIF BANGKOK. DELIVERY: ASAP. BANK REF: SIAM COMMERCIAL BANK SOI CHAIYOS BR., SUKHUMVIT SOI 11, BANGKOK 10110. MR. SONGSAWAT WOULD LIKE TO VIEW PHOTO OF EACH ANIMAL. CONTACT: MR. SONGSAWAT WATANAKUL, S. S. ENTERPRISE CO., LTD., 2/4 SOI RUEN RUDEE, SUKHUMVIT SOI 1, LUMPINI, BANGKOK, THAILAND. TELEX. 82200 PSA TH. PHONE: 2522918. (WK 4/TOFAS 0021)

LIVE POULTRY (TAIWAN). QUANTITY, QUALITY, PACKAGING & DELIVERY: TO BE NEGOTIATED. QUOTE: FOB. MAILING ADDRESS: P.O. BOX 53-103 TAIPEI. BANK REF: THE CHANG HUA COMMERCIAL BANK, CHUNG HSIAO EAST ROAD BRANCH. CONTACT: MR. S.Y. YANG, PRESIDENT, YANG'S INT'L TRADING CO., LTD., 406-1, TUN HUA SOUTH ROAD, TAIPEI, TAIWAN. PHONE: (02) 711-0027. (WK 04/TOFAS 0015)

MEAT & BONE MEAL; ALFALFA PELLETS. (TAIWAN). QUANTITY: A) 200-300 MT/MONTH; B) 100-150 MT/MONTH. QUALITY: PROTEIN 50 AND 48%; B) TO BE NEGOTIATED. PACKAGING: BULK IN CONTAINERS. DELIVERY: REGULAR BASIS. QUOTE: FOB AND C&F KAOHSIUNG AND TAICHUNG. BANK REF: THE CHANG HWA COMMERCIAL BANK, LTD., NANKING EAST ROAD BRANCH, TAIPEI. CONTACT: MR. W. S. LEE, FOCH ENTERPRISE COMPANY, 2F, 66 ALLEY 356 LUNG CHIANG, TAIPEI, TAIWAN. TELEX: 28421 JLZLEE ATTN: FOCH. PHONE: (02) 767-3740. (WK 04/TOFAS 0019)

OAK, HARDWOOD PLANKS (THAILAND). QUANTITY: FULL CONTAINER. QUALITY: 4/4, 8/4 1ST QUALITY. PACKAGING: IN BUNDLES. DELIVERY: 30-60 DAYS. QUOTE: FOB BANGKOK. BANK REF: BANGKOK BANK, SILOM ROAD, BANGKOK. CONTACT: FETCO, 483 SUKHUMVIT ROAD, BANGKOK, THAILAND. (WK 4/TOFAS 0023)

OLIVE NURSERY STOCK PLANTS (ECUADOR). QUANTITY: 500 PLANTS. QUALITY: OLIVE PLANTS OF CALIFORNIA. PACKAGING: AS REQUIRED. DELIVERY: TWO OR THREE MONTHS. OTHER REQ: PLANTS OF 3 FEET TALL MORE OR LESS, ALSO IMPORTER WOULD LIKE TO HAVE BROCHURES ON CITRUS NURSERY STOCK PLANTS AS WELL AS AVOCADO NURSERY STOCK PLANTS. SMALL FARM OF 120 HECTARES, HAS BEEN IN BUSINESS SINCE 1984. QUOTE: FOB U.S. PORT AND C&F GUAYAQUIL. BANK REF: BANCO DEL AZUAY - BOLIVAR Y ANTONIO BORRERO, CUENCA, ECUADOR. CONTACT: GUIDO ESPINOSA VEINTIMILLA, CASILLA 1124, CUENCA, ECUADOR. TELEX: 48551. PHONE: 821452 - 800450. (WK 4/TOFAS 0005)

PULSES, LENTILS (IRAQ). STATE ESTABLISHMENT FOR FOODSTUFF TRADING HAS ISSUED THE FOLLOWING TENDERS (A) FOR 1000 TONS USA STANDARD GREAT NORTHERN BEANS, 500 TONS LIMA BEANS AND 500 TONS PINTO BEANS NEW CROP TO BE SHIPPED FEBRUARY-MARCH 1986 AND (B) FOR 1000 TONS GREEN LENTILS FOR SHIPMENT FEBRUARY 1986. IRAQI ENTERPRISE HAS REQUESTED INVITATIONS TO BID FROM U.S. EXPORTERS ON LIST PROVIDED BUT ALSO REQUESTS THAT ATO CONTACT SUPPLIERS WHO ARE ABLE TO DELIVER. WOULD YOU PLEASE CONTACT U.S. SUPPLIERS (TELEX NOS SEFT: 212232 BYAT IK AND 212608 CFOOD IK). CONTACT: ATO, IRAQI ENTERPRISE, BAGHDAD, IRAQ. TELEX: 212232 BYAT IK & 212608 CFOOD IK). (WK 04/ST 0014)

RICE (TOGO). QUANTITY: 2,000 MT. QUALITY: PARBOILED LONG GRAINED. PACKAGING: 2 LBS PLASTIC BAGS RETAIL PACK. DELIVERY: SHIPMENT TO COMMENCE SOON. QUOTE: CIF LOME. BANK REF: BANQUE INTERNATIONALE POUR L'AFRIQUE OCCIDENTALE (BIAO), B.P. 346, LOME, TOGO. CONTACT: MR. TEKOE DJIBOM. ETS PARINFORT, B.P. 13375, LOME, TOGO. TELEX: 5300 PUBLIC TO. ATO INTENDS TO FIND MORE ABOUT SUBJECT IMPORTER DURING NEXT TRIP. PLANS BUSINESS TRIP TO U.S THE END OF FEBRUARY. PHONE: 21-32-86. (WK 4/TOFAS 0001)

RICE AND ALCOHOLIC BEVERAGES (IVORY COAST). NEW FIRM LOOKING TO ESTABLISH SOURCES IN US INITIALLY FOR QUALITY LONG GRAIN RICE, MASS MARKET SHORT GRAIN RICE AND ALCOHOLIC BEVERAGES. LOOKING FOR US FIRMS SEEKING AGENTS IN ABIDJAN FOR DISTRIBUTION OF ALCOHOLIC DRINKS IN WEST AFRICA-BOURBON, RUM, GIN,ETC. QUANITITY: 40/50 TONS PER MONTH FOR RETAIL SIZE AND 3-5,000 TONS PER QUARTER FOR SHORT GRAIN RICE. QUALITY: US NO 1 AND US NO 5. PACKAGING: RETAIL BAGS OF 1, 2 AND 5 LB. OR 1 AND 2 KG FOR QUALITY RICE. 50KG BAGS FOR SHORT RICE.. DELIVERY: APRIL/MAY INITIAL SHIPMENT. OTHER REQ: WILL ACCEPT U.S. BRANDS. QUOTE: CIF ABIDJAN. BANK REF: SOCIETE GENERAL DE BANQUE OF IVORY COAST. CONTACT: MICHEL ZOUZOUGBO, INTERNATIONAL POLO S.A., 12 B.P. 111, ABIDJAN 12 IVORY COAST. TELEX: 42509. PHONE: 36-78-30. (WK 4/TOFAS 0003)

SALT EMULSIFIER FOR PROCESSED CHEESE (EGYPT). QUANTITY: 50 MT, TENDER NO. 12/85/86. INTERESTED U.S. FIRMS ARE URGED TO CONTACT THEIR EGYPTIAN AGENTS FOR COMPLETE TENDER DOCUMENTS WHICH MAY BE OBTAINED FROM THE COMPANY'S HEAD OFFICE IN ALEXANDRIA AGAINST PAYMENT OF LE. 30 (U.S. $ 24) PER COPY. CONTACT: FOREIGN PURCHASES COMMITTEE, ALEXANDRIA CO. FOR OILS AND SOAP, 76, CANAL EL-MAHMOUDIA ST., KARMOUZ, ALEXANDRIA, EGYPT. CABLE: EMADOIL. PHONE: 4925671 AND 4925672. (WK 04/TOFAS 0029)

SAUSAGE CASINGS (TAIWAN). QUANTITY: 2 MT SHIPMENT. QUALITY: MEDIUM. PACKAGING: 100 KGS/DRUM. DELIVERY: REGULAR SHIPMENT. QUOTE: FOB. TEMPORARY OFFICE ADDRESS: KIM WU HOTEL-RM. 1002, 166 CHUNG HUA ROAD, SECTION, TAIPEI. BANK REF: THE HANG SEN BANK, HONG KONG. CONTACT: MR. LEE YEU-KAI, LABLAE CANNED FOODS CO., LTD., TAIPEI, TAIWAN. Phone: (02) 361-2161. (WK 04/TOFAS 0013)

SEEDS (CICHORIUM INTYBUS LINNE), BELGIUM ENDIVE) (KOREA). QUANTITY: 2 LITERS. QUALITY: 1985 PRODUCT PREFERRED. PACKAGING: STANDARD PACKAGING FOR EXPORT. DELIVERY: NO LATER THAN FEBRUARY 15, 1986. OTHER REQ: PHYTO SANITARY CERTIFICATE. QUOTE: C&F KIMPO AIRPORT. BANK REF: THE COMMERCIAL BANK OF KOREA, KAEBONG BRANCH. CONTACT: MR. LEE, YONG YOON, JINSUNG FARM, 747, NO-ON-SA-DONG, KWANGMYUNG CITY, KYONGGI-DO, 150-07, KOREA. PHONE: 613-8514. (WK 4/TOFAS 0004)

SEMI AND FULL ANILIN KIDSKIN; B) KID-SUEDE C) PATENT COW LEATHER (TAIWAN). QUANTITY & PACKAGING: TO BE NEGOTIATED. QUALITY: GOOD. DELIVERY: ASAP. QUOTE: C&F TAIWAN. MAILING ADDRESS: P.O. BOX 96-61 TAIPEI. BANK REF: BANK OF TAIWAN, 120 CHUNG KING SOUTH ROAD, SECTION 1 TAIPEI; THE CHANG HWA COMMERCIAL BANK LTD., HSIN YI BRANCH, TAIPEI. CONTACT: MS. SUSAN SHENG, FLYING EAGLE ENTERPRISES LTD., 16F, 663 TUN HUA SOUTH ROAD, TAIPEI, TAIWAN. TELEX: 25955 FLEAGLE. CABLE: "FLEAGLE" TAIPEI. PHONE: (02) 705-1166. (WK 04/TOFAS 0016)

SHEEP FOR BREEDING (WEST GERMANY). QUANTITY: 50.000 ANIMALS. QUALITY: MALE AND FEMALE MERINO SHEEP FOR BREEDING. THIS IMPORT AGENCY WAS ESTABLISHED 13 YEARS AGE, USUALLY HANDLES MIDDLE EASTERN BUSINESS, OFFERS SHOULD BE SUBMITTED BY TELEX, INTENDED PRIMARILY FOR IRAQ AND KUWAIT. SHEEP SHOULD NOT BE OLDER THAN 2 YEARS. SHEEP SHOULD WEIGH BETWEEN 50 AND 70 KGS EACH. DELIVERY: ASAP. QUOTE: CIF APPLICABLE MID-EAST PORT. BANK REF: BANK FUER GEMEINWIRTSCHAFT IN BERLIN. CONTACT: MR. KOVACEVIC, SCV TRADE AGENCY LTD. BAYREUTHER STR. 8, D-1000 BERLIN 30, WEST GERMANY. TELEX: 185672. PHONE: (030) 24 27 50. (WK 4/TOFAS 0005)

SHELLED GRAIN SORGHUM (TAIWAN). QUANTITY: 1,000 MT. QUALITY: TOP GRADE FOR MAKING SORGHUM WINES. PACKAGING. 50KG/P.E. BAG. DELIVERY: BEFORE MAR 31, 1986. QUOTE: CIF KEELUNG, TAIWAN. BANK REF: OVERSEAS CHINESE COMMERCIAL BANKING CORP., TAIPEI HEAD OFFICE. CONTACT: MR. CHEN MAO-TI, PRESIDENT, TAIWAN LIGHTHOUSE IND. CO., LTD., 3F, 149 TI HWA STREET, SEC. 1, TAIPEI, TAIWAN. CABLE: "ENCORE" TAIPEI. PHONE: (02) 563-0868. (WK 04/TOFAS 0014)

SOYBEANS (EGYPT). QUANTITY: 10,000 MT. QUALITY: NO. 4 YELLOW U.S. SOYBEANS. DELIVERY: IMMEDIATE. QUOTE: C&F SAFAGA AND ALEXANDRIA. PACKING: 50 KG JUTEBAGS AND BULK WITH EMPTY JUTE BAGS. CONTACT: BAHAALY MOBAREK, EGYPTIAN INDUSTRIAL & TRADING, GESER EL TERA EL GERGAWIA EL C, SOHAG, EGYPT. (WK 4/TOFAS 0004)

A) STRAWBERRIES, FRESH, B) NON-REFRIGERATED WHIPPING CREAM, IN BOTTLES CANS AEROSOL CANS. (HONG KONG). QUANTITY: A) 500 KGS AS TRIAL SHIPMENT. B) ONE TON AS TRIAL SHIPMENT. QUALITY: GRADE A. FOR BOTH. PACKAGING: BOTH IN EXPORT PACKING. DELIVERY: BOTH, ASAP. QUOTE: CIF HONG KONG. BANK REF: THE HONG KONG AND SHANGHAI BANKING CORP., 1 QUEEN'S ROAS CENTRAL, HONG KONG. CONTACT: MR. R.E.ROUTLEY, FREDERICK PORDES & CO. LTD., G.P.O. BOX 596, GENERAL POST OFFICE, HONG KONG. TELEX: 74098 PORDE HX. PHONE: 5-546464/9. (WK 4/TOFAS 0021)

SUNFLOWERSEEDS (CONFECTIONERY NUT MEATS) (WEST GERMANY). QUANTITY: FCL. QUALITY: TOP. PACKAGING: IN 50 LB BAGS. DELIVERY: ASAP. QUOTE: IN US$, C&F HAMBURG. THIS IMPORTING COMPANY WAS ESTABLISHED 10 YEARS AGO. BANK REF: VEREINS & WESTBANK AG, HAMBURG. CONTACT: MRS. GRONAU, MR. SCHNACK, KG SCHNACK & WESSELOH AGRAR IMPORT GMBH, MOENCKEBERGSTR. 1, D-2000 HAMBURG 1, WEST GERMANY. TELEX: 2161594 SBC D. PHONE: (040) 32 45 56. (WK 4/TOFAS 0001)

SWINE (INDONESIA). INDONESIAN FIRM WOULD LIKE TO IMPORT 1,000 HEAD OF BREEDING SWINE FOR PRODUCING AND FATTENING UP TO 3,000 HEAD OF HOGS FOR THE INDONESIAN AND SINGAPORE MARKETS. U.S. FIRM SHOULD BE WILLING TO PROVIDE 2 OR 3 YEARS OF TECHNICAL ASSISTANCE IN BREEDING AND PRODUCTION AS PART OF THE SALES PACKAGE. QUANTITY: 1,000 HEAD. QUALITY: DUROC OR LANDRACE SOWS OF APPROX. 60 KG EACH. DELIVERY: ASAP. OTHER REQ: MUST BE FREE OF FOOT AND MOUTH DISEASE. QUOTE: CIF. BANK REF: BANK RAKYAT INDONESIA, JL. VETERAN 8, BJAKARTA. CONTACT: IR. DHARMAWAN TJOKRONEGORO, P.T. NILA FORTUNA, JL CIDANG BARAT 67, PO BOX 3137, JAKARTA PUSAT, INDONESIA. TELEX: 49293 IBC IA. PHONE: 373-130, 613-926. (WK 4/TOFAS 0014)

TOMATO DREGS (TAIWAN). QUANTITY: ABOUT 200 MT MONTH. QUALITY: PROTEIN-MIN. 18%; MOISTURE MAX. 8%. OTHER REQ: AN ANALYSIS REPORT IS REQUIRED. PACKAGING: BAGS. DELIVERY: URGENTLY. QUOTE: FOB AND CIF TAIWAN. BANK REF: THE FARMERS BANK OF CHINA, TAICHUNG BRANCH. CONTACT: MR. J.N. WANG, GENERAL MANAGER, LEIAO YI INDUSTRIAL CO., LTD., 1-8F, 255 SEC TAICHUNG KANG RD, TAICHUNG, TAIWAN. TELEX: 56150 LEIAOYI. PHONE: (04) 321-8679. (WK 04/TOFAS 0018)

WATERMELON SEED - AMERICAN CANNONBALL (SOUTH AFRICA). QUANTITY: FIVE KILOGRAMS (5) KGS. QUALITY: BEST. PACKAGING: BAG. DELIVERY: AUGUST 1986. QUOTE: CIF. BANK REF: TRUST BANK, BRITS. CONTACT: MR. A.J. BOTHA, P.O. BOX 1669, BRITS 0250, SOUTH AFRICA. PHONE: (012117) 521. (WK 4/TOFAS 0007)

WHEAT (SYRIA). QUANITITY: 150,000 MT. QUANTITY: A- 50,000 MT +/- 5% HARD RED WINTER OR SPRING WHEAT, NO. 2 OR BETTER, SPECIFIC WEIGHT 77 KG PER HECTOLITER MIN PROTEIN: 13% MIN ON DRY MATTER BASIS (N X 5.7), FALLING NUMBER 300, MOISTURE 13% MAX. B- 100,000 MT +/- 5% SOFT MILLING WHEAT, NO. 2 OR BETTER, SPECIFIC EEIGHT 76 KG PER HECTOLITER MIN, PROTEIN 11% MIN OR DRY MATTER BASIS, MOISTURE 14% MAX, WHEAT SHOULD BE FROM LATEST CROP, SPECIES & VARIETY HAVE TO BE SPECIFIED ACCORDING TO THE CLASSIFICATION OF THE COUNTRY OF ORIGIN, IMPURITEIS: (ALL MATTER EXCEPT WHEAT) THROUGH 1MM SIEVES PLUS CHAFF, WEED SEED AND OTHER FOREIGN MATTER 1% MAX, DEFECTS: .5% MAX & SHALL CONSIST OF SHRUNKEN & BROKEN GRAINS THROUGH SLOT SIEVE: 1.625 X 9.525 MM (0.064 X 0.375 INCHES) FOR 30 SECONDS, UNSOUND GRAINS (FROSTED, SCROCHED, MOULDY, HOLED GERM, DISCOLORED, SPROUTED GERM, WORM EATEN OR INFESTED) GREEN GRAINS AND GRAINS OTHER THAN WHEAT, TOTAL DEFECTS AND IMPURITIES 6% MAX, SMUTTY GRAINS OR GRAINS DAMAGED BY URGOT: NIL. PACKAGING: IN BULK. SHIPPING 50,000 TONS OF HARD WHEAT AND 25,000 TONS OF SOFT WHEAT TO LATTAKIA IN FEBRUARY 1986 AND 75,000 TONS OF SOFT WHEAT IN MARCH 1986 OF WHICH 20,000 TONS TO LATTAKIA AND BALANCE TO TARTOUS, PROVIDED THAT PERIOD BETWEEN ARRIVAL OF ONE VESSEL AND THE SUBSEQUENT ONE TO THE POINT OF DISCHARGE SHALL NOT BE LESS THAN ONE WEEK AT TARTOUS AND 10 DAYS AT LATTAKIA. QUOTE: C&F FREE OUT LATTAKIA OR TARTOUS AND FOB PORT OF LOADING (PORT OF LOADING HAS TO BE SPECIFIED). OTHER REQUIREMENTS: 5% BID BOND REQUIRED WITH OFFER, AND SHALL BE ISSUED AND CONFIRMED BY THE COMMERCIAL BANK OF SYRIA BRANCH NO 4, DAMASCUS,BEFORE OFFER DEADLINE. BIDDER HAS TO SPECIFY ORIGIN AND HAS TO DECLARE HIS CHOSEN DOMICILE IN SYRIA, SUCH A DOMICILE SHALL NOT BE AN EMBASSY, HOTEL, P.O.BOX OR TELEPHONE NUMBER. BANK REFERENCE: COMMERCIAL BANK OF SYRIA, BRANCH NO 4, DAMASCUS. CONTACT: DIRECTOR GENERAL, GEN. EST. FOR CEREAL PROC. AND TRADE, P.O. BOX 4106, DAMASCUS, SYRIA. TELEX: 411027. CABLE: HOBOOB DAMASCUS. PHONE: 428500, 428502. (WK 4/TOFAS 0002)

WHEAT FOR SOUTH WEST (AFRICA). QUANTITY: FIVE THOUSAND (5,000) MT. DELIVERIES (POSSIBLE TOTAL 25,000 MT). QUALITY: 2HRW - PROTEIN 13/45%. PACKAGING: BULK. DELIVERY: JULY 1986, ONWARDS. QUOTE: CIF WALVIS BAY. BANK REF: STANDARD BANK, WINDHOEK, NAMIBIA. CONTACT: P.J. VAN NIEKERK, NAMIB MILLS, P.O. BOX 20276, WINDHOEK, SOUTH WEST AFRICA (NAMIBIA). TELEX: 3231 WK. PHONE: (061) 62931. (WK 4/TOFAS 0008)

WHEAT, RED OR WHITE (SPAIN). QUANTITY: 50,000 MT AND UP. QUALITY: RED WINTER OR OTHER. PACKAGING: 50-KILO BAGS. DELIVERY: IMMEDIATELY. OTHER REQ: MINIMUM DNE-KILO SAMPLES OF EACH QUALITY TO BE EXPRESS MAILED TO COMAR INTERNACIONAL, S.A. QUOTE: FOB AND CIF SPAIN'S NORTHERN PORTS. BANK REF: BANCO HISPANO AMERICANO (HEAD OFFICE). CONTACT: MR. MARTINEZ, COMAR INTERNACIONAL, S. A., APARTADO 1,U66, 28080 MADRID, SPAIN. PHONE: (1) 656 2025. (WK 4/TOFAS 0019)

WINES (TAIWAN). QUANTITY: TO BE NEGOTIATED. QUALITY: RED & WHITE WINES. PACKAGING: GLASS BOTTLES. DELIVERY: 45 DAYS AFTER RECEIPT OF L/C. QUOTE: C&F TAIWAN. BANK REF: THE FIRST COMMERCIAL BANK, MIN SHENG BRANCH, TAIPEI, TAIWAN. CONTACT: MR. SIDNEY CHEN, PRESIDENT, INT"L MARKET DEVELOPMENT INC., 7F, 207 TUN HWA NORTH ROAD, TAPEI, TAIWAN. TELEX: 28277 INTERMAR. PHONE: (02) 715-2891. (WK 04/TOFAS 0024)

A) WINES B) CIGARETTES C) CANNED BEER (TAIWAN). QUANTITY: CONTAINER BASIS. QUALITY: TOP GRADE. PACKAGING: STANDARD PACKAGING. DELIVERY: AUGUST 1986. QUOTE: C&F KOAHSIUNG, TAIWAN. BANK REF: THE HUA COMMERCIAL BANK, LTD., KAOHSIUNG BRANCH. CONTACT: MR. TSENG CHI, PRESIDENT, MINKIGE ENTERPRISE CO., LTD., SUITE 901, 145 TA TUNG 2ND RD., KAOHSIUNG, TAIWAN. TELEX: 71320 MINKIGE. PHONE: (07) 201-3103. (WK 04/TOFAS 0021)

A) WINES B) TOBACCO C) CIGARETTES. TAIWAN. QUANTITY, QUALITY, PACKAGING, AND DELIVERY: TO BO NEGOTIATED. QUOTE: CIF AND C&F TAIWAN. BANK REF: CHANG HWA COMMERCIAL BANK, LTD. TAINAN BRANCH & EAST KAOHSIUNG BRANCH, TAIWAN. CONTACT: C. S. KUO, PRESIDENT, HENG LONG COMPANY LTD., 82 KWANG FU 2nd STREET, KAOHSIUNG, TAIWAN. TELEX: 71297 HENLONG. PHONE: (07) 251-5118. (WK 04/TOFAS 0025)

A) YELLOW TALLOW B) ALFALFA PELLETS C) MEAT & BONE MEAT D) CORN GLUTEN MEAL (TAIWAN). QUANTITY: 500 MT/MONTH/ITEM. QUALITY & DELIVERY: TO BE NEGOTIATED. PACKAGING: A) BULK B) PP BAGS. QUOTE: CNF OR CIF TAIWAN. MAILING ADDRESS: P.O. BOX 46-341 TAIPEI. BANK REF: THE SHANGHAI COMMERCIAL & SAVING BANK, LTD AND BANGKOK BANK TAIPEI BRANCH. CONTACT: SKYPRENE INTERNATIONAL CORPORATION., 57 TUN HUA SOUTH ROAD, TAIPEI, TAIWAN. TELEX: 24008 SKYPRENE TAIPEI. PHONE: (02) 772-5131. (WK 04/TOFAS 0017)

Marketing Announcements

Japan-

The AgOffice/Tokyo has prepared a number of reports during the past year describing key Japanese Food Shows. While some might be useful for introducing new products, most of them are more appropriate for firms which already have an agent in Japan.

The shows for which reports have been written are as follows:

Reports No.	Show and Dates
JA 4163 (9/25/85)	1984 Japan Catering Equipment Show September 5-8, 1984
JA 4172 (10/17/84)	1984 Restaurant Industry Fair October 9-10, 1984
JA 4214 (12/18/84)	The Japan Food Service Chain Assoc.'s 10th Anniversary Show, Nov. 22-25, 1984
JA 5108 (6/3/85)	The 1985 Tokyo Health Fair March 1-5, 1985
JA 5111 (6/3/85)	The 1985 Japan Self-Service Chain Assoc. Show March 1-4,1985
JA 5205 (9/11/85)	The 1st Osaka International Hotel & Restaurant Show/Int'L Food Exhibition (HOTERES/FOODEX) June 4-7, 1985

Copies may be obtained by writing to the following address:

U.S. Embassy - Tokyo
Agricultural Affairs Office
APO San Francisco, CA 96503
Telex: 2422118

Marketing Announcements

Marketing briefs are periodically prepared by the Agricultural Trade Offices. They serve as short overviews of individual commodity markets. The guides are designed for trade visitors. The most recent marketing briefs available are as follows:

Country	Market Briefs by Subject	
United Kingdom	1. Peanuts	20. Furskins
"	2. Kiwifruit	21. Strawberries
"	3. Petfood	22. Beer
"	4. Meats	23. Sweet Peppers
"	5. Raspberries	24. Chili Peppers
"	6. Sunflower Seeds	25. Mangoes
"	7. Garlic	26. Grocery Retailing
"	8. Wine	27. Apples
"	9. Pulses	28. Grapes
"	10. Consumer Cooking Oils	29. Pears
"	11. Pineapple Juice	30. Food Processing and Food Servicing Market
"	12. Cigars	31. Peaches
"	13. Honey, Beeswax, and Royal Jelly	32. Almonds 33. Walnuts
"	14. Pistachios	34. Rice
"	15. Fresh Water Fish	35. Onions 36. Carrots and Turnips
"	16. Asparagus	37. Health Food Market
"	17. Cherries	38. Raisins
"	18. Avocados	39. Melons
"	19. Plums	
West Germany	1. Frozen Foods	
"	2. Pistachios	
"	3. AQUACULTURE - Potential Market	
"	4. Frozen Blueberries	
"	5. Chanterelle Mushrooms	
Singapore	1. Fresh Fruits	
"	2. Fresh vegetables	
"	3. Poultry, Meat and Fish	
"	4. Changing Food Shopping Habits	
Tunisia	Tunisian Value Added Products	
Saudi Arabia	1. Saudi Taste in Vegetables	
"	2. Saudi Arabia's 1984 Imports (Value-Added Products)	

If you wish to order specific guides, please write or phone the following Division:

USDA/Export Programs Division
RM. 4944-S Bldg.
14th & Independence Ave., S.W.
Washington, D.C. 20250
(202) 447-3031

TECHNICAL OFFICE

Notice of Foreign Proposals Concerning Standards in Agriculture. As required of all signatories to the GATT Standards Code, the following notifications of foreign proposed standards-related rules have been provided for the information and comment of interested agencies and firms. The Technical Office invites inquiries from anyone who believes that any of the proposed regulations notified under this heading could cause a trade problem. From time to time we also receive information through our embassies in foreign countries, as is the case this week. Request for copies or questions can be referred to Carolyn Fillmore Wilson, USDA Technical Office, Building 1072 BARC - East, Beltsville, MD. 20705; or telephone (301) 344-2651. After reviewing a particular proposal, anyone interested in commenting on it should include the TBT Notification Number in their communication.

Austria - TBT Notification 85.175 The Austria Federal Office of Weights, Measures and Surveying has proposed an ordinance (product covered - measuring instruments for cereal grains) covering measuring instruments which concerns regulations for the verification of measuring instruments used for the determination of the hectolitre mass of cereal grains. The ordinance contains mainly detailed technical prescriptions regarding the construction of the measuring instruments and information on the correct performance of the measurement. The objective and rationale for the proposal is consumer information. Final date for comments - as soon as possible.

Japan - TBT Notification 85.178 The Japanese Ministry of International Trade and Industry and the Ministry of Agriculture, Forestry and Fisheries have proposed an amendment (product covered - specific consumer products) to the Consumer Product Safety Law. Specific products under regulation by the law shall be classified into the following two classes: (a) "first-class" specific products - products which are recognized to be difficult for certain manufacturers or importers to ensure quality to prevent injury to the life or body of the general consumer; (b) "second-class" specific products - those products other than "first-class" specific products. As regards the "first-class" specific products, the existing rules on government-certification (inspection or registration and type-approval system) shall continue to be applied. As regards the "second-class" specific products self-certification system shall be newly introduced as follows: Manufacturers or importers of "second-class" specific products may affix the "S" mark (sale of specific products without which is prohibited) by themselves if they make certain notifications to the government and certify conformity to the safety standards by themselves. The objective and rationale for the proposal is to improve access to Japanese markets (transition from government-certification to self-certification). There will be no commenting period at this time. However, enough commenting period will be provided when the relevant draft ordinances which stipulate the detail of this amendment are notified.

India - TBT Notification 85.193 The Indian Standards Institution has proposed revisions of specifications (product covered - milk powder) for milk powder and skim milk powder. The proposal covers the requirements for, packaging of, and the methods of sampling and test for milk powder and skim milk powder made from the milk of cow or buffalo or a mixture thereof. In this revision various requirements have been updated. The objective and rationale for the proposal is consumer protection.

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FOREIGN AGRICULTURAL SERVICE, Room 4645-S.
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Washington, D.C. 20250

Netherlands - TBT Notification 85.197 The Netherlands Ministry of Welfare, Health and Cultural Affairs has proposed a draft decree (product covered - particle board) on a maximum formaldehyde content of particle board, in order to limit the emission of formaldehyde. Furniture containing particle board is not included in the draft decree. Particle board is also only allowed to contain fungicides registered under the Dutch Pesticide Act - 1962. The objective and rationale for the proposal is human health. Final date for comments on the proposal is January 31, 1986.

986/4

EXPORT BRIEFS

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Department of
Agriculture

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These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

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U.S. DEPOSITORY 328

January 23, - 29, 1986

ALFALFA (ECUADOR). MEDIUM SIZE COMPANY WITH 25-30 MILLION SALES IS SEEKING RELIABLE U.S. SUPPLIER. HAS BEEN IN BUSINESS SINCE 1972. QUANTITY: 10 METRIC TONS. QUALITY: PERUVIAN LINES IN BACKGROUND. PACKAGING: 45-50 KG. BAGS. DELIVERY: ASAP. OTHER REQ: FOR HIGH (8,000 - 11,000 FT) DRY CLIMATES. QUOTE: FOB U.S. PORT AND C&F GUAYAQUIL. BANK REF: BANCO CAJA DE CREDITO AGRICOLA- 6 DE DICIEMBRE Y WIMPER. CONTACT: DAMIAN MIRANDA, CONAGRO, ALEMANIA 875 Y MARIANA DE JESUS, QUITO, ECUADOR. TELEX: 2140 OR 2240 CONAGROSA. PHONE: 527-419 - 553-755. (WK 5/TOFAS 0009)

BEEF (PHILIPPINES). QUANTITY: 60 TONS. QUALITY: 20 PERCENT PROTEIN, LESS THAN 19 PERCENT FAT. PACKAGING: IN FROZEN STATE. DELIVERY: ASAP. QUOTE: C&F MANILA. HAS BEEN IN BUSINESS SINCE 1961 WITH AN ANNUAL SALES VOLUME OF APPROXIMATELY USDOLS 5,000,000. BANK REF: CONSOLIDATED BANK & TRUST COMPANY, SOLIDBANK BUILDING, PASEO DE ROXAS, MAKATI, METRO MANILA, PHILIPPINES. CONTACT: GEORGE G. CO, PHILIPS FOODS CORPORATION - A MANUFACTURER/DISRIBUTOR, 622 APELO CRUZ STREET, PASAY CITY MANILA, PHILIPPINES. TELEX: 63028 CSVEN PN. PHONE: 833-67-69, 833-72-12. (WK 5/TOFAS 0018)

CALIFORNIA ALMONDS, WHOLE NUT, SLICED, GROUND OR POWDER (KOREA). QUANTITY: 20 FOOT CONTAINER LOADS. QUALITY: FIRST GRADE. PACKAGING: BULK SACKS OF APPROXIMATELY 30-50 POUNDS PER SACK. DELIVERY: PROMPT. OTHER REQ: SAMPLES WILL BE REQUIRED. QUOTE: C&F PUSAN. BANK REF: BANK OF AMERICA, SAN FRANCISCO, CALIFORNIA. CONTACT: MR. R. VANCE, CONNELL BROS CO. (KOREA), LTD. CPO BOX 1190, SEOU, KOREA. TELEX: K23602. CABLE: CONNELL SEOUL. PHONE: (02) 753-6203. (WK 5/TOFAS 0009)

CANARY BIRD SEED (VENEZUELA). QUANTITY: TO BE SPECIFIED. QUALITY: MAXIMUM 1 PERCENT FOREIGN MATERIAL. PACKAGING: 100 LB. BAGS. QUOTE: FOB. BANK REF: BANCO EXTERIOR, QUINTA CRESPO, CARACAS OR BANCO DE LARA, BARQUISIMETO, ESTADO LARA. OTHER REQ: IMPORTER FOR WHOLESALE AND AGENT. IMPORT VOLUME APPROX. 1 MILLION DOLLARS/YEAR. CUSTOMER WANTS DIRECT QUOTES. NO AGENTS. CONTACT: MR. STELLUTO, PRESIDENT, FRIGORIFICO LARA, C.A., CALLE 500, EDIF. HOEL PEREZ, OF. 4, QTA., CRESPO, P.O. BOX 19084, CARACAS 1014-A, VENEZUELA. TELEX: 27801 PBTH VC, ATTN.: FRIGORIFICO LARA, MR. STELLUTO, PRESIDENT. CABLE: FRIGOLARA. PHONE: 411948 OR 483.9066. (WK 5/TOFAS 0007)

AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

A 67.40/2:

DRY MILK WHEY PROTEIN (GUATEMALA). IMPORTANT GUATEMALAN CHEMICAL FIRM, IN BUSINESS SINCE 1949, IS INTERESTED IN FIRST QUALITY DRY MILK WHEY PROTEIN FOR PROCESSING. QUANTITY: 5 TO 10 MT EVERY 60 DAYS. QUALITY: ABOVE 90% PROTEIN CONTENT. PACKAGING: USUAL PACKAGING. DELIVERY: ASAP. OTHER REQ: NECESSARY CERTIFICATES; EXPIRATION DATES. QUOTE: CIF GUATEMALAN MARITIME PORT. BANK REF: UNION BANK - LOS ANGELES, CALIFORNIA; FLORIDA NATIONAL BANK - FLORIDA; CHASE MANHATTAN BANK - NEW YORK. CONTACT: MR. VICTOR SAGASTUME, LABORATORIOS SANTE, 13 AVENIDA 4-53, ZONA 1, GUATEMALA CITY, GUATEMALA. PHONE: (502) 532554. (WK 5/TOFAS 0041)

EDIBLE OIL (EGYPT). TENDER NO. 17-1985/86, QUANTITY: 46 THOUSAND TONS EDIBLE OIL FROM ANY ORIGIN FINANCED BY FREE CURRENCY WITH THE FOLLOWING PARTICULARS: QUANTITY: 40 THOUSAND TONS COTTONSEED OIL IN BULK HALF REFINED AND/OR CRUDE SUNFLOWER OIL, ARRIVAL AS FOLLOWS: 30 THOUSAND TONS OF THE SECOND HALF OF MARCH, 10 THOUSAND TONS OF THE FIRST HALF OF APRIL 1986. QUANTITY: 6 THOUSAND TONS COTTONSEED OIL COMPLETELY REFINED AND/OR SUNFLOWER OIL, PACKED IN NEW STEEL DRUMS OF 18/18 OR 18/20 GUAGE, ARRIVAL OF APRIL 1986. THE COMMITTEE IS ENTITLED TO INCREASE THE ANNOUNCED QUANTITY. THE LATEST DATE TO RECEIVE THE OFFERS IS AT ONE O'CLOCK IN THE AFTERNOON ON MAY 2, 1986. OPENING OF ENVELOPES AND DECISION WILL BE TAKEN IN THE SAME DAY. THE FOLLOWING INSTRUCTIONS SHOULD BE STRICTLY FOLLOWED: (1) OFFERS SHOULD BE FOB AND COST FREIGHT. INCOMPLETE OFFERS WILL BE NEGLECTED. (2) MINISTERIAL DECREE NO. 1036/1978 SHOULD BE STRICTLY FOLLOWED AND A COPY OF FORM NO. 14 CONCERNED WITH THE COMMERCIAL AGENCY MUST BE PRESENTED WITH THE OFFER SUBMITTED FROM THE COMPANY. THE ORIGINAL COPY OF THE COMMERCIAL AGENCY SHOULD BE SUMBITTED TO BE REVIEWED ACCORDING TO REGULATIONS OF LAW NO. 120/1982 DEALING WITH THE ORGANIZATION OF COMMERCIAL AGENCY. FULL CONDITIONS AND SPECIFICATIONS BOOK IS SOLD AGAINST 100 L.E. PER COPY AVAILABLE AT THE SERVICES DEPT OF THE ABOVE MENTIONED ADDRESS WHICH SHOULD BE SUBMITTED WITH THE OFFER. CONTACT: GENERAL AUTHORITY FOR SUPPLY COMMODITIES, 24, EL GOMHOURIA ST., CAIRO, EGYPT. TELEX: 92062 EASTRAM UN. PHONE: 924488. (WK 5/TOFAS 0005)

EGG YOLK POWDER (GUATEMALA). INTERESTED IN BEST QUALITY EGG YOLK POWDER FOR PROCESSING. QUANTITY: 1,000 KGS. QUALITY: SPRAY DRIED, FREE OF ADDITIVES; FRESH TASTE AND SMELL (NOT RANCID); MAX HUMIDITY 6%; MAX PROTEINS 32%; MINIMUM LIPIDOS 64%. MICROBIOLOGICAL SPECS: COLIFORMS LIMIT 10/G, A.P.C. LIMIT 100,000/G, SALMONELLA ABSENT IN 50/G. PACKAGING: NON-PERMEABLE TO AIR ALUMINUM BAGS. DELIVERY: NOV 1986. OTHER REQ: FREE SALE AND PURITY CERTIFICATES; ORIGINAL DOCUMENTS LEGALIZED BY THE GUATEMALAN CONSULATE IN LAND OF ORIGIN; LANGUAGE: SPANISH. QUOTE: CIF GUATEMALA. BANK REF: BANCO INDUSTRIAL, S.A. - CENTRO FINANCIERO, ZONA 4, GUATEMALA CITY. CONTACT MR. JORGE SCHAART, COMPANIA INDUSTRIAL DE ALIMENTOS, S.A., 6a. AVENIDA 4-64, ZONA 4, GUATEMALA CITY, GUATEMALA. TELEX: 5271 CINDAL GU. PHONE: (502) 322111-322115. (WK 5/TOFAS 0038)

FROZEN COD (SINGAPORE). COMPANY WITH 3 STORES AND SALES OF 48 TONS A YEAR FOR FISH IS SEEKING RELIABLE U.S. SUPPLIER. HAS BEEN IN BUSINESS SINCE SEPT 1984. QUANTITY: 20 FT CONTAINER. QUALITY: THE FINISHED PRODUCT SHALL CONFORM WITH U.S. GRADE A REQUIREMENTS FOR FROZEN SKINLESS COD FILLETS AS PUBLISHED IN THE U.S. STANDARDS FOR GRADES OF COD FILLETS. PACKAGING: 50 LB TO A CARTON OF 10 BOXES AT 5 LB EACH. EACH BOX CONSISTS OF 6 PLASTIC WRAP OF COD IN BLOCK FORM. DELIVERY: FEB 1986. BANK REF: CITIBANK, SINGAPORE, 5 SHENTON WAY #03-01 UIC BUILDING, SINGAPORE 0106. CONTACT: SANDY GOH (MISS), YAMAN ENTERPRISE PTE LTD, 30 ALEXANDRA LANE #03-01 KWANG YEOW HENG BLDG. SINGAPORE 0511. TELEX: RS51135. PHONE: 278-9980. (WK 5/TOFAS 0038)

FRUIT AND VEGETABLES-FROZEN (WEST GERMANY). QUANTITY: 500 MT PER ITEM. QUALITY: HAS TO COMPLY WITH GERMAN FOOD LAW REGULATIONS. PACKAGING: BOXES OR BAGS. DELIVERY: CONTINUOUSLY. QUOTE: CIF GERMAN PORT. BANK REF: DEUTSCHE BANK AG, HANNOVER. CONTACT: MR. KLAUS KUBASCH, EXPODAN DEUTSCHLAND GMBH, KARLSRUHER STRASSE 18, D-3014 LAATZEN 1 WEST GERMANY. TELEX: 9218169 EX D. PHONE: (0511) 86 50 26/27. (WK 5/TOFAS 0006)

FUR SKINS-MINK, FOX, COYOTE (KOREA). QUANTITY: 1000-5000 SKINS/MONTH. QUALITY: GRADE A. PACKAGING: EXPORT STANDARD PACKAGING. DELIVERY: RAW SKINS: 1-2 WEEKS AFTER OPENING OF LETTER OF CREDIT, DRESSED SKINS: 2-4 WEEKS AFTER OPENING OF LETTER OF CREDIT. OTHER REQ: QUARANTINE CERTIFICATE. QUOTE: CIF KIMPO AIRPORT OR FOB. BANK REF: HANIL BANK, SOKONG BRANCH. CONTACT: MR. KIM, H.S., HANMI TRADING COMPANY, RM 705, DAE SEUNG BLDG., 430-6, YEOKSAM-DONG KANGNAM-KU, SEOUL, KOREA. TELEX: K29592 JINHIDE. PHONE: 566-0589. (WK 5/TOFAS 0008)

GRANULATED ONION (GUATEMALA). GUATEMALAN FOODPROCESSING PLANTS ARE INTERESTED IN BEST QUALITY GRANULATED ONIONS FOR PROCESSING. QUANTITY: 10,000 KGS. QUALITY: SLIGHTLY GRAY POWDER; NOT TREATED WITH SO2; FREE OF SAND & OTHER STRANGE MATERIALS, 5/7 MM. MICROBIOLOGICAL SPECIFICATIONS: COLIFORMS LIMIT 1000/G, E.COLI LIMITS 10/G, MOULDS LIMIT 1000/G (PLUS ABSENCE OF MOULDY PIECES). PACKAGING: CRAFT PAPER BAGS WITH POLYETHYLENE LINING. DELIVERY: NOVEMBER 1986. OTHER REQUIREMENTS: FREE SALE AND PURITY CERTIFICATES; ORIGINAL DOCUMENTS LEGALIZED BY THE GUATEMALAN CONSULATE IN LANGUAGE OF ORIGIN; LANGUAGE: SPANISH. QUOTE: CIF GUATEMALA. BANK REF: BANCO INDUSTRIAL, S.A. - CENTRO FINANCIERO, ZONA 4, GUATEMALA CITY. CONTACT: MR. JORGE SCHAART, COMPANIA INDUSTRIAL DE ALIMENTOS, S.A., 6A. AVENIDA 4-64, ZONA 4, GUATEMALA CITY, GUATEMALA. TELEX: 5271 CINDAL GU. PHONE: (502) 322111 THROUGH 322115. (WK 5/TOFAS 0035)

GRASS SEEDS, VEGETABLE SEEDS AND TREE SEEDS (PAKISTAN). FIRM IS IMPORTER FOR INSTITUTIONAL TRADE TOTAL IMPORT VOLUME IS UNDER DOLS. 250,000. QUANTITY: INITIALLY ONE HALF TO ONE MT. QUALITY: NOT SPECIFIED. PACKAGING: 5 KG BAGS WHICH BEAR ROUGH HANDLING. DELIVERY: 45-60 DAYS. QUOTE: FOB/C&F KARACHI. BANK REF: HABIB BANK LTD, TARIQ ROAD, KQ HI. CONTACT: WAHEED, NATIONAL SUPPLIES & SERVICE, 86/N, BLOCK 2, P.E.C.H.S., KARACHI-29,16. PHONE: 433472. (WK 5/TOFAS 0033)

ITALIAN TYPE RYEGRASS (ECUADOR). MEDIUM SIZE COMPANY WITH 25-30 MILLION SALES IS SEEKING RELIABLE U.S. SUPPLIER. HAS BEEN IN BUSINESS SINCE 1972. QUANTITY: 10 METRIC TONS. QUALITY: IMPROVED VARIETY REQUIRING RESEEDING EVERY 2 YEARS. PACKAGING: 45-50 KG. BAGS. DELIVERY: ASAP. QUOTE: FOB U.S. PORT AND C&F GUAYAQUIL. BANK REF: BANCO CAJA DE CREDITO AGRICOLA- 6 DE DICIEMBRE Y WIMPER. CONTACT: DAMIAN MIRANDA, CONAGRO, ALEMANIA 875 Y MARIANA DE JESUS, QUITO, ECUADOR. TELEX: 2140 OR 2240 CONAGROSA. PHONE: 527-419 - 553-755. (WK 5/TOFAS 0008)

LENTILS, WHITE BEANS, PINK BEANS, WHOLE GREEN PEAS, WHOLE YELLOW PEAS, SPLIT GREEN PEAS (VENEZUELA). QUANTITY: TO BE SPECIFIED. QUALITY: A) U.S. NO.1. PACKAGING: 100 LB. BAGS. QUOTE: FOB. BANK REF: BANCO EXTERIOR, QUINTA CRESPO, CARACAS OR BANCO DE LARA, BARQUISIMETO, ESTADO LARA. OTHER REQ: IMPORTER FOR WHOLESALE AND AGENT. IMPORT VOLUME APPROX. 1 MILLION DOLLARS/YEAR. CUSTOMER WANTS DIRECT QUOTES. NO AGENTS. CONTACT: MR. STELLUTO, PRESIDENT, FRIGORIFICO LARA, C.A., CALLE 500, EDIF. HOEL PEREZ, OF. 4, QTA., CRESPO, P.O. BOX 19084, CARACAS 1014-A, VENEZUELA. TELEX: 27801 PBTH VC, ATTN: FRIGORIFICO LARA, MR. STELLUTO, PRESIDENT. PHONE: 411948 OR 483.9066. CABLE: FRIGOLARA. (WK 5/TOFAS 0008)

MALT (SWITZERLAND). WANTS MALT MADE OF BIOLOGICALLY GROWN BARLEY, RYE, WHEAT. QUANTITY: 50 - 100 TONS. QUALITY: NORMAL BREWERY-MALT (EXTRACT APPROX. 81%, PROTEINS MAX. 11%, WATER MAX. 4,5%, "KOLBACH" 38-40%). PACKAGING: LOOSE. DELIVERY: ASAP. QUOTE: CIF AND FOB. COMPANY IMFORMATION; MAJOR IMPORTER OF BREWING PRODUCTS AND DISTRIBUTOR OF BEER ACCESSORIES, SALES VOLUME NOT AVAILABLE. BANK REF: SWILL BANK COOPERATION 3000 BERN, SWITZERLAND. CONTACT: MR. ROBERT ZHRCHER, E. LANZ & CO. LTD, UNTERE ZOLLGASSE 28, 3072 OSTERMUNDIGEN/BERN, SWITZERLAND. TELEX: 912171 TRAL. PHONE: 031/51-15-42. (WK 5/TOFAS 0001)

MAPLE SYRUP (AUSTRIA). COMPANY IS A WHOLESALER AND RETAILER WITH TWO HEALTH SHOPS. QUANTITY: ABOUT 150 DRUMS (DRUM OF AROUND 55 GALLONS) EACH YEAR. QUALITY: GRADE A, LIGHT AND/OR MEDIUM, HUNDRED PERCENT PURE, THIS MUST BE MARKED ON DRUMS. PACKAGING: 55 GALLON DRUMS. DELIVERY: BEGIN MARCH 1986. QUOTE: CIF ROTTERDAM, AMSTERDAM OR ANTWERP. BANK REF: BAWAG, 9020 KLAGENFURT. CONTACT: MRS. INGRID DE WIT, BIODIAET, HASNERSTR. 7, A-9020 KLAGENFURT, AUSTRIA. TELEX: 422119 DIAET. PHONE: (04222) 511516. (WK 5/TOFAS 0004)

MONOSODIUM GLUTAMATE (GUATEMALA). QUANTITY: 100 TONS. QUALITY: 99% PURE, FREE OF TOXIC SUBSTANCES; ASPECT: WHITE CRYSTALS; ANALYSIS: NITROGEN 7.5%, PH 6.8 TO 7.1%; MAXIMUM HEAVY METAL CONTENT 20 PPM. PACKAGING: POLYETHYLENE BAGS. DELIVERY: JULY 1986. OTHER REQ: FREE SALE AND PURITY CERTIFICATES; ORIGINAL DOCUMENTS LEGALIZED BY THE GUATEMALAN CONSULATE IN LANGUAGE OF ORIGIN; LANGUAGE: SPANISH. QUOTE: CIF GUATEMALA. BANK REF: BANCO INDUSTRIAL, S.A. - CENTRO FINANCIERO, ZONA 4, GUATEMALA CITY. CONTACT: MR. JORGE SCHAART, COMPANIA INDUSTRIAL DE ALIMENTOS, S.A., 6A. AVENIDA 4-64, ZONA 4 GUATEMALA CITY, GUATEMALA. TELEX: 5271 CINDAL GU. PHONE: (502) 322111 THROUGH 322115. (WK 5/TOFAS 0043)

ONION POWDER (GUATEMALA). INTERESTED IN BEST QUALITY ONION POWDER FOR PROCESSING. QUANTITY: 30,000 KGS. QUALITY: SLIGHTLY GRAY POWDER; NOT TREATED WITH SO2; FREE OF SAND AND OTHER STRANGE MATERIALS. MICROBIOLOGICAL SPECIFICATIONS: COLIFORMS LIMIT 1000/G, E.COLI LIMITS 10/G, MOULDS LIMIT 1000/G (PLUS ABSENCE OF MOULDY PIECES). PACKAGING: CRAFT PAPER BAGS WITH POLYETHYLENE LINING. DELIVERY: JULY 1986. OTHER REQ: FREE SALE AND PURITY CERTIFICATES; ORIGINAL DOCUMENTS LEGALIZED BY THE GUATEMALAN CONSULATE IN LAND OF ORIGIN; LANGUAGE: SPANISH. QUOTE: CIF GUATEMALA. BANK REF: BANCO INDUSTRIAL, S.A. - CENTRO FINANCIERO, ZONA 4, GUATEMALA CITY. CONTACT: MR. JORGE SCHAART, COMPANIA INDUSTRIAL DE ALIMENTOS, S.A., 6A. AVENIDA 4-64, ZONA 4, GUATEMALA CITY, GUATEMALA. TELEX: 5271 CINDAL GU. PHONE: (502) 322111 THROUGH 322115. (WK 5/TOFAS 0036)

PARROTS AND RELATED BIRDS (CANADA). NEW BUSINESS STARTING UP REQUIRES BIRDS FOR BREEDING AND RESALE. QUANTITY: DEPENDANT ON AVAILABILITY OF SPECIES OTHER REQ: MEDIUM SIZE BREEDING AGE BIRDS; HAND RAISED BABIES VS. WILD. BANK REF: ROYAL BANK OF CANADA, CONCESSION AND SUMMIT STREETS, HAMILTON, ONTARIO. CONTACT: MRS. DEBBIE KINLOCK, PARROT FARM, R.R.#1 YORK, ONTARIO NOA 1RO, CANADA. PHONE: 416-772-3101. (WK 5/TOFAS 8602)

PERENIAL RYE GRASS (ECUADOR). MEDIUM SIZE COMPANY WITH 25-30 MILLION SALES IS SEEKING RELIABLE U.S. SUPPLIER. HAS BEEN IN BUSINESS SINCE 1972. QUANTITY: 10 METRIC TONS. QUALITY: BRITISH 523 OR SIMILAR FOR COOL CLIMATES. PACKAGING: 45-50 KG. BAGS. DELIVERY: ASAP. QUOTE: FOB U.S. PORT AND C&F GUAYAQUIL. BANK REF: BANCO CAJA DE CREDITO AGRICOLA- 6 DE DICIEMBRE Y WIMPER. CONTACT: DAMIAN MIRANDA, CONAGRO, ALEMANIA 875 Y MARIANA DE JESUS, QUITO, ECUADOR. TELEX: 2140 OR 2240 CONAGROSA. PHONE: 527-419 - 553-755. (WK 5/TOFAS 0006)

POPCORN FOR POPPING (IRELAND). A LEADING HEALTH FOOD IMPORTER AND WHOLESALE DISTRIBUTER (IMPORT RANGE USD 1 - 5 MILLION PER ANNUM). QUANTITY: ONE 20 FOOT CONTAINER PER 3 TO 4 MONTHS. QUALITY: TOP QUALITY, 38 - 1 POPING RATIO OR NEAR. PACKAGING: 50 LB BAGS OR LARGER. DELIVERY: ASAP. QUOTE: CIF DUBLIN. BANK REF: ALLIED IRISH BANKS LTD, TALLAGHT, COUNTY DUBLIN. CONTACT: MR. KEVIN KINSELLA, KELKIN NATURE PRODUCTS LIMITED, WHITESTOWN INDUSTRIAL ESTATE, TALLAGHT, COUNTY DUBLIN, IRELAND. TELEX: 91099. PHONE: (01) 520377. (WK 5/TOFAS 0009)

RAW HIDES (KOREA). QUANTITY: STEER HIDES 10-20 CONTAINERS/MONTH, COW HIDES 5-10 CONTAINERS/MONTH. QUALITY: GRADE A. PACKAGING: EXPORT STARDARD PACKAGING. DELIVERY: 1 MONTH AFTER OPENING OF LETTER OF CREDIT. OTHER REQ: QUARANTINE CERTIFICATE. QUOTE: C&F PUSAN OR INCHEON PORT. BANK REF: HANIL BANK, SOKONG BRANCH. CONTACT: MR. KIM, H.S., HANMI TRADING COMPANY, RM. 705, DAE SEUNG BLDG., 430-6, YEOKSAM-DONG, KANGNAM-KU, SEOUL, KOREA. TELEX: K29592 JINHIDE. PHONE: 566-0589. (WK 5/TOFAS 0007)

RYEGRASS (ECUADOR). MEDIUM SIZE COMPANY WITH 25-30 MILLION SALES IS SEEKING RELIABLE U.S. SUPPLIER. HAS BEEN IN BUSINESS SINCE 1972. QUANTITY: 10 METRIC TONS. QUALITY: CHEAPEST ITALIAN TYPE AVAILABLE. PACKAGING: 45-50 KG. BAGS. DELIVERY: ASAP. OTHER REQ: FOR USE WHERE MEAN TEMP IS 60 GRADES F, 8,000 - 11,0U0 FT ALTITUDE. QUOTE: FOB U.S. PORT AND C&F GUAYAQUIL. BANK REF: BANCO CAJA DE CREDITO AGRICOLA- 6 DE DICIEMBRE Y WIMPER. CONTACT: DAMIAN MIRANDA, CONAGRO, ALEMANIA 875 Y MARIANA DE JESUS, QUITO, ECUADOR. TELEX: 2140 OR 2240 CONAGROSA. PHONE: 527-419 - 553-755. (WK 5/TOFAS 0010)

SNACK FOOD (COLOMBIA). ITS ANNUAL PEANUT CONSUMPTION AMOUNTS TO 650 MT, BUT IT HAS BEEN RUNNING INTO SHORT SUPPLY. THEREFORE, IT HAS STARTED TO LOOK FOR FOREIGN SUPPLIERS. INITIALLY, GRANCOLOMBIA WANTS TO RECEIVE FOB MIAMI QUOTES FOR 50 MT WITH POSSIBILITY FOR LARGER FUTURE PURCHASES. ITS INTEREST IS FOR SNACK PEANUT VALENCIA TYPE. BANK REFERENCES ON THIS FIRM MAY BE OBTAINED FROM BANCO DE COLOMBIA, ALIADAS BRANCH OFFICE, AND BANCO COLOMBO-AMERICANO, MAIN OFFICE IN BOGOTA, COLOMBIA. CONTACT: MR. FRANCISCO CUELLAR, INDUSTRIA GRANCOLOMBIA, S.A., CALLE 18 NO. 33-02, P.O. BOX 5438, BOGOTA, D.E., COLOMBIA. PHONE: 237-1100/247-4225. TELEX: 43326/45411. (WK 5/TOFAS 0009)

SOYBEAN MEAL B) CORN (SAUDIA ARABIA). QUANTITY: NOT SPECIFIED. QUALITY: A) FOR SHEEP FEED, B) U.S. NO.3 OR BETTER. PACKAGING: BOTH BULK. DELIVERY: REGULAR MONTHLY SHIPMENTS, FIRST SHIPMENT ASAP. QUOTE: C&F JEDDAH AND DAMMAM. BANK REF: SAUDI-CAIRO BANK, KHAIRIAH BRANCH, RIYADH. CONTACT DR. ABDALLAH AL-THANAYYAN, DIRECTOR-GENERAL ARAB COMPANY FOR LIVESTOCK DEVELOPMENT, POST BOX 18389, RIYADH-11415, SAUDI ARABIA. TELEX: 204355 ACOLID SJ. PHONE: 464-9255 or 465-1497. (WK 5/TOFAS 0002)

SOYBEAN MEAL (GUATEMALA). GUATEMALAN POULTRY FIRM IS INTERESTED IN SOYBEAN MEAL FOR ANIMAL FEED. QUANTITY: 150 MT EVERY TWO MONTHS THROUGHOUT 1986. QUALITY: FOR ANIMAL FEED. PACKAGING: IN BULK. DELIVERY: MARCH 1986. OTHER REQ: CERTIFICATE OF ORIGIN, ANALYSIS CERTIFICATE, DOCUMENTS SIGNED BY GUATEMALAN CONSULATE IN LAND OF ORIGIN. QUOTE: CIF ACAJUTLA, EL SALVADOR. BANK REF: BANCO INDUSTRIAL - CENTRO FINANCIERO, ZONA 4. CONTACT: MR. ALEJANDRO DE LA PENA, HUEVOS DEL CAMPO, S.A., 7A. AVENIDA 8-33, ZONA 4 GUATEMALA CITY, GUATEMALA. TELEX: 6215 ANAVI GU. PHONE: (502) 310395. (WK 5/TOFAS 0044)

SOYBEAN PROTEIN (GUATEMALA). IMPORTANT GUATEMALAN CHEMICAL FIRM, IN BUSINESS SINCE 1949, IS INTERESTED IN FIRST QUALITY SOYBEAN PROTEIN FOR PROCESSING. QUANTITY: 5 TO 10 MT EVERY 60 DAYS. QUALITY: ABOVE 70% PROTEIN CONTENT. PACKAGING: USUAL PACKAGING. DELIVERY: ASAP. OTHER REQ: NECESSARY CERTIFICATES; EXPIRATION DATES. QUOTE: CIF GUATEMALAN MARITIME PORT. BANK REF: UNION BANK - LOS ANGELES, CALIFORNIA; FLORIDA NATIONAL BANK - FLORIDA; CHASE MANHATTAN BANK - NEW YORK. CONTACT: MR. VICTOR SAGASTUME, LABORATORIOS SANTE, 13 AVENIDA 4-53, ZONA 1, GUATEMALA CITY, GUATEMALA. PHONE: (502) 532554. (WK 5/TOFAS 0042)

SOYBEANS (UNITED ARAB EMIRATES). FIRM OPERATING AS COMISSION AGENT IN THE MIDDLE EAST AND AFRICA WITH OFFICES IN PAKISTAN AND SUDAN AND A BRANCH OFFICE IN DUBAI SINCE 1983 SEEKS QUOTATIONS FROM RELIABLE U.S.SUPPLIERS. QUANTITY: 4,200 METRIC TONS. QUALITY: U.S. NO.2. PACKAGING: IN BULK. DELIVERY: ASAP TO LAGOS, NIGERIA. QUOTE: C&F LAGOS, NIGERIA. BANK REF: HABIB BANK A.G.ZURICH, DUBAI. CONTACT: MR. KANWAR A.ALI, HIGHTS ENTERPRISES, P.O.BOX 3306, DUBAI, UNITED ARAB EMIRATES. TELEX: 48894 HYTES EM. PHONE: 446251. (WK 5/TOFAS 0008)

TALLOW (PAKISTAN). QUANTITY: 2500 MT. QUALITY: INEDIBLE TOP WHITE TALLOW. PACKAGING: BULK. DELIVERY: JANUARY 86. NOTE: YOUR EARLEST REPLY BY TELEX SHALL BE HIGHLY APPRECIATED. QUOTE: CIF NAPLES (ITALY). CONTACT: N. S. INTERNATIONAL TRADERS, BANGLOW NO. C-69 BLOCK 1 NORTH NAZIMABAD, KARACHI, PAKISTAN. TELEX: 23035 23038 PCOKRPK; ATN: NSINLTDRS. (WK 5/LETTER)

TOMATO POWDER (GUATEMALA). QUANTITY: 7,500 KGS. QUALITY: SPRAY DRIED, WITHOUT ADDITIVES; INTENSE RED COLOR; FRESH SMELL (NOT MOULDY); MAX HUMIDITY 3.5%; MAX MOULD ACCORDING TO HOWARD 40% POSITIVE CAMPUS. MICROBIOLOGICAL SPECS: COLIFORMS LIMIT 1000/G, E.COLI LIMITS 10/G, MOULDS LIMIT 1000/G (PLUS ABSENCE OF MOULDY PIECES). PACKAGING: SEALED TINS/PAPER BAGS W/ POLYETHYLENE LINING. DELIVERY: NOV. 1986. OTHER REQ: FREE SALE & PURITY CERTIFICATES; ORIGINAL DOCUMENTS LEGALIZED BY THE GUATEMALAN CONSULATE IN LAND OF ORIGIN; LANGUAGE: SPANISH. QUOTE: CIF GUATEMALA. BANK REF: BANCO INDUSTRIAL, S.A. - CENTRO FINANCIERO, ZONA 4, GUATEMALA CITY. CONTACT: MR. JORGE SCHAART, COMPANIA INDUSTRIAL DE ALIMENTOS, S.A., 6A. AVENIDA 4-64, ZONA 4, GUATEMALA CITY, GUATEMALA. TELEX: 5271 CINDAL GU. PHONE: (502) 322111-322115. (WK 5/TOFAS 0040)

UNPOPPED POPCORN (VENEZUELA). QUANTITY: TO BE SPECIFIED. PACKAGING: 100 LB. BAGS. QUOTE: FOB. BANK REF: BANCO EXTERIOR, QUINTA CRESPO, CARACAS OR BANCO DE LARA, BARQUISIMETO, ESTADO LARA. OTHER REQ: IMPORTER FOR WHOLESALE AND AGENT. IMPORT VOLUME APPROX. 1 MILLION DOLLARS/YEAR. CUSTOMER WANTS DIRECT QUOTES. NO AGENTS. CONTACT: MR. STELLUTO, PRESIDENT, FRIGORIFICO LARA, C.A., CALLE 500, EDIF. HOEL PEREZ, OF. 4, QTA., CARACAS 1014-A, VENEZUELA. TELEX: 27801 PBTH VC, ATTN: FRIGORIFICO LARA, MR. STELLUTO, PRESIDENT. PHONE: 411948 OR 483.9066. CABLE: FRIGOLARA. (WK 5/TOFAS 0009)

WHITE ASPARAGUS POWDER (GUATEMALA). INTERESTED IN BEST QUALITY WHITE ASPARAGUS POWDER FOR PROCESSING. QUANTITY: 3,000 KGS. QUALITY: FINE WHITE POWDER; NOT TREATED WITH SO2; MAX HUMIDITY 6%; MAX CRUDE FIBER 15%. MICROBIOLOGICAL SPECS: COLIFORMS LIMIT 1000/G, E.COLI LIMITS 10/G, MOULDS LIMIT 1000/G (PLUS ABSENCE OF MOULDY PIECES). PACKAGING: PREFFERABLY NITROGEN GASED TINS. DELIVERY: SEPT 1986. OTHER REQ: FREE SALE & PURITY CERTIFICATES; ORIGINAL DOCUMENTS LEGALIZED BY THE GUATEMALAN CONSULATE IN LAND OF ORIGIN; LANGUAGE: SPANISH. QUOTE: CIF GUATEMALA. BANK REF: BANCO INDUSTRIAL, S.A. - CENTRO FINANCIERO, ZONA 4, GUATEMALA CITY. CONTACT: MR. JORGE SCHAART, COMPANIA INDUSTRIAL DE ALIMENTOS, S.A., 6A. AVENIDA 4-64, ZONA 4, GUATEMALA CITY, GUATEMALA. TELEX: 5271 CINDAL GU. PHONE: (502) 322111 THROUGH 322115. (WK 5/TOFAS 0039)

WHITE CLOVER (ECUADOR). MEDIUM SIZE COMPANY WITH 25-30 MILLION SALES IS SEEKING RELIABLE U.S. SUPPLIER. HAS BEEN IN BUSINESS SINCE 1972. QUANTITY: 5 METRIC TONS. QUALITY: CHEAPEST AVAILABLE. PACKAGING: 45-50 KG. BAGS. DELIVERY: ASAP. QUOTE: FOB U.S. PORT AND C&F GUAYAQUIL. BANK REF: BANCO CAJA E CREDITO AGRICOLA- 6 DE DICIEMBRE Y WIMPER. CONTACT: DAMIAN MIRANDA, CONAGRO, ALEMANIA 875 Y MARIANA DE JESUS, QUITO, ECUADOR. TELEX: 2140 OR 2240 CONAGROSA. PHONE: 527-419 - 553-755. (WK 5/TOFAS 0007)

YEAST EXTRACT PASTE (GUATEMALA). INTERESTED IN YEAST EXTRACT PASTE FOR PROCESSING. QUANTITY: 30 MT. QUALITY: SLIGHTLY BROWN PASTE; FOR HUMAN CONSUMPTION, DERIVATED FROM YEAST AUTHOLYSIS; FREE OF PRESERVATIVES/ADDITIVES; MAX HUMIDITY 25%; MIN NITROGEN 7.5%; MAX NACl 18%. MICROBIOLOGICAL SPECS: COLIFORMS LIMIT 100/G, E.COLI LIMIT 10/G, ABSENCE OF LIVE YEAST CELLS. PACKAGING: TINS. DELIVERY: SEPT 1986. FREE SALE & PURITY CERTIFICATES; ORIGINAL DOCUMENTS LEGALIZED BY THE GUATEMALAN CONSULATE IN LAND OF ORIGIN; LANGUAGE: SPANISH. QUOTE: CIF GUATEMALA. BANK REF: BANCO INDUSTRIAL, S.A. - CENTRO FINANCIERO, ZONA 4. CONTACT: MR. JORGE SCHAART, COMPANIA INDUSTRIAL DE ALIMENTOS, S.A., 6A. AVENIDA 4-64, ZONA 4, GUATEMALA CITY, GUATEMALA. TELEX: 5271 CINDAL GU. PHONE: (502) 322111-322115. (WK 5/ TOFAS 0037)

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TECHNICAL OFFICE

Notice of Foreign Proposals Concerning Standards in Agriculture. As required of all signatories to the GATT Standards Code, the following notifications of foreign proposed standards-related rules have been provided for the information and comment of interested agencies and firms. The Technical Office invites inquiries from anyone who believes that any of the proposed regulations notified under this heading could cause a trade problem. From time to time we also receive information through our embassies in foreign countries, as is the case this week. Request for copies or questions can be referred to Carolyn Fillmore Wilson, USDA Technical Office, Building 1072 BARC - East, Beltsville, MD. 20705; or telephone (301) 344-2651. After reviewing a particular proposal, anyone interested in commenting on it should include the TBT Notification Number in their communication.

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Canada - TBT Notification 85.192 Consumer and Corporate Affairs Canada has announced a proposal (product covered - food) containing recommendations for the labelling of irradiated foods. The objective and rationale for the proposal is to ensure that the consumers' freedom of choice is retained in the marketplace.

Australia - We recently received a copy of the 1985 Model Food Legislation Supplement issued in Australia for use in conjunction with the Model Food Legislation. The Supplement contains food additives approved by the National Health and Medical Research Council listed by purity standard, food, permitted level and regulation/reference.

986/5

EXPORT BRIEFS

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These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Products Sought by Foreign Buyers

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January 30, - February 5, 1986

ALMONDS (BELGIUM). QUANTITY: ONE 20 FOOT CONTAINER. QUALITY: GRADE 18/20, 20/22, 25/28. PACKAGING: IN CARTONS. QUOTE: FOB. DELIVERY: ASAP AFTER PLACEMENT OF ORDER. CONTACT: MARTENS F., AUTOMATIC INDUSTRIES P.V.B.A., BERENDRECHT STRAAT 46, B-2020 ANTWERPEN, BELGIUM. TELEX: 71536 KKNA-B. PHONE: 3/238.70.49. (WK 6/TOFAS 0004)

ALOE VERA (JAPAN). SPECIFIC QUANTITIES AND DELIVERY SCHEDULE TO BE DECIDED LATER. BEST QUALITY FOR USE IN THE MANUFACTURE OF HEALTH FOODS AND OTHER PRODUCTS. BROCHURES REQUESTED. PACKAGING: INSTITUTIONAL PACKAGING. QUOTE: FOB AND/OR C&F. COMPANY BACKGROUND: MAJOR IMPORTER, ESTABLISHED IN 1954, WITH TOTAL ANNUAL IMPORTS OF $7.5 BILLION. BANK REF: MITSUBISHI BANK, MAIN OFFICE, TOKYO. CONTACT: MR ITARU TAGUCHI, MITSUBISHI CORPORATION, 3-1, MARUNOUCHI 2-CHOME, CHIYODA-KU, TOKYO, JAPAN. TELEX: J. 33333 MCTOK (ATTN.: FM-D). PHONE: (03)210-6812. (WK 6/TOFAS 0027)

BARLEY TEA POWDER (JAPAN). SPECIFIC QUANTITIES AND DELIVERY SCHEDULE TO BE DECIDED LATER. BEST QUALITY FOR USE AS HEALTH FOOD. PACKAGING: RETAIL AND/OR INSTITUTIONAL. QUOTE: FOB AND/OR C&F. COMPANY BACKGROUND: IMPORTER, ESTABLISHED IN 1985, WHICH PROJECTS FUTURE AGRICULTURAL IMPORTS OF $500,000 A YEAR. BANK REF: SANWA BANK, IBARAKI BRANCH, OSAKA. CONTACT: MR. KIYOTERU OKIHISA, K.K. BEMPLAN, C/O SKYLARK SHIN OSAKA BLDG., 8-15, NISHI-NAKAJIMA 3-CHOME, YODOGAWA-KU, OSAKA-SHI, JAPAN. TELEX: J. 64400 OHBINBTH (REFERENCE NO. OHB-244. ATTN.: MR. OKIHISA). PHONE: (06)300-1709. (WK 6/TOFAS 0025)

BEEF MEAT (TUNISIA). SOCIETE ELLOUHOUM, A MEAT AND LIVESTOCK MONOPOLY IMPORTER (VOLUME OF IMPORTS FOR 1984 24 THOUSAND MT OF BEEF CARCASS WEIGHT) HAS ISSUED A TENDER FOR A TOTAL OF 5840 MT OF BEEF MEAT OF WHICH 4000 MT CHILLED BEEF, CARCASS WEIGHT 250-350 KGS; 800 MT OF BEEF CARCASS WEIGHT 300-400 KG. DELIVERY PERIOD APRIL-AUGUST 1986. BIDS MUST BE SUBMITTED BY REGISTERED MAIL TO SOCIETE ELLOUHOUM, AVENUE DU 3 AOUT 1903 EL OUARDIA TUNIS, TUNISIA NO LATER THAN FEBRUARY 18, 1986. QUOTE: MUST BE C&F. US EXPORTERS INTERESTED IN RECEIVING FRENCH LANGUAGE TENDER SHOULD CONTACT ATO TELEX 14307 USATO TN OR PHONE (01)289-383 OR (01)781-553. CONTACT: MR. TAOUFIK BEN OSMAN, SOCIETE ELLOUHOUM, AVENUE DU 3 AOUT 1903, EL OUARDIA, TUNIS, TUNISIA. (WK 6/TOFAS 0022)

A67.40/2:

AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

BOURBON WHISKY AND WINE (JAPAN). SPECIFIC QUANTITIES ARE NOT DETERMINED, HOWEVER, EXPECTED TO BE SUBSTANTIAL. BEST QUALITY. RETAIL PACKAGING. IMMEDIATE DELIVERY BY SURFACE SHIPMENT. QUOTE: C&F. COMPANY BACKGROUND: IMPORTER, ESTABLISHED IN 1970, WITH ANNUAL AGRICULTURAL IMPORTS OF $3 MILLION. BANK REF: MITSUI BANK, EBISU BRANCH, TOKYO. CONTACT: MR. ICHIRO KIMURA, KEN INTERNATIONAL TRADER INC., C/O SUYAMA BLDG., 1-1-1, EBISU MINAMI, SHIBUYA-KU, TOKYO, JAPAN. TELEX: J. 26983. PHONE: (03)715-8273. (WK 6/TOFAS 0024)

BUTTER, SALTED AND UNSALTED (HONG KONG). WELL ESTABLISHED COMPANY SPECIALIZING IN FOOD PRODUCTS SUPPLIES TO AIRLINES AND HRI TRADE IS SEEKING RELIABLE U.S. SUPPLIERS FOR SALTED AND UNSALTED BUTTER, PREFERRABLY IN 10 GM INDIVIDUAL PACKING SUITABLE FOR AIRLINES AND HRI TRADE. ALSO WANTED FULL LINE OF DAIRY PRODUCTS SUCH AS MARGARINE, CREAM, ETC. QUANTITY: MIMIMUM 20 FT CONTAINER LOAD. QUALITY: 1ST GRADE. PACKAGING: AS ABOVE SPECIFIED FOR EXPORT. DELIVERY: SOONEST. QUOTE: FOB OR C&F HONG KONG. BANK REF: THE HONG KONG AND SHANGHAI BANKING CORP., 1 QUEEN'S ROAD CENTRAL, HONG KONG. CONTACT: MR.R.E. ROUTLEY, FREDERICK PORDES & CO. LTD., G.P.O. BOX 596, GENERAL POST OFFICE, HONG KONG. TELEX: 74098 PORDE HX. PHONE: 5-546464/9. (WK 6/TOFAS 0001)

CORN (SWITZERLAND). QUANTITY: 100,000 MT. QUALITY: YELLOW, NO. 1. PACKAGING: BULK AND BAGS. BANK REF: SWISS CREDIT BANK, 5-7, RUE DU LION D'OR, 1003 LAUSANNE, SWITZERLAND. CONTACT: GEORGE DOBIAS, ALCARAI S.A. CHEMIN DES MERIERS 1, 1170 AUBONNE/VD, SWITZERLAND. TELEX: 458 414 ARI CH. PHONE: 021/76-70-31. (WK 6/TOFAS 0002)

CORN FLOUR (UNITED ARAB EMIRATES) IMPORTER, WHOLESALER AND RETAILER OF FOOD PRODUCTS IN DUBAI SINCE 1969 SEEKS U.S. SUPPLIERS OF QUALITY CORN FLOUR QUANTITY: ONE 20 FT CONTAINER. QUALITY: HIGHEST. PACKAGING: 25 KGS. OR 50 LBS. JUTE BAGS LINED WITH POLYTHELENE LAYER. DELIVERY: ASAP. OTHER REQ: BAGS MUST CARRY PRODUCTION AND EXPIRY DATES IN ENGLISH. QUOTE: C&F DUBAI, U.A.E. BANK REF: UNION BANK OF THE MIDDLE EAST, DUBAI. CONTACT: MR. JAMIL AZZAM,MANAGING DIRECTOR, DUBAI COLD STORES COMPANY, P.O. BOX 1211 DUBAI, UNITED ARAB EMIRATES. TELEX: 47617 MOJAS EM. PHONE: 250405/259007. (WK 6/TOFAS 0010)

EDIBLE NUTS (UNITED KINGDOM). QUANTITY: FULL CONTAINER LOADS. QUALITY: HAZELNUT KERNELS, 11-12, 12-14, ETC. PACKAGING: BULK CARTONS - SIZE AS CUSTOMS OF THE TRADE. DELIVERY: SEASONAL. QUOTE: UK PORT. BANK REF: BARCLAYS BANK LTD, 9 GRACECHURCH STREET, LONDON EC1. CONTACT: MR. MICHAEL GRANT, H & T WALKER LTD., WALKER HOUSE, LONDON ROAD, RIVERHEAD, NR. SEVENOAKS KENT TN13 2DN, UNITED KINGDOM. TELEX: 95679. PHONE: 0732 450712. (WK 6/TOFAS 0284)

FRESH LETTUCE (JAPAN). THREE MT FOR THE FIRST SHIPMENT. BEST QUALITY. APPROPRIATE PACKAGING. IMMEDIATE DELIVERY BY AIR SHIPMENT. QUOTATIONS: C&F. COMPANY BACKGROUND: IMPORTER, ESTABLISHED IN 1956, WITH TOTAL IMPORTS OF $16.5 MILLION A YEAR. BANK REF: DAI-ICHI KANGYO BANK, KOJI-MACHI BRANCH, TOKYO. CONTACT: MR. AKITAKA NARA, GEO WEHRY INTERNATIONAL LTD., C/O KOJI-MACHI CENTRAL BLDG., 22-1, ICHIBAN-CHO, CHIYODA-KU, TOKYO, JAPAN. TELEX: 232-4310 WEHRY J. PHONE: (03)262-3495. (WK 6/TOFAS 0023)

FROZEN FISH (INDONESIA). REQUIRED FOR A COMPANY WHICH HAS ESTABLISHED ITSELF OVER THE PAST SEVERAL YEARS AS A SIGNIFICANT IMPORTER OF BEEF, AS WELL AS OTHER PRODUCTS. QUANTITY: 40,000 LBS. QUALITY: 1ST QUALITY. DELIVERY: 1 - 2 MONTHS AFTER CONFIRMATION. PACKAGING: STRONG STANDARD EXPORT PACKING. OTHER REQUIREMENTS: HEALTH CETIFICATE FOR FROZEN FISH. QUOTE: CIF AND C&F. BANK REF: BANK UMUM NASIONAL, JL. PRAPATAN NO. 50, JAKARTA PUSAT, INDONESIA. CONTACT: ELIZABETH LIMAN, P.T. INDOGUNA UTAMA, JL. GAJAH MADA NO. 203, JAKARTA 11120. TELEX: 41589 BKGPAL IA. PHONE: 621-951, 626-780, 644-907. (WK 6/TOFAS 0020)

FROZEN SAUSAGE AND BACON (INDONESIA). REQUIRED FOR A COMPANY WHICH HAS ESTABLISHED ITSELF OVER THE PAST SEVERAL YEARS AS A SIGNIFICANT IMPORTER OF BEEF, AS WELL AS OTHER PRODUCTS. QUANTITY: 35,660 LBS. QUALITY: GRADE A. DELIVERY: 1 - 2 MONTHS AFTER CONFIRMATION. PACKAGING: STRONG STANDARD EXPORT PACKING. QUOTE: CIF AND C&F. BANK REF: BANK UMUM NASIONAL, JL. PRAPATAN NO. 50, JAKARTA PUSAT, INDONESIA. CONTACT: ELIZABETH LIMAN, P.T. INDOGUNA UTAMA, JL. QAJAH MADA NO. 203, JAKARTA 11120. TELEX: 41589 BKGPAL IA. PHONE: 621-951, 626-780, 644-907. (WK 6/TOFAS 0022)

FROZEN VEGETABLES AND FRUITS (INDONESIA). REQUIRED FOR A COMPANY WHICH HAS ESTABLISHED ITSELF OVER THE PAST SEVERAL YEARS AS A SIGNIFICANT IMPORTER OF BEEF, AS WELL AS OTHER PRODUCTS. QUANTITY: 255,000 LBS. QUALITY: GRADE A, 1ST QUALITY. DELIVERY: 1 - 2 MONTHS AFTER CONFIRMATION. PACKAGING: STRONG STANDARD EXPORT PACKING. QUOTE: CIF AND C&F. BANK REF: BANK UMUM NASIONAL, JL. PRAPATAN NO. 50, JAKARTA PUSAT, INDONESIA. CONTACT: ELIZABETH LIMAN, P.T. INDOGUNA UTAMA, JL. GAJAH MADA NO. 203, JAKARTA 11120. TELEX: 41589 BKGPAL IA. PHONE: 621-951, 626-780, 644-907. (WK 6/TOFAS 0023)

GREAT NORTHERN BEANS (PHILIPPINES). A MAJOR IMPORT AGENT OR BROKER AND IMPORTER FOR PROCESSING IS LOOKING FOR RELIABLE U.S. SUPPLIER. COMPANY HAS AN IMPORT VOLUME FROM THE U.S. OF APPROXIMATELY $50,000-199,999 PER YEAR. QUANTITY: ONE FULL CONTAINER LOAD OR MORE. QUALITY: U.S.#1. PACKAGING: IN JUTE SACKS. QUOTATIONS: C&F MANILA. CONTACT: FRANCES C. CHAN, EDWARD KELLER (PHILIPPINES) INC, 2723 PASONG TAMO, MAKATI, METRO MANILA, PHILIPPINES. (WK 6/TOFAS 0002)

HAKE, FROZEN (SWEDEN). QUANTITY: 1000 TO 1500 MT PER MONTH. DELIVERY: ASAP, FOR EGYPT. OTHER REQUIREMENTS: COMPANY IS A MAJOR EXPORTER TO THE MIDDLE EAST AREA. ANNUAL TURNOVER $18 MILLION. QUOTE: C&F. BANK REF: SE-BANKEN. CONTACT: MR. KURT AGREN, BEVERAGES & FOODSTUFFS LTD, P.O. BOX 21058, S-100 31 STOCKHOLM, SWEDEN. TELEX: 17040 IDCOLL S. PHONE: 08/32 11 05. (WK 6/TOFAS 0014)

HYDROLIZED VEGETABLE PROTEIN (HVP) FLAVOR ENHANCER (PHILIPPINES). A MAJOR IMPORT AGENT OR BROKER AND IMPORTER FOR PROCESSING IS LOOKING FOR RELIABLE U.S. SUPPLIER. COMPANY HAS AN IMPORT VOLUME FROM THE U.S. OF APPROXIMATELY $50,000-199,999 PER YEAR. QUANTITY: INITIAL MINIMUM ORDER. QUOTE: C&F MANILA. CONTACT: FRANCES C. CHAN, EDWARD KELLER (PHILIPPINES) INC, 2723 PASONG TAMO, MAKATI, METRO MANILA, PHILIPPINES. (WK 6/TOFAS 0003)

JOINT VENTURE, MUSHROOMS (WEST GERMANY). QUANTITY, QUALITY, PACKAGING AND DELIVERY NOT SPECIFIED. FIRM ESTABLISHED IN 1980; HAS BEEN DEALING WITH MUSHROOMS SINCE 1985. SEEKING U.S. PARTNER FOR JOINT VENTURE USING NEW TECHNOLOGY TO GROW EDIBLE MUSHROOMS UNDER GLASS. DELIVERY AND QUOTE, NOT SPECIFIED. BANK REF: OLDENBURGISCHE LANDESBANK, VECHTA LANGFOERDEN. CONTACT: MR. FRYRE, FIRMA FRYRE, LANGESTRASSE 2, D-2849 LANGVOERDEN, WEST GERMANY. TELEX: 25565 FRYLA D. PHONE: (04447) 1892. (WK 6/TOFAS 0009)

MARASCHINO CHERRIES, CANNED PEACHES, WALNUTS, AND BAKERY GOODS (TAIWAN). QUANTITY: COMBINED ONE 20"-CONTAINER. QUALITY: TOP & MEDIUM GRADES. PACKAGING & DELIVERY: TO BE NEGOTIATED. QUOTE: C&F (PRICES & FREIGHT SEPARATELY). BANK REF: HUA NAN COMMERCIAL BANK, LTD., LIN HAI BRANCH, 20 LIN HAI 1ST ROAD, KAOHSIUNG OR THE FIRST COMMERCIAL BANK, HSIN HSING BRANCH, 17 CHUNG CHENG 4TH ROAD, KAOHSIUNG, TAIWAN. CONTACT: MR. CHENG-LONG WU, PRESIDENT, SWEET SUN TRADING CO., LTD., RM 1, 10F, 54 WU FU 3RD ROAD, KAOHSIUNG, TAIWAN. TELEX: 73618 SWTSUN. PHONE: (07) 282-7411. (WK 06/TOFAS 0028)

MILK PRODUCTS (KUWAIT). PRIVATELY HELD FIRM, COUNTRY'S LARGEST MANUFACTURER DISTRIBUTOR OF JUICES, DRINKS AND DAIRY PRODUCTS SEEKS RELIABLE U.S. SUPPLIERS OF FROZEN FAT FOR RECOMBINING (FFR); SKIM MILK POWDER (SMP) SPRAY PROCESSED BOTH LOW HEAT (LH) AND HIGH HEAT (HH), SPRAY BUTTER MILK POWDER,(SBMP) UNSALTED BULK BUTTER (UBB). QUANTITY: FFR; 1800 MT, SMP:(LH):2700 MT (HH):2500 MT; SBMP:700MT; UBB:250 MT. QUALITY: FFR; 99.9% FAT; SMP; SPRAY PROCESSED BOTH LOW HEAT AND HIGH HEAT; SBMP:13% MILK SOLIDS; UBB:COMMERCIAL, 82-86% FAT. PACKAGING: FFR AND UBB IN 25 KG. CARTONS; SMP AND SBMP IN 25 KG BAGS. DELIVERY: SPREAD OVER A YEAR. QUOTE: EX FACTORY AND FAS/FOB PER 20 FT REEFER FOR ITEMS 1 AND 4 (FFR AND UBB), ORDINARY FOR ITEMS 2 AND 3 (SMP AND SBMP). BANK REF: THE NATIONAL BANK OF KUWAIT, KUWAIT. CONTACT: MR.MOHAMMAD EZZAT JAAFAR, THE KUWAITI DANISH DAIRY CO. LTD. P.O.BOX 835, SAFAT, KUWAIT. TELEX: 23054 DANKUWA KT. PHONE: 717911. (WK 6/TOFAS 0009)

MILLED RICE (SWITZERLAND). QUANTITY: 30,000 MT. QUALITY: HIGHEST. PACKAGING: BULK AND BAGS. BANK REF: SWISS CREDIT BANK, 5-7, RUE DU LION D'OR, 1003 LAUSANNE, SWITZERLAND. CONTACT: GEORGE DOBIAS, ALCARAI S.A., CHEMIN DES MERIERS 1, 1170 AUBONNE/VD, SWITZERLAND. TELEX: 458 414 ARI CH. PHONE: 021/76-70-31. (WK 6/TOFAS 0007)

PEANUT POWDER (WEST GERMANY). QUANTITY: 20 MT MONTHLY. QUALITY: NOT SPECIFIED. PACKAGING: BOXES. COMPANY WAS ESTABLISHED IN 1981. ACTS AS IMPORT AGENT FOR MEXICAN SWEETS. PEANUT POWER FOR MARZIPAN PRODUCTION. DELIVERY: CONTINUOUS. QUOTE: FOB US GULF PORT. BANK REF: DEUTSCH-SUEDAMERIKANISCHE BANK AG, HAMBURG. CONTACT: *. SUCOMEC HANDELSGESELLSCHAFT, DOROTHEENSTRASSE 15, P.O. BOX 605264, D-2000 HAMBURY 60 WEST GERMANY. PHONE: (040) 270 2822. TELEX: 2174809 SUM D. (WK 6/TOFAS 0010)

PINE CHIPS AND MAPLE TREE SEEDLINGS (JAPAN). SPECIFIC QUANTITIES AND DELIVERY SCHEDULE TO BE DECIDED LATER. PACKAGING: INSTITUTIONAL PACKAGING. QUOTE: FOB AND/OR CIF TOKYO. COMPANY BACKGROUND: IMPORTER, ESTABLISHED IN 1976, WITH AGRICULTURAL IMPORTS OF $9.5 MILLION A YEAR. BANK REF: ROYAN BANK OF CANADA, HIBIYA BRANCH, TOKYO. CONTACT: MR. PATRICK DONAHUE, INTERAL ASIA CO., LTD., C/O MEKONG BLDG., 2-12-4, HONGO, BUNKYO-KU, TOKYO JAPAN. TELEX: J. 34799 IGCINBTH (ATT.: ITC-216). PHONE: (03)815-1688. (REMARKS: MR. DONAHUE WILL BE IN CANADA FROM FEBRUARY THROUGH MAY 1986. ADDRESS IN CANADA: INTERAL MARKETING INC., 320 DE BERNIERES, QUEBEC CITY, QUEBEC, CANADA G1R2L7. TELEX: (21)0513049 INTERAL QBC. PHONE: 418-524-3503. (WK 6/TOFAS 0026)

POTATOES (FRESH) (WEST GERMANY). QUANTITY: 30.000 MT PER MONTH. QUALITY: MINIMUM 6 CM IN DIAMETER, FIRM COOKING. PACKAGING: CONTAINER OR 50 KG POLYBAGS. OTHER: POTATOES ARE DESTINED FOR BEIRUT. COMPANY ACTS AS AN AGENT. DELIVERY: ASAP. QUOTE: CIF BEIRUT (FOR CONTAINERS AND POLYBAGS SEPARATELY). BANK REF: DEUTSCHE BANK AG, ESSEN. CONTACT: MR. LICHTENBERG, TOLARAM DEUTSCHLAND GMBH, MAX-KEITH-STRASSE 39, D-4300 ESSEN 1, WEST GERMANY. TELEX: 8571470 TLRM. PHONE: (0201) 25 30 03. (WK 6/TOFAS 0007)

POULTRY - HEN MEAT/PARTS (BELGIUM). (A) QUANTITY: 20 TO 50 TONS MONTHLY. QUALITY: COOKED HEN MEAT ONLY FROM BREAST, MUST BE 100% WHITE MEAT, SKINLESS, BONELESS, UNCUT AND BLOCK-FROZEN, GOOD TO VERY GOOD QUALITY. PACKAGING: 10 KILO CARTONS. OTHER REQ: WANTS TO RECEIVE INDICATIONS AS TO PERCENTAGE WATER CONTENTS, ALBUMEN AND FAT CONTENTS. QUOTE: CIF/ROTTERDAM AND CIF/ANTWERP. (B) QUANTITY: 20 TO 100 TONS MONTHLY. QUALITY: COOKED HEN MEAT, ONLY FROM LEGS, MUST BE 100% DARK MEAT, SKINLESS, BONELESS, UNCUT AND BLOCK-FROZEN, GOOD TO VERY GOOD QUALITY. PACKAGING: 10 KILO CARTONS. QUOTE: CIF/ROTTERDAM AND CIF/ANTWERP. OTHER REQ: WANTS TO RECEIVE INDICATIONS AS TO PERCENTAGE WATER CONTENT, ALBUMEN AND FAT CONTENT. (C) QUANTITY: 20 TO 100 TONS MONTHLY. QUALITY: COOKED HEN MEAT, ABOUT 40% WHITE MEAT AND 60% DARK MEAT, NATURAL PROPORTIONS, SKINLESS, BONELESS, UNCUT AND BLOCK FROZEN, GOOD TO VERY GOOD QUALITY. PACKAGING: 10 KILO CARTONS. OTHER REQ: WANTS TO RECEIVE INDICATIONS AS TO THE PERCENTAGE OF WATER, ALBUMEN AND FAT CONTENT. QUOTE: CIF/ROTTERDAM AND CIF/ANTWERP. CONTACT: MR. LOJKA, SOCIETE ALIMENTAIRE MOSANE, RUE DE LABIE, 86, B-5040 LEUZE, BELGIUM. TELEX: 59584 SAM B. PHONE: 81/51.27.94. (WK 6/TOFAS 0006)

PROFESSIONAL VEGETABLE SEED PACKETS (KENYA). SOME 20 TO 25 DIFFERENT TYPES OF KITCHEN VEGETABLES REQUIRED, I.E. CABBAGES, CARROTS, TOMATOES, LETTUCE, ONIONS, CAULIFLOWER, ETC. END USERS WILL BE LARGE- AND SMALL-SCALE AFRICAN FARMERS. QUANTITY: 200-500,000 OVERDRIED VEGETABLE SEED PACKETS. QUALITY: FIRST QUALITY; 90-95% GERMINATION; LONG SHELF LIFE. PACKAGING: MULTI-PLY AIRTIGHT SEALED ENVELOPES. DELIVERY: IN 3 OR 4 CONSIGNMENTS BETWEEN AUGUST AND MARCH OF EACH LOCAL AGRICULTURAL YEAR. OTHER REQ: GUARANTEED CONTINUED TYPE AND QUALITY STANDARDS ALONG THE YEARS. QUOTE: AFTER PRELIMINARY CORRESPONDING, UNIT PRICES FOB US PORT/AIRPORT WILL BE CALLED FOR. BANK REF: ALGAMENE BANK NEDERLAND N. V., P. O. BOX 30262, NAIROBI. CONTACT: A. DENTI, MANAGING DIRECTOR, AGECA (E.A.) LTD., P. O. BOX 11228, NAIROBI, KENYA. TELEX: 22899 ANOOP. CABLE: CIPLECOR NAIROBI. PHONE: 22098 OR 33255. (WK 6/TOFAS 0601)

PROTEIN CONCENTRATE (IRAQ). FOR LAYERS, BROILERS AND BREEDERS FROM ANIMAL SOURCES. QUANTITY: 60,000 MT. QUALITY: AS PER FOLLOWING SPECIFICATIONS: CRUDE PROTEIN, 50% MIN; PEPSIN DIGESTABLE, 85% MIN; PROTEIN, CRUDE FIBER, 3.5% MAX; ETHER EXTRACT, 8% MAX; SALT, NOT TO BE ADDED; METABOLIZABLE ENERGY, 2300KCAL-2500KCAL, 2300-2500 KCAL; CALCIUM, 8 - 10%; AVAILABLE PHOSPHOUROUS, 4% MIN; LYSIN, 3% MIN; METHIONIN/CYSTACIN, 3%, 3.5%; VITAMIN A, 187500 IU MIN, 200000 IU MIN; VITAMIN D3, 25000 IU MIN, 25000 IU MIN; VITAMIN E, 375 IU MIN, 375 IU MIN; VITAMIN K, 62 MG MIN; THIAMINE, 37 MG MIN; RIBOFLAVIN, 100 MG MIN; PANTHOTENIC ACID, 187 MG MIN; NIACIN, 500 MG MIN. BIOTIN, 3.75 MG MIN; FOLIC ACID, 18.75 MG MIN; VITAMIN B6, 87 MG MIN; VITAMIN B12, 0.25 MG MIN; CHOLIN, 18750 MG MIN, 15000 MG MIN; ETHOXQMINE, 1150 MG MIN, 1100 MG MIN; COPPER, 100 MG MIN; MANGANESE, 937 MG MIN; ZINC 875 MG MIN; IRON 1000 MG MIN; IODIN 5 MG MIN; SELENIUM 1.5 MG. PACKAGING: BAGS OF 50 KG MADE OF POLYPROPLYN STICHED BY SEWING MACHINE PROPERLY, NAME OF MATERIAL AND KIND, LETTER OF CREDIT NUMBER, NAME OF ESTABLISHMENT AND MANUFACTURING DATE MUST BE MENTIONED ON EACH BAG; EACH 20 TONS MUST BE BANDED ALONE AS BALES INSIDE HATCHES IF THEY SHIPPED WITHOUT CONTAINERS.

PROTEIN CONCENTRATE (IRAQ), CONTINUED, DELIVERY: THE MATERIAL MUST BE SHIPPED AS FOLLOWING: 5000 MT LAYER PLUS 10000 MT BROILER PLUS 2500 MT BREEDER WITHIN 25 DAYS FROM DATE OF RECEIVING LETTER OF CREDIT; 5000 MT LAYER PLUS 10000 MT BROILER PLUS 2500 MT BREEDER WITHIN 50 DAYS FROM DATE OF RECEIVING LETTER OF CREDIT; 5000 MT LAYER PLUS 10000 MT BROILER WITHIN 75 DAYS FROM DATE OF RECEIVING LETTER OF CREDIT; 5000 MT LAYER PLUS 5000 MT BROILER WITHIN 100 DAYS FROM DATE OF RECEIVING LETTER OF CREDIT; PROVIDED THAT THERE MUST BE A PERIOD OF TEN DAYS BETWEEN ONE SHIPMENT AND THE OTHER. QUOTE: FOB LOADING PORT STOWED AND TRIMMED ON HATCHES, C&F ON BASE FOT FOR AQABA, KUWAIT AND ISKENDERUN; C&F BAGHDAD BUYER STORES ON BOARD OF TRUCK. BANK REF: RAFIDAIN BANK, MAIN BRANCH, BAGHDAD. TELEX: 212634 ALAF IK. PHONE: 751-3339. PAYMENT: IRREVOCABLE AND DIVISIBLE LETTER OF CREDIT WILL BE OPENED WITHIN 35 DAYS FROM DATE OF SIGNING THE CONTRACT. A BID BOND OF 3% OF THE TOTAL TENDER IS REQUIRED TO BE VALID FOR AT LEAST 1 MONTH FROM CLOSING DATE, MUST BE ISSUED THROUGH RAFIDAIN BANK. TECH. SPECS, PENALTIES ON DIFFERENCE IN QUALITY & MORE DETAILS CAN BE OBTAINED BY PURCHASING COPY OF TENDER FROM ABOVE MENTIONED ESTABLISHMENT FOR THE AMOUNT EQUAL TO 100 I.D. (1 I.D. EQUALS 3.2 USD). CONTACT: DIR. GEN.: MR. YOUNIS JERJIS, STATE ESTAB. FOR FEED, FUDHALIYAH - P.O. BOX 20017, BAGHDAD, IRAQ. (WK 6/TOFAS 0021)

RAW CANE SUGAR (WEST GERMANY). QUANTITY: 4,000-8,000 MT PER YEAR. QUALITY: STANDARD. PACKAGING: LOOSE. DELIVERY: CONTINUOUS. QUOTE: FOB USA GULF PORT. BANK REF: DEUTSCH SUEDAMERIKANISCHE BANK AG, HAMBURY. CONTACT: MR. RICARDO BUCHHOLZ-CORDEIRO, SUCOMEC HANDELS GMBH, DOROTHEENSTRASSE, 15 - P.O. BOX 60 52 64, D-2000 HAMBURG 60, WEST GERMANY. TELEX: 2174809 SUM D. PHONE: (040) 27 85 36. (WK 6/TOFAS 0008)

RAW EDIBLE NUTS INCLUDING PECANS AND PISTACHIOS (JAPAN). ONE CONTAINER FOR THE FIRST SHIPMENT. QUALITY: BEST. PACKAGING: INSTITUTIONAL. DELIVERY: SCHEDULE TO BE DECIDED LATER. QUOTE: C&F. COMPANY BACKGROUND: IMPORTER, ESTABLISHED IN 1970, WITH AGRICULTURAL IMPORTS OF $15 MILLION A YEAR. BANK REF: NORIN CHUO BANK, MAIN OFFICE, TOKYO. CONTACT: MR. MITSUO TORIZUKA, SANNO TRADING CO., LTD., C/O PLAZA EDOGAWABASHI, 1-23-6, SEKIGUCHI, BUNKYO-KU, TOKYO, JAPAN. TELEX: 2324-160 SANOH J. PHONE: (03)268-0541. (WK 6/TOFAS 0028)

SAUSAGE CASINGS (TAIWAN). QUANTITY, QUALITY, PACKAGING & DELIVERY: TO BE NEGOTIATED. QUOTE: CIF AND FOB. BANK REF: A) THE CHANG HWA COMMERCIAL BANK, TA AN BRANCH, TAIPEI. CONTACT: MR. D. C. JEN, LIN FONG INDUSTRIES CO., LTD., 7F, 136 SEC. 2 KEELUNG ROAD, TAIPEI, TAIWAN. TELEX: 23120 EVEREST. PHONE: (02) 700-9531. (WK 06/TOFAS 0030)

SAWN WOODS, WHITE POPLAR, YELLOW POPLAR, RED OAK, WHITE OAK, BIRCH, WHITE ASH, RED ELM AND GRAY ELM (ULMUS SP.) (JAPAN). ONE CONTAINER. QUALITY: FAS AND/OR NO. 1 COMMON. SIZE: 4/4 INCH AND 5/4 INCHES. APPROPRAITE PACKAGING. DELIVERY: SCHEDULE TO BE DECIDED LATER. QUOTE: C&F. COMPANY BACKGROUND: WHOLESALER, ESTABLISHED IN 1954, WITH ANNUAL TOTAL SALES OF $125 MILLION. BANK REF: HIGO BANK, MAIN OFFICE, KUMAMOTO. CONTACT: MR. KENICHI SAWADA, TONAN SANGYO CO., LTD., 50-1, MIZU-MACHI, UTO-SHI, KUMAMOTO-KEN, JAPAN. TELEX: 766987 KMATSK J. PHONE: (0964)-23-1086. (WK 6/TOFAS 0022)

SEEDLESS RAISINS, ALMONDS, DRIED APPLES, DRIED CHERRIES (TAIWAN). QUANTITY: ONE 17 MT CONTAINER/MONTHLY OF EACH OF THE ABOVE PRODUCTS. QUALITY: TOP & MEDIUM GRADES. PACKAGING: 1) BULK 2) UNDER 150 GM (ALUMINUM FOIL). DELIVERY: APRIL/MAY. QUOTE: C&F TAIWAN. BANK REF: THE CHANG HUA COMMERCIAL BANK LTD., CHENG TUNG BRANCH, 9, SECTION 3 NANKING EAST ROAD, A/C #11159. CONTACT: KEN CHENG HOU, MANAGER, YO HSIN ENTERPRISES LTD., 16 SEC 3, CHIEN KUO NORTH ROAD, TAIPEI, TAIWAN. TELEX: 21533 FIRSTTEL ATTN NINCO. CABLE: NINCO TAIPEI. PHONE: (02) 503-8754. (WK 06/TOFAS 0029)

SELECT U.S. BEEF LIVER AND BEEF KIDNEYS (SWEDEN). QUANTITY: LIVER; 1000 MT PER MONTH; KIDNEY; 500 MT PER MONTH. PACKAGING: LIVER: 11-12 KG/PIECE, 2 PIECES/CARTON; KIDNEY; 30 LBS PIECES, 3 PIECES/CARTON, BOTH PRODUCTS CRYOVAC PACKED. DELIVERY: ASAP, FOR EGYPT. OTHER REQ: COMPANY IS A MAJOR EXPORTER TO THE MIDDLE EAST AREA. ANNUAL TURNOVER $18 MILLION. QUOTE: C&F. BANK REF: SE-BANKEN. CONTACT: MR. KURT AGREN, BEVERAGES & FOODSTUFFS LTD, P.O. BOX 21058, S-100 31 STOCKHOLM, SWEDEN. TELEX: 17040 IDCOLL S. PHONE: 08/32 11 05. (WK 6/TOFAS 0013)

TALLOW FOR SOAP MANUFACTURE (PHILIPPINES). A MAJOR IMPORT AGENT OR BROKER AND IMPORTER FOR PROCESSING IS LOOKING FOR RELIABLE U.S. SUPPLIER. COMPANY HAS AN IMPORT VOLUME FROM THE U.S. OF APPROXIMATELY $50,000-199,999 PER YEAR. QUANTIY: ONE FULL CONTAINER LOAD. QUALITY: REFINED, BLEACHED, DEODORIZED, OTHER TYPES. PACKAGING: IN DRUMS. DELIVERY: ASAP. QUOTE: C&F MANILA. CONTACT: FRANCES C. CHAN, EDWARD KELLER (PHILIPPINES) INC, 2723 PASONG TAMO, MAKATI, METRO MANILA, PHILIPPINES. (WK 6/TOFAS 0001)

TURKEY MEAT/PARTS (BELGIUM). (A) QUANTITY: 20 TO 50 TONS MONTHLY. PACKAGING: 10 KILO CARTONS. QUALITY: CUTS MUST BE OF GOOD QUALITY, BONELESS, SKINLESS OR BONELESS WITH SKIN. QUOTE: CIF/ROTTERDAM AND CIF/ANTWERP. (B) TURKEY PARSON'S NOSE (POPE'S NOSE) QUANTITY: 20 TO 50 TONS MONTHLY. QUALITY: BLOCK-FROZEN. PACKAGING: AS CHEAP AS POSSIBLE. QUOTE: CIF/MATZDI-ZAIRE AND CIF LOME-TOGO. (C) TURKEY WING MEAT; QUANTITY: 20 TO 50 TONS MONTHLY. QUALITY: WING MEAT MUST BE OF GOOD QUALITY, SKINLESS AND BONELESS OR BONELESS WITH SKIN. PACKAGING: 10 KILO CARTONS. QUOTE: CIF/ROTTERDAM AND CIF/ANTWERP. CONTACT: MR. LOJKA, SOCIETE ALIMENTAIRE MOSANE, 86 RUE DE LABIE, B-5040 LEUZE, BELGIUM. TELEX: 59584 SAM B. PHONE: 81/51.27.94. (WK 6/TOFAS 0006)

WHEAT (SWITZERLAND). QUANTITY: 50-70,000 MT. QUALITY: HIGHEST. PACKAGING: BULK AND BAGS. BANK REF: SWISS CREDIT BANK, 5-7, RUE DU LION D'OR, 1003 LAUSANNE, SWITZERLAND. CONTACT: GEORGE DOBIAS, ALCARAI S.A., CHEMIN DES MERIERS 1, 1170 AUBONNE/VD SWITZERLAND. TELEX: 458 414 ARI CH. PHONE: 021/76-70-31. (WK 6/TOFAS 0003)

WHEY PROTEIN CONCENTRATE (CANADA). ONE OF LARGEST TRADING FIRMS IN CANADA, ESTABLISHED IN 1935 WOULD LIKE TO DISCUSS CONDITION OF PRODUCT BY PHONE. QUANTITY: 40,000 LBS/WEEK. QUALITY: FEED GRAIN. PACKAGING: 3 PLY KRAFT PAPER BAGS, 50 LBS. EACH. DEADLINE: 02/20/86. DELIVERY: FOB PLANT IN U.S. BANK REF: CANADIAN IMPERIAL BANK OF COMMERCE, KING AND JARVIS ST. TORONTO. CONTACT: MR. BRIAN FLEMING, RONALD A. CHISHOLM CO., 2 FLOOR St. WEST, SUITE 2501, TORONTO, ONTARIO M4W 3K3, CANADA. TELEX: 0622281. PHONE: 416-967-6700. (WK 6/TOFAS 8603)

WHITE CANE SUGAR (PAKISTAN). A TRADING - FIRM WITH TOTAL IMPORT VOLUME OF DOLS. 250,000 WANTS TO IMPORT FOR REPROCESSING. QUANTITY: 100,000 MT. QUALITY: REFINED CANE WHITE SUGAR CRYSTAL. PACKAGING: MOISTURE PROOF BAGS OF 100 KGS. DELIVERY: IMMEDIATE. QUOTE: FOB/C&F KARACHI. BANK REF: HABIB BANK LTD, MARRIOT ROAD, KARACHI. CONTACT: MOHAMMAD ABDULLAH, A. J. NAWAB & CO, 64/5, WALI MARKET, MURAD KHAN ROAD, KARACHI-0207, PAKISTAN. TELEX: 255336 RSHYD. CABLE: TRADE GUIDE. PHONE: 224539, 234355. (WK 6/TOFAS 0039)

WHITE MILLET AND CANARY SEEDS (THAILAND). FIRM IS INTERESTED IN PURCHASING 30-50 TONS PER SHIPMENT PER QUARTER. WOULD LIKE QUOTATION ON BOTH CIF AND FOB BANGKOK. BANK REF: BANGKOK BANK, BANG KAE BRANCH, 387 MOO 4 PHETKASEM ROAD, BANGKOK 10160. CONTACT: MR. PATHOM PHIPHOBSIRIRATN, MANAGER, P. P. R. IMPORT EXPORT CO., LTD., 121 INTHARAPHITAK ROAD, THONBURI, BANGKOK 10600, THAILAND. PHONE: 421-0852. (WK 6/TOFAS 0001)

WHOLE CHICKENS, FRESH, CHILLED, FROZEN (UNITED KINGDOM). WANTS CHICKEN/TURKEY AND/OR PARTS - RAW AND COOKED. QUANTITY: TO BE AGREED. QUALITY: USDA GRADE A. PACKAGING: STANDARD US PACKAGING. DELIVERY: END 1986. QUOTE: UK PORT. BANK REF: LLOYDS BANK PLC. CONTACT: MR. JULIUS KINGSLEY, CROWN FOODS LTD., BRITANNIA HOUSE, STATION STREET, LYMINGTON HAMPSHIRE, UNITED KINGDOM. TELEX: 477177 CROWN F G. PHONE: 0590 76911. (WK 6/TOFAS 0286)

WILD RICE (WEST GERMANY). QUANTITY: 20 MT. QUALITY: NATURAL LAKE, PADDY (DIFFERENT QUALITIES). PACKAGING: 25 LB BAGS. DELIVERY: BEFORE NEXT HARVEST. COMPANY WAS ESTABLISHED IN 1978. ACTS AS IMPORTER FOR EUROPE. PLEASE SEND SAMPLE TOGETHER WITH OFFER. COMPANY INTERESTED ONLY IN CONTACT WITH DIRECT U.S. PRODUCERS/EXPORTERS. QUOTE: FOB US EAST COAST FOR 1 1/2 MT, 2 1/2 MT, 5 MT AND 20 MT. BANK REF: FRANKFURTER VOLKSBANK, FRANKFURT. CONTACT: MR. KURT BECKER, ELDEKO-VETRIEB, DARMSTAEDER LANDSTRASSE 264, D-6000 FRANKFURT/MAIN 70, WEST GERMANY. TELEX: 4189426 ELKO D. PHONE: (069) 682006. (WK 6/TOFAS 0011)

(A) WINES B) CIGARETTES (TAIWAN). QUANTITY & PACKAGING: TO BE NEGOTIATED. QUALITY: MEDIUM-TOP GRADE. DELIVERY: END OF 1986. QUOTE: CIF TAIWAN. BANK REF: LANK BANK OF TAIWAN, CHUNG LI BRANCH. NOTE: IMPORTER WISHES TO ACT AS AGENT FOR AMERICAN WINE & CIGARETTE. CONTACT: JEFF LEE, OFFER LEE ENTERPRISE LTD., 8F-7, 233 SEC 4 CHUNGSIAO E. RD, TAIPEI, TAIWAN. TELEX: 23362 OFFERLEE. CABLE: OFFERLEE TAIPEI. PHONE: (02) 741-0685. (WK 06/TOFAS 0027)

(A)WINES B) CIGARETTES (TAIWAN). QUANTITY, QUALITY, PACKAGING & DELIVERY: TO BE NEGOTIATED. QUOTE: CIF TAIWAN. BANK REF: CITY BANK OF TAIPEI, SAVING DEPT. NOTE: IMPORTER WISHES TO ACT AS AGENT FOR AMERICAN WINE & CIGARETTE. CONTACT: MR. T. Y. WU, PRESIDENT, GREAT LION CO., LTD., P.O. BOX 19-247, TAIPEI, TAIWAN. TELEX: 21291 GTLION. CABLE: "GTLION" TAIPEI. PHONE: (02) 321-4287. (WK 06/TOFAS 0026)

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GUIDELINES FOR RESPONDING TO INQUIRIES

Based on comments from firms to Foreign Agricultural Service representatives aboard, there are two main reasons companies are unsuccessful in their attempts to develop trade relationships from opportunities presented--delays in responding to trade inquiries and ineffective correspondence. The following guidelines may prove helpful when responding to trade inquiries.

ALWAYS REPLY QUICKLY

USE TELEX. Telex is the communication mode expected by most foreign buyers. If more details are required, a brief telephone call is also an effective way to indicate your interest. delay gives the edge to your competition. unless otherwise specified by foreign inquiry, correspondence in English is acceptable.

ALWAYS RESPOND COMPLETELY

ON YOUR FIRM. Furnish bank and trade references, pertinent company history, and relevant exporting experience. It is also useful to mail a copy of your annual sales report. Establish your firm as a reliable source of supply.

ON YOUR PRODUCT. Supply complete product information. Use the metric system of measurement. American standard weights, measures and dimensions have little meaning in most overseas countries. When responding by mail, descriptive and illustrative brochures should be include, but not relied on, to do the whole selling job.

ON YOUR PRICE. Include full price information when possible, and a devivery date. Quote the price requested or a CIF price (cost, insurance, and freight) to a port in the inquirer's country. A freight forwarder will be able to help you determine insurance and freight prices for the products involed. Specific terms of payment should be clearly stated. Information provided should, whenever possible, be sufficient for the customer to place an order without the delay of further correspondence.

ALWAYS REPLY EFFECTIVELY

BE SPECIFIC. Ask specific questions to pinpoint buyer's needs. If the inquiry does not clearly specify products or services desired, let the buyer know what you have available. Do not neglect imprecise inquiries.

BE DISCRETE. Seek credit data from sources other than the overseas firm. Personal requests for credit information are considered discourteous in many countries. Such information is easily obtained from reliable and objective sources such as your bank's international department.

BE ORIGINAL. When relpying by mail, do not use form letters. Form letters are frequently discarded by overseas buyers. Keep correspondence friendly and interesting. Avoid using slang. Create an impression of personal and exclusive interest.

BE ACCURATE. Check the correct address of the foreign firm, whatever mode of reply. When writing, do not discard the envelope until you are sure the complete address (including the country) is on the firm's letterhead. The return address should provide your company's full name and address, including "U.S.A". After the zip code. Include your cable address and telephone number.

BE SMART. Do not disregraud inquiries with less-than-perfect English. Quite possibly, it is a legitimate sales lead but the writer knows English only as a second language. Also, if the printing quality of the stationery does not meet standards you ordinarily expect, keep in mind that printing standards in your correspondent's country might be quite different. Despite first impression, the inquiry may be from a reputable, well-established firm.

FOLLOW-UP. If a reply is not received within a reasonable time, follow-up with a second telex. You may have missed the original export opportunity, But may still be able to begin a business relationship.

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Marketing Announcement

Paris, France. This year's largest European trade - only International Food Show, the Salon International d'Alimentation SIAL, will take place from October 21-24, 1986. Over 100,000 executives from 124 countries attend this giant expo, in search of new ideas and products. The U.S. is among the nearly 60 countries which have reserved space for a National Pavilion in this year's SIAL. Explore world markets by participating in major trade shows such as SIAL, the cost - effective way to sell overseas. For further information and an application, please contact:

SIAL '86
Export Programs Division
Foreign Agricultural Service
Rm. 4944-S
Washington, D.C. 20250
Telephone: (202) 447-3031

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YOU CAN NOW CHARGE IT!

AIMS is now accepting Master Card and Visa orders by telephone for new and old companies alike. Use this method of payment for instant renewal of your Export Briefs, or when ordering a Foreign Importer List, or International Marketing Profile. It's quick and easy -- with no paperwork. Call (202) 447-7103.

Marketing Announcements

Marketing briefs are periodically prepared by the Agricultural Trade Offices. They serve as short overviews of individual commodity markets. The guides are designed for trade visitors. The most recent marketing briefs available are as follows:

Country	Market Briefs by Subject	
United Kingdom	1. Peanuts	20. Furskins
"	2. Kiwifruit	21. Strawberries
"	3. Petfood	22. Beer
"	4. Meats	23. Sweet Peppers
"	5. Raspberries	24. Chili Peppers
"	6. Sunflower Seeds	25. Mangoes
"	7. Garlic	26. Grocery Retailing
"	8. Wine	27. Apples
"	9. Pulses	28. Grapes
"	10. Consumer Cooking Oils	29. Pears
"	11. Pineapple Juice	30. Food Processing and Food Servicing Market
"	12. Cigars	31. Peaches
"	13. Honey, Beeswax, and Royal Jelly	32. Almonds
"	14. Pistachios	33. Walnuts
"	15. Fresh Water Fish	34. Rice 35. Onions 36. Carrots and Turnips
"	16. Asparagus	37. Health Food Market
"	17. Cherries	
"	18. Avocados	38. Raisins
"	19. Plums	39. Melons
West Germany	1. Frozen Foods	
"	2. Pistachios	
"	3. AQUACULTURE - Potential Market	
"	4. Frozen Blueberries	
"	5. Chanterelle Mushrooms	
Singapore	1. Fresh Fruits	
"	2. Fresh vegetables	
"	3. Poultry, Meat and Fish	
"	4. Changing Food Shopping Habits	
Tunisia	Tunisian Value Added Products	
Saudi Arabia	1. Saudi Taste in Vegetables	
"	2. Saudi Arabia's 1984 Imports (Value-Added Products)	

If you wish to order specific guides, please write or phone the following Division:

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EXPORT BRIEFS

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These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

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Products Sought by Foreign Buyers

~~February 6 - 12, 1986~~
February 20-26, 1985

APPLES (CANADA). IMPORT-EXPORT COMPANY OF 20 YEARS REQUIRES RED DELICIOUS APPLES FOR EXPORT TO THE MIDDLE EAST. QUANTITY: 10-15 CONTAINERS PER YEAR. QUANITY, PACKAGING AND DELIVERY NOT SPECIFIED. QUOTE: BOTH CIF AND FOB. BANK REF: ROYAL BANK OF CANADA, BEDFORD, N.S. B4A 2Y2, PHONE, 902-835-8384, MANAGER MR. WALKER. CONTACT: MR. B. S. HABIB, COSMOPOLITAN EXP/IMP. CO. OF CANADA, P.O. BOX 821, ARMDALE, HALIFAX, NOVA SCOTIA B3L 4K5, CANADA. TELEX: 01922764. PHONE: 902-477-7868. (WK 7/TOFAS 8605)

BLACK-EYE PEAS, DRY GREEN PEAS (UNITED ARAB EMIRATES). WELL ESTABLISHED FOODSTUFFS IMPORTER/WHOLESALER ESTABLISHED IN 1976 AND WITH ANNUAL SALES OF OVER FIVE MILLION DOLLARS SEEKS RELIABLE U.S. SUPPLIERS OF BLACK-EYE PEAS/DRY GREEN PEAS. QUANTITY: SIX 20-FT CONTAINERS ANNUALY FOR EACH COMMODITY. QUALITY: U.S. NO. 1 FOR BOTH. PACKAGING: 35 KILO BAGS. DELIVERY: ASAP. QUOTE: C&F DUBAI, U.A.E.. BANK REF: HABIB BANK A.G.(ZURICH), DUBAI. CONTACT: MR.SHAH M. KOTHERY, EVERGREEN TRADING CO., P.O.BOX 6311, DUBAI, U.A.E.. TELEX: 46762 GREEN EM. PHONE: 224384 AND 232467. (WK 7/TOFAS 0013)

CARDAMON (UNITED ARAB EMIRATES). WELL ESTABLISHED FOODSTUFFS IMPORTER/WHOLESALER ESTABLISHED IN 1976 AND HAVING ANNUAL SALES OF OVER FIVE MILLION DOLLARS SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: HIGHEST. PACKAGING: EIGHT CARTONS OF FIVE-KILOS EACH PACKED IN 40-KILO CARTONS. DELIVERY: ASAP. QUOTE: C&F DUBAI, U.A.E.. BANK REF HABIB BANK A.G. (ZURICH), DUBAI. CONTACT: MR. SHAH M. KOTHERY, EVERGREEN TRADING CO., P.O. BOX 6311, DUBAI, U.A.E. TELEX: 46762 GREEN EM. PHONE: 224384 AND 232467. (WK 7/TOFAS 0014)

CATFISH (TAIWAN). QUANTITY: 10 MT/2 WEEKS. QUALITY: 1, 5-2.0 LBS/HEAD. PACKAGING: 100 LBS/CARTON. DELIVERY: AFTER MARCH, 1986. BANK REF: THE INTERNATIONAL COMMERCIAL BANK OF CHINA, LAN YA BRANCH, TAIPEI. CONTACT: MR. YEH CHING-KUN, ARCHDUKE INTERNATIONAL CORP., 162-4 CHING HWA STREET, TAIPEI, TAIWAN. TELEX: 14232 ARCHDUKE. CABLE: ARCHDUKE. PHONE: (02) 391-8381. (WK 07/TOFAS 0034)

CEDRUS DEODARA LOUD SEEDS, CITRULLUS VALGARIS SCHRAD SEEDS (WATER MELON SEEDS) ASPARAGUS SEEDS (HONG KONG). LARGE QUANTITY. QUALITY: BEST. PACKAGING: STANDARD EXPORT PACKING. DELIVERY: PROMPT. QUOTE: BOTH FOB & C&F HONG KONG. BANK REF: THE NANYANG COMMERCIAL BANK, WESTERN OFFICE, HONG KONG. CONTACT: MR. SY WEI TUAN, TIAN SHAN TRADING CO., RM. 408, TIN FOOK HONG KONG BLDG., 77-81 JERVOIS ST., HONG KONG. TELEX: 72548 WINCY HX. PHONE: 5-422627. (WK 7/TOFAS 0027)

AIMS

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A 67.40/2:

CIGARETTES, WINES (TAIWAN). QUANTITY, QUALITY, PACKAGING & DELIVERY: TO BE NEGOTIATED. QUOTE: CIF TAIWAN. BANK REF: THE HUA NAN COMMERCIAL BANK, LTD. KAOHSIUNG BRANCH, P.O. BOX 1 KAOHSIUNG BRANCH, 111 WU FU 4TH ROAD, KAOHSIUNG, TAIWAN. CONTACT: L. C. T. CHUAN, DIRECTOR, TAIWAN GOLDMINE TRADING CO., LTD, P.O., BOX 5-54 KAOHSIUNG, KAOHSIUNG, TAIWAN. TELEX: 71155 TAIGOLD. PHONE: (07) 551-0085. (WK 07/TOFAS 0040)

CONCENTRATED LEMON JUICE (TAIWAN). QUANTITY: ONE 20'-CONTAINER. QUALITY: TOP GRADE. PACKAGING: CONSUMER PACKAGING. DELIVERY: MAY-OCT 1986. QUOTE: CIF TAIWAN. BANK REF: THE FIRST COMMERCIAL BANK OF TAIWAN, CHUNG HSIAO BRANCH, TAIPEI, TAIWAN. CONTACT: MARCELO CHUNG, JA AND BE CORPORATION LTD., 8F, 50 LIN SHEN NORTH ROAD, TAIPEI, TAIWAN. TELEX: 23802 JBCOR. PHONE: (02) 581-8801. (WK 07/TOFAS 0033)

CORN (EGYPT). INVITATION FOR BID #GASC/30-86/ARE FOR 150,000 MT, PLUS/MINUS 5 %, OF U.S. #2 OR BETTER YELLOW CONR. TO BE SHIPPED BETWEEN MARCH 1-31, 1986. COMMODITY TO BE FINANCED UNDER AID GRANT 263-K-604/607. BID OPENING WILL BE FEBRUARY 19, 1986, 3:30 PM, WASHINGTON D.C. TIME AT THE EMBASSY OF THE ARAB REPUBLIC OF EGYPT. A COPY OF THE INVITATION FOR BID INCLUDING SPECIFICATIONS, TERMS, AND CONDITIONS MAY BE OBTAINED BY WRITTEN REQUEST ACCOMPANIED BY A CHECK OR MONEY ORDER IN THE AMOUNT OF $20.00 PAYABLE TO THE EMBASSY OF THE ARAB REPUBLIC OF EGYPT. PLEASE ASSURE THAT YOUR COMPLETE BUSINESS ADDRESS, CITY, STATE, ZIPCODE, TELEX AND TELEPHONE NUMBER ARE INCLUDED IN YOUR REQUEST. THE PURCHASER IS THE GENERAL AUTHORITY FOR SUPPLY COMMODITIES, 24 GOUMHORIA ST., CAIRO, A.R.E., ON BEHALF OF THE PRINCIPAL BANK FOR DEVELOPMENT & AGRICULTURE CREDIT (PBDAC), 101 KASR EL-EINI ST., ATTN: MR. NAGUIB ATTIA, VICE CHAIRMAN, CAIRO, A.R.E. CONTACT: EMBASSY OF THE ARAB REPUBLIC EGYPT, COMMERCIAL & ECONOMIC OFFICE, 2232 MASSACHUSETTS AVENUE NW, WASHINGTON DC, 20008. PHONE: (202) 265-9111. (WK 07/LETTER)

CRUDE LARD, HOG GREASE, BEEF TALLOW (TAIWAN). QUANTITY: 500-1,000 MT. QUALITY: RENDERED, FOR REFINED OIL, MARGARINE, SHORTENING MANUFACTURING USE. PACKAGING: DRUM OR BULK. DELIVERY: IN 3 MONTHS. QUOTE: C&F TAIWAN AND FOB. BANK REF: THE CHASE MANHATTAN BANK, N.A, TAIPEI BRANCH, TAIWAN. CONTACT: MR. T. W. CHANG, CHENG I FOOD CO., LTD., 6F, 32 LANE 430 FU HSING N RD., TAIPEI, TAIWAN. TELEX: 24659 WEI LIH. (WK 07/TOFAS 0044)

DAIRY FEEDS, LIVESTOCK FEEDS (TAIWAN). QUANTITY, QUALITY, PACKAGING & DELIVERY: TO BE NEGOTIATED. QUOTE: CIF TAIWAN AND FOB. FAX: BANK REF: THE FIRST COMMERCIAL BANK OF TAIWAN, CHEN TUNG BRANCH, TAIPEI; THE CHANG HWA COMMERCIAL BANK LTD., CHEN TUNG BRANCH, TAIPEI. IMPORTER'S NOTE: THE FIRM IMPORTED 600 MT CORN & 400 MT SOYBEANS PER YEAR FROM THE U.S. DURING 1983-1985. CONTACT: J.T. HUANG, GENERAL MANAGER, TOTAL INDUSTRIAL LIMITED, 8F, 28 NANKING E RD, SEC 3, TAIPEI, TAIWAN. TELEX: 22531 TOTAL. PHONE: (02) 561-6566. CABLE: "TDTAL TAIPEI. (WK 07/TOFAS 0039)

FROZEN BREAD DOUGH (JAPAN). QUANTITY: 20 CONTAINERS PER YEAR. QUALITY: BEST. PACKAGING: INSTITUTIONAL. DELIVERY: IMMEDIATE DELIVERY BY SURFACE SHIPMENT. QUOTE: FOB. COMPANY BACKGROUND: IMPORTER, ESTABLISHED IN 1886, WITH TOTAL ANNUAL IMPORTS OF $20 MILLION. BANK REF: TAIYO KOBE BANK, MAIN OFFICE, KOBE. CONTACT: MR. MAKOTO FURUTA, SHINYEI KAISHA, 77-1, KYO-MACHI, CHOU-KY, KOBE-SHI, JAPAN. TELEX: SHINYEI J. 78821. PHONE: (078)392-6824. (WK 7/TOFAS 0030).

GARLIC (CANADA). IMPORT-EXPORT COMPANY OF 20 YEARS REQUIRES GARLIC FOR EXPORT TO THE MIDDLE EAST. QUANTITY: 50,000 CASES. QUALITY, PACKAGING AND DELIVERY NOT SPECIFIED. QUOTE: BOTH CIF AND FOB. BANK REF: ROYAL BANK OF CANADA, BEDFORD, N.S. B4A 2Y2, PHONE 902-835-8384, BANK MANAGER, MR. WALKER. CONTACT: MR. B. S. HABIB, COSMOPOLITAN EXP/IMP. CO. OF CANADA, P.O. BOX 821, ARMDALE HALIFAX, NOVA SCOTIA B3L 4K5, CANADA. TELEX: 01922764. PHONE: 902-477-7868. (WK 7/TOFAS 8604)

HEALTH FOODS/RAISINS/CALIFORNIA WINES/ALMONDS/CRACKERS/CHOCOLATE (TAIWAN). QUANTITY: BY 40'CONTAINER. QUALITY: TOP GRADE. PACKAGING: TO BE NEGOTIATED. DELIVERY: MARCH 1986. QUOTE: FOB AND CIF TAIWAN. BANK REF: THE UNITED WORLD CHINESE COMMERCIAL BANK, 65 KUAN CHIEN ROAD, TAIPEI, TAIWAN. CONTACT: DIANA CHEN, JUDGEMENT WINNER INT'L CORP., RM. 600, 6F, JEN AI ROAD, SEC3, TAIPEI, TAIWAN. FAX: (02) 741-4091. PHONE: (02) 741-5145. (WK 07/TOFAS 0038)

INSTANT COFFEE AND TEA BAGS (JAPAN). TWO CONTAINERS FOR THE FIRST SHIPMENT. QUALITY: BEST. PACKAGING: RETAIL. DELIVERY: ASAP. QUOTE: C&F TOKYO. COMPANY BACKGROUND: IMPORTER, ESTABLISHED IN 1980, WITH TOTAL IMPORTS OF $500,00 A YEAR. BANK REF: MITSUI BANK, SHIBUYA BRANCH, TOKYO. CONTACT: MR. YASUO KANAI, GRAND JAPAN INC., 4-25-1-404, YOYOGI, SHIBUYA-KU, TOKYO, JAPAN. TELEX: 232-2755 GJTKY J. PHONE: (03)370-2008. (WK 7/TOFAS 0029)

JOINT VENTURE-HATCHERY (BAHRAIN). GENERAL TRADING FIRM ESTABLISHED IN BAHRAIN SINCE 1973 WITH ANNUAL SALES OF OVER ONE MILLION DOLLARS WISHES TO ESTABLISH IN BAHRAIN A HATCHERY WITH HATCHING CAPACITY OF 150,000-200,000 EGGS PER MONTH. A U.S. FIRM IS REQUIRED TO PROVIDE TECHNICAL KNOW-HOW BUT MOST IMPORTANTLY SHARE ITS BRAND NAME. BANK REF: BRITISH BANK OF THE MIDDLE EAST AND BANK OF BAHRAIN AND KUWAIT. CONTACT: MR. HUSSEIN M.ARYAN, MANAGING DIRECTOR, GULF TRADERS, P.O. BOX 941, MANAMA, BAHRAIN. TELEX: 8700 ARYAN BN. CABLE: BASELTRADE. PHONE: 263963/254594. (WK 7/TOFAS 0011)

MEDIUM DENSTIY FIBERBOARD, HARDBOARD, PARTICLE BOARD, VENEER (TAIWAN). QUANTITY: A) 1,200 CUM/MONTH. B) 600 CUM/MONTH. C) 1,000 CUM/MONTH. D) 20 CONTAINERS/MONTH. QUALITY: INDUSTRIAL GRADE, ALL THICKNESS & SIZES. PACKAGING: CONTAINERS. DELIVERY: ASAP. QUOTE: CIF TAIWAN & FOB. BANK REF: THE HUA NAN COMMERCIAL BANK. TAIPEI, TAIWAN. CONTACT: SUNSHINE Y.S. HUANG, PRESIDENT, HAN TSUNG ENTERPRISE CO., LTD., RM 1006, 10F, 600 MINCHUAN E, TAIPEI, TAIWAN. TELEX: 10334 HANTSUNG. PHONE: (02) 716-8521 (REP). (WK 07/TOFAS 0041)

MELON, GRAPES AND APPLES (HONG KONG). REQUIRED BY FIRM PRESENTLY IMPORTING FRESH FRUITS FROM AUSTRALIA WHICH WOULD LIKE TO TRY THE U.S. SOURCE. QUANTITY: EACH AT ONE CONTAINER LOAD PER MONTH. QUALITY: BEST. PACKAGING: STANDARD PACKING. DELIVERY: DEPENDING ON SEASON. QUOTE: CIF HONG KONG. BANK REF: KA WAH BANK LTD., 26A-28A DES VEOUX ROAD CENTRAL, HONG KONG. CONTACT: MR. REUBEN YU WAI BUN, WAION THAI INTERNATIONAL, RM.299 GALA HOUSE, 297-303 HENNESSY ROAD, WANCHAI, HONG KONG. TELEX: 80286 WOTIC. CABLE: WAIOTHINT. PHONE: 5-8939389. (WK 7/TOFAS 0025)

ORANGES, (HONG KONG). REQUIRED BY FIRM PRESENTLY IMPORTING FRESH FRUITS FROM AUSTRALIA WHICH WOULD LIKE TO TRY THE U.S. SOURCE. QUANTITY: ONE CONTAINER LOAD PER MONTH. QUALITY: BEST. PACKAGING: STANDARD PACKING. DELIVERY: DEPENDING ON SEASON. QUOTE: CIF HONG KONG. BANK REF: KA WAH BANK LTD., 26A-28A DES VOEUX ROAD CENTRAL, HONG KONG. CONTACT: MR. REUBEN YU WAI BUN, WAION THAI INTERNATIONAL, RM.299 GALA HOUSE, 297-303 HENNESSY ROAD, WANCHAI HONG KONG. TELEX: 80286 WOTIC. CABLE: WAIOTHINT. PHONE: 5-8939389. (WK 7/TOFAS 0024)

PIGEONS (HONG KONG). PURE KING-SIZE BRED OF ALL COLORS EXCEPT BLACK ARE REQUIRED. QUANTITY: 200 MALE AND 200 FEMALE. QUALITY: LIVING, YOUNG PIGEONS, SELF-FEEDING, FROM PURE KING-SIZE BRED WITH HIGH BREEDING FREQUENCY, A BRED FOR FOWL STOCK. PACKAGING: EXPORT PACKING AS REQUIRED BY U.S. AND HK GOVERNMENTS' CUSTOMS REGULATIONS. DELIVERY: ASAP. QUOTE: CIF HONG KONG. BANK REF: HANG SANG BANK LTD., HONG KONG (YUEN LONG BRANCH). 55, TAI TONG ROAD, YUEN LONG, N.T., HONG KONG. CONTACT: MR. POON KAU, CHONG NG FARM C/O: G25, HANG SING MANSION, 3, TAI WING ROAD, TAI KOO, SHING HONG KONG. PHONE: 5-678026. (WK 7/TOFAS 0023)

SHELLED ALMONDS (UNITED ARAB EMIRATES). WELL-ESTABLISHED FOODSTUFFS IMPORTER/WHOLESALER ESTABLISHED IN 1976 HAVING ANNUAL SALES OF OVER FIVE MILLION DOLLARS SEEKS U.S. SUPPLIERS OF QUALITY SHELLED ALMONDS. QUANTITY: FIVE TO SIX 20-FT CONTAINERS, ANNUALY. QUALITY: U.S. NO. 1 SHELLED ALMONDS SIZES 16-20 AND 20-22. PACKAGING: STANDARD EXPORT BAGS. DELIVERY: ASAP. QUOTE: CAND DUBAI, U.A.E.. BANK REF: HABIB BANK A.G.(ZURICH),DUBAI. CONTACT: MR.SHAH M. KOTHERY, EVERGREEN TRADING CO., P.O.BOX 6311, DUBAI, U.A.E. TELEX: 46762 GREEN EM. PHONE: 224384 AND 232467. (WK 7/TOFAS 0012)

VENEER LOGS, SAWN LOGS, LUMBER SQUARES-RED/WHITE OAK, BEECH, ASH (TAIWAN). QUANTITY: MIN. ONE 40'-CONTAINER EACH. QUALITY: LOGS-CLEAR FOUR SIDES, CLEAR THREE SIDES. LUMBER-SIZES TO BE NEGOTIATED. PACKAGING: BUNDLES. QUOTE: CIF TAIWAN PORTS. DELIVERY: ASAP. BANK REF: THE FIRST COMMERCIAL BANK, HEAD OFFICE; THE CHANG HWA COMMERCIAL BANK LTD., TAIPEI SAVING DEPARTMENT. CONTACT: MR. HIKO LU, PRESIDENT, OSGOOD TRADING CO., LTD., 4F, 18-2 LANE 83 SECTION 1, CHUNGSHAN N RD, TAIPEI, TAIWAN. TELEX: 21556 GOODWOOD. PHONE: (02) 551-5815. (WK 07/TOFAS 0032)

WINES, BEER, AND CIGARETTES (TAIWAN). QUANTITY, QUALITY & DELIVERY: TO BE NEGOTIATED. PACKAGING: STANDARD EXPORT PACKAGING. QUOTE: CIF TAIWAN, BANK REF: THE HUA NAN COMMERCIAL BANK LTD, KAOHSIUNG BRANCH, TAIWAN. CONTACT: JONG-MING HU, JINTSHINE CO., LTD., 2F, 28 CHUNG CHENG 3RD ROAD, KAOHSIUNG, TAIWAN. TELEX: 72484 BRASS. PHONE: (07) 241-4811. CABLE: "BRASS" KAOHSIUNG. (WK 07/TOFAS 0037)

WINES, CANDY, COOKIES, AND CIGARETTES (TAIWAN). QUANTITY, QUALITY, PACKAGING AND DELIVERY: TO BE NEGOTIATED. QUOTE: CIF TAIWAN OF FOB. BANK REF: THE HWA NAN COMMERCAIL BANK LTD., NANKING EAST ROAD BRANCH, TAIPEI. NOTE: IMPORTER IS SOLE AGENT FOR "FRUSEN GLADJE" ICE CREAM IN TAIWAN. CONTACT: STANLEY CHEN, SALES MANAGER, INTERNATIONAL GOURMENT FOOD INC., 6F, 260 SEC 3 NANKING EAST RD., TAIPEI, TAIWAN. TELEX: 10223 SCHERING ATTN: FRANK HUANG. PHONE: (02) 741-3190. (WK 07/TOFAS 0036)

Marketing Announcement

Paris, France. This year's largest European trade - only International Food Show, the Salon International d'Alimentation (SIAL), will take place from October 21-24, 1986. Over 100,000 executives from 124 countries attend this giant expo, in search of new ideas and products. The U.S. is among the nearly 60 countries which have reserved space for a National Pavilion in this year's SIAL. Explore world markets by participating in major trade shows such as SIAL, the cost - effective way to sell overseas. For further information and an application, please contact:

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"	7. Garlic	26. Grocery Retailing
"	8. Wine	27. Apples
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"	10. Consumer Cooking Oils	29. Pears
"	11. Pineapple Juice	30. Food Processing and Food Servicing Market
"	12. Cigars	31. Peaches
"	13. Honey, Beeswax, and Royal Jelly	32. Almonds
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ACETIC ACID (GUATEMALA). ONE OF LARGEST GUATEMALAN FOOD PROCESSING FIRMS IS INTERESTED IN THIS PRODUCT FOR CANNED FOOD ELABORATION PROCESSES. QUANTITY: 5 MT EVERY 6 MONTHS. QUALITY: OPTIMUM. PACKAGING: TO BE ARRANGED. DELIVERY: ASAP. OTHER REQ: NECESSARY CERTIFICATES AUTHORIZED BY GUATEMALAN CONSULATE IN LAND OF ORIGIN. QUOTE: CIF SANTO TOMAS DE CASTILLA OR CIF GUATEMALA CITY. BANK REF: BANCO DEL CAFE - AVENIDA REFORMA 9-00, ZONA 9; BANCO INDUSTRIAL - 7A. AVENIDA 5-10, ZONA 4, CENTRO FINANCIERO, TORRE I. CONTACT: MR. ANTONIO LUCAS, ALIMENTOS Y CONSERVAS ANA BELLY, S.A., CALZ. ROOSEVELT 36-75, ZONA 11, GUATEMALA CITY, GUATEMALA. TELEX: 5229 ANABELLY GU. PHONE: (502) 912176 / 912382. (WK 8/TOFAS 0049)

ALFALFA HAY (JAPAN). ONE CONTAINER FOR THE FIRST SHIPMENT. BEST QUALITY FOR USE AS CATTLE FEED. APPROPRIATE PACKAGING FOR EXPORT. IMMEDIATE DELIVERY BY SURFACE SHIPMENT. QUOTE: C&F. COMPANY BACKGROUND: IMPORTER, ESTABLISHED IN 1930, WITH TOTAL IMPORTS OF $12.5 MILLION A YEAR. BANK REF: TOKYO BANK, KANDA BRANCH, TOKYO. CONTACT: MR. MAKOTO SAKASAI, UCHIDA CORPORATION, 1-17-11, KYOBASHI, CHUO-KU, TOKYO, JAPAN. PHONE: (03)567-7101. (WK 8/TOFAS 0032)

ASCORBIC ACID - VITAMIN C (GUATEMALA). ONE OF LARGEST GUATEMALAN FOOD PROCESSING FIRMS IS INTERESTED IN THIS CITRUS FRUIT DERIVATIVE FOR CANNED FOOD ELABORATION PROCESSES. QUANTITY: 500 KILO EVERY 6 MONTHS. QUALITY: OPTIMUM. PACKAGING: TO BE ARRANGED. DELIVERY: ASAP. OTHER REQ: NECESSARY CERTIFICATES AUTHORIZED BY GUATEMALAN CONSULATE IN LAND OF ORIGIN. QUOTE: CIF SANTO TOMAS DE CASTILLA OR CIF GUATEMALA CITY. BANK REF: BANCO DEL CAFE - AVENIDA REFORMA 9-00, ZONA 9; BANCO INDUSTRIAL - 7A. AVENIDA 5-10, ZONA 4, CENTRO FINANCIERO, TORRE I. CONTACT: MR. ANTONIO LUCAS, ALIMENTOS Y CONSERVAS ANA BELLY, S.A., CALZ. ROOSEVELT 36-75, ZONA 11, GUATEMALA CITY, GUATEMALA. TELEX: 5229 ANABELLY GU. PHONE: (502) 912176/912382. (WK 8/TOFAS 0051)

BEEF LIVERS (EGYPT). QUANTITY 1,000 MT. QUALITY: USDA GRADE A. SHIPPING: IMMEDIATELY. QUOTATION: FOB USA PORT AND CIP ALEXANDRIA. CONTACT: Mr. A. KAFAFI, EGYPTIAN MEAT PROCESSING CO. (MITCO), P.O. Box 27 AL-AHRAM, GIZA, EGYPT. PHONES: 853925 OR 922524. TELEX 92865 MITCO. (WK 8/TOFAS 0006)

AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

A67.40/2:

BOURBON WHISKY (JAPAN). BEST QUALITY. ONE CONTAINER FOR THE FIRST SHIPMENT. IN BULK. IMMEDIATE DELIVERY BY SURFACE SHIPMENT. QUOTATIONS: C&F. COMPANY BACK GROUND: IMPORTER, ESTABLISHED IN 1875, WITH TOTAL ANNUAL IMPORTS OF $15 MILLION. BANK REF: MITSUBISHI BANK, TORANOMON BRANCH, TOKYO. CONTACT: MR. HIROHISA TSUDA, MORIMMURA BROS. INC., c/o MORIMURA BLDG., 1-3-1, TORANOMON, MINATO-KU, TOKYO, JAPAN. TELEX: J. 23555 MBI A. PHONE: (03)502-6444. (WK 8/TOFAS 0031)

BRED HEIFERS (TUNISIA). OTD, A TUNISIAN GOVERNMENT AGENCY THAT MANAGES A NUMBER OF TUNISIAN DAIRY HERDS, ISSUED A TENDER WITH THE FOLLOWING DETAILS QTY: 750 BRED HEFIERS 4-7 MONTHS PREGNANT AT TIME OF AGREEMENT, BREED 100% HOLSTEIN OR 50% HOLSTEIN BLOOD. ARTIFICIALLY. INSEMINATED. DELIVERY SEP-OCT 1986. AIR TRANSPORT REQUIRED. DEADLINE MARCH 31, 1986. QUOTE FOB, CIF & C&F PRICES. US EXPORTERS INTERESTED IN RECEIVING FRENCH LANGUAGE TENDER SHOULD WIRE TENDER PURCHASE FEE DOLLARS 70 & HANDLING & MAIL EXPRESS FEE OF DLRS 20 TO SOCIETE TUNISIENNE DE BANQUE (SOTUBANK) TUNIS FOR DEPOSIT IN ACCT NO 53204.2 TELEX 12377 TUBANK (TUNISIA). MONEY TRANSFER SHOULD BE ACCOMPANIED BY MESSAGE: DEPOSIT IS FOR PURCHASE OF OTD BRED HEIFERS TENDER. CONTACT: BECHIR BEN ISMAIL, PRES. DIR. GENERAL, OFFICE DES TERRES DOMANIALES, 43, RUE D'IRAN, TUNIS, TUNISIA. CONTACT ATO, TUNIS PHONE 289-383 OR 781-553. (WK 8/TOFAS 0026)

BROILER BREEDING STOCK (EGYPT). QUANTITY: WILL BE ARRANGED WITH THE IMPORTER. QUALITY: ONE DAY OLD BABY CHICKS, COBB BREED. QUOTATION: CIF CAIRO AIRPORT. DELIVERY: WILL BE ARRANGED WITH THE IMPORTER. CONTACT: MR. ASHRAF EL ABD, PYRAMID POULTRY COMPANY, P.O. BOX 112 EL HARAM, GIZA, EGYPT. PHONE: 856257. (WK 8/TOFAS 0009)

CANNED KIWI FRUIT (WEST GERMANY). QUANTITY: DIVERSE CONTAINERS. CHOICE QUALITY: CANNED, SLICED KIWI FRUIT. PACKAGING: 425 ML CANS. OTHER: COMPANY WAS ESTABLISHED IN 1959. ACTS AS IMPORTER AND DISTRIBUTER FOR EUROPE. PLEASE SEND SAMPLE TOGETHER WITH OFFER. COMPANY INTERESTED ONLY IN CONTACT WITH DIRECT U.S. PRODUCERS/EXPORTERS. DELIVERY: ASAP. QUOTE: C&F EUROPEAN PORT OR FOB. BANK REF: DEUTSCHE BANK AG, HAMBURG. CONTACT: MR. GUENTER REITZ, RICKERTSEN MARKENKONSERVEN VERTRIEB GMBH & CO. KG, SACHSENSTRASSE 6, D-2000 HAMBURG 1, WEST GERMANY. TELEX: 2174502 RMV D. PHONE: (040) 23717218. (WK 8/TOFAS 0012)

CASTOR BEANS (GUATEMALA). GUATEMALAN AGRICULTURAL FIRM INTERESTED IN SEEDS FOR PLANTING. QUANTITY: 2 TONS. QUALITY: BEST QUALITY, HYBRID. PACKAGING: 50 LB. BAGS. DELIVERY: ASAP. OTHER REQ: NECESSARY CERTIFICATES AUTHORIZED BY GUATEMALAN CONSULATE IN LAND OF ORIGIN; SPANISH LABEL. QUOTE: CIF GUATEMALAN PORT. CONTACT: MS. MARIA VICTORIA CASTILLO, AGROPECUARIA EL EXITO, 6A. CALLE 3-29, ZONA 9, GUATEMALA CITY, GUATEMALA. PHONE: (502) 62941. (WK 8/TOFAS 0046)

CHICKEN; WINGS (3-JOINT, 2-JOINT, MIDDLE JOINT), LEGS, WHOLE, DRUM STICKS, FEET (HONG KONG). REQUIRE BY BROKER. QUANTITY: BY FULL CONTAINER LOADS, ABT 5 PER MONTH. QUALITY: NO.1. PACKAGING: EXPORT PACKING. DELIVERY: MONTHLY. QUOTE: C&F HONG KONG. BANK REF: ANZ (FAR EAST) FINANCE LIMITED, 27TH FLOOR, EXCHANGE SQUARE 1, HONG KONG. CONTACT: MR PETER FRANSSON, STEERS TRADING CO LTD, 914 WING ON HOUSE, 71, DES VOEUX ROAD CENTRAL, HONG KONG. TELEX: 65261 BOMEAT HX. PHONE: 5-244109. (WK 8/TOFAS 0028)

CITRIC ACID (GUATEMALA). ONE OF LARGEST GUATEMALAN FOOD PROCESSING FIRMS IS INTERESTED IN THIS CITRUS FRUIT DERIVATIVE FOR CANNED FOOD ELABORATION PROCESSES. QUANTITY: 2 MT EVERY 6 MONTHS. QUALITY: OPTIMUM. PACKAGING: TO BE ARRANGED. DELIVERY: ASAP. OTHER REQ: NECESSARY CERTIFICATES AUTHORIZED BY GUATEMALAN CONSULATE IN LAND OF ORIGIN. QUOTE: CIF SANTO TOMAS DE CASTILLA OR CIF GUATEMALA CITY. BANK REF: BANCO DEL CAFE - AVENIDA REFORMA 9-00, ZONA 9; BANCO INDUSTRIAL - 7A. AVENIDA 5-10, ZONA 4, CENTRO FINANCIERO, TORRE I. CONTACT: MR. ANTONIO LUCAS, ALIMENTOS Y CONSERVAS ANA BELLY, S.A., CALZ. ROOSEVELT 36-75, ZONA 11, GUATEMALA CITY, GUATEMALA. TELEX: 5229 ANABELLY GU. PHONE: (502) 912176 / 912382. (WK 8/TOFAS 0052)

CITRIC PECTIN (GUATEMALA). ONE OF LARGEST GUATEMALAN FOOD PROCESSING FIRMS IS INTERESTED IN THIS CITRUS FRUIT DERIVATIVE FOR CANNED FOOD ELABORATION PROCESSES. QUANTITY: 500 KILO EVERY 6 MONTHS. QUALITY: OPTIMUM. PACKAGING: TO BE ARRANGED. DELIVERY: ASAP. OTHER REQ: NECESSARY CERTIFICATES AUTHORIZED BY GUATEMALAN CONSULATE IN LAND OF ORIGIN. QUOTE: CIF SANTO TOMAS DE CASTILLA OR CIF GUATEMALA CITY. BANK REF: BANCO DEL CAFE - AVENIDA REFORMA 9-00, ZONA 9; BANCO INDUSTRIAL - 7A. AVENIDA 5-10, ZONA 4, CENTRO FINANCIERO, TORRE I. CONTACT: MR. ANTONIO LUCAS, ALIMENTOS Y CONSERVAS ANA BELLY, S.A., CALZ. ROOSEVELT 36-75, ZONA 11, GUATEMALA CITY, GUATEMALA. TELEX: 5229 ANABELLY GU. PHONE: (502) 912176/912382. (WK 8/TOFAS 0050)

DAY-OLD GEESE (GUATEMALA). GUATEMALAN BREEDER INTERESTED IN LIVE GEESE FOR BREEDING AND PROCESSING QUANTITY: 10,000. QUALITY: BEST. PACKAGING: TO BE ARRANGED. DELIVERY: ASAP. OTHER REQ: NECESSARY CERTIFICATES AUTHORIZED BY GUATEMALAN CONSULATE IN LAND OF ORIGIN. QUOTE: CIF GUATEMALA CITY (AIR FREIGHT). BANK REF: BANCO DEL CAFE - AVENIDA REFORMA 9-00, ZONA 9; BANCO INDUSTRIAL - 7a. AVENIDA 5-10, ZONA 4, CENTRO FINANCIERO TORRE I. CONTACT: MR. JAIM HAY, ARRAYOT LTDA., 4A. AVENIDA 15-12, ZONA 14, GUATEMALA CITY, GUATEMALA. TELEX: 5676 ANSTEL GU. PHONE: (502) 681710. (WK 8/TOFAS 0045)

DUCK FEET (HONG KONG). REQUIRED BY BROKER. QUANTITY: BY FULL CONTAINER LOADS, ABOUT 5 PER MONTH. QUALITY: NO. 1. PACKAGING: EXPORT PACKING. DELIVERY: MONTHLY. QUOTE: C&F HONG KONG. BANK REF: ANZ (FAR EAST) FINANCE LIMITED, 27TH FLOOR, EXCHANGE SQUARE 1, HONG KONG. CONTACT: MR. PETER FRANSSON, STEERS TRADING CO LTD, 914 WING ON HOUSE, 71, DES VOEUX ROAD CENTRAL HONG KONG. TELEX: 65261 OMEAT HX. PHONE: 5-244109. (WK 8/TOFAS 0029)

EDIBLE COCOA (GUATEMALA). WELL-KNOWN GUATEMALAN CHOCOLATE AND CONFECTIONERY PRODUCTS FACTORY IS INTERESTED IN EDIBLE COCOA FOR CHOCOLATE ELABORATION. QUANTITY: 20,000 KILO EVERY 6 MONTHS. QUALITY: OPTIMUM. PACKAGING: CARTON CHIP BAGS. DELIVERY: EVERY 6 MONTHS, STARTING ASAP. OTHER REQ: NECESSARY CERTIFICATES (PHYTOSANITARY, ORIGIN, QUALITY, ETC.) AUTHORIZED BY GUATEMALAN CONSULATE IN LAND OF ORIGIN. QUOTE: CIF SANTO TOMAS DE CASTILLA HARBOUR OR CIF GUATEMALA CITY (AIR FREIGHT). BANK REF: LLOYDS BANK INTL. - 8A. AVENIDA 10-67, ZONA 1. CONTACT: MS. VERONICA DEL AGUILA, BEST DE GUATEMALA, DIAGONAL 6, 17-35, ZONA 10, GUATEMALA CIUDAD, GUATEMALA. CABLE: MILBEST. PHONE: (502) 682021. (WK 8/TOFAS 0056)

FROZEN BEEF (EGYPT). (A) FROZEN BEEF LIVERS, QUANTITY: 300 MT; (B) FROZEN BEEF KIDNEYS, QUANTITY: 100 MT. QUOTATION: CIF ALEXANDRIA FOR IMMEDIATE DELIVERY. IMPORTERS WOULD LIKE TO USE GSM-102 PROGRAM ALLOCATED TO EGYPT. BANK REF: EGYPTIAN GULF BANK, 2, ABDEL KADER HAMZA STREET, GARDEN CITY, CAIRO, EGYPT. CONTACT: MR. MOHAMED ABDEL HAMID, EL NIEL OFFICE FOR IMPORTS AND AGENCIES, 38B MANSOUR STREET, BAB EL LOUK, CAIRO, EGYPT. PHONE: 451088 OR 3545358. (WK 8/TOFAS 0011)

FROZEN BEEF LIVER (EGYPT). IMPORTER WISHES TO ESTABLISH RELATIONSHIP WITH U.S. SUPPLIERS. PLEASE SEND SAMPLE PRICE QUOTES AND INFORMATION ON YOUR COMPANY. CONTACT: HESHAM MAKSOUD, RAGAB EXPORT-IMPORT COMPANY, 18 HORREYA STREET, ALEXANDRIA, EGYPT. PHONES: 807479, 807188, 34210. TELEX: 54024 RAGAB UN. (WK 8/TOFAS 0007)

FROZEN CHICKEN PARTS (EGYPT). IMPORTER WISHES TO ESTABLISH RELATIONSHIP WITH U.S. SUPPLIERS OF FROZEN CHICKEN PARTS. PLEASE SEND SAMPLE PRICE QUOTES AND INFORMATION ON YOUR COMPANY. CONTACT: HESHAM MAKSOUD, RAGAB EXPORT-IMPORT COMPANY, 18 HORREYA STREET, ALEXANDRIA, EGYPT. PHONE: 807479, 807188 OR 34210. TELEX 54024 RAGAB UN. (WK 8/TOFAS 0008)

FROZEN CHICKEN LEGS QUARTERS (EGYPT). QUANTITY: 200 MT. QUOTATION: CIF ALEXANDRIA FOR IMMEDIATE DELIVERY. IMPORTER WOULD LIKE TO USE GSM-102 PROGRAM ALLOCATED TO EGYPT. BANK REF: EGYPTIAN GULF BANK, 2, ABDEL KADER HAMZA STREET, GARDEN CITY, CAIRO, EGYPT. CONTACT: MR. MOHAMED ABDEL HAMID, EL NIEL OFFICE FOR IMPORTS AND AGENCIES, 38B, MANSOUR STREET, BAB EL LOUK, CAIRO, EGYPT. PHONE: 451088 OR 3545358. TELEX: 23373 LTC UN. (WK 8/TOFAS 0012)

FROZEN POULTRY (GREECE). FIRM IS INTERESTED IN IMPORTING FROZEN POULTRY IN AMOUNTS OF APPROX. 2,000 MT/YEAR FOR THE GREEK MARKET. IT ALSO WANTS TO IMPORT ABOUT 1,000 MT/YEAR OF CHICKEN PARTS, MAINLY LIVER. FIRM IS ALSO INTERESTED IN IMPORTING FROZEN DUCKS AND DUCK PRODUCTS. CONTACT: MR EMMANUEL SMARAGDAKIS, POLIKOS LTD., 137, SYNGROU AVE., GR-171 21, ATHENS, GREECE. PHONE: (01) 935-7213; 935-7235. TELEX: 210830 SMAR GR. (WK 8/TOFAS 0015)

FROZEN TURKEYS (EGYPT). (A) FROZEN TURKEYS DRUMSTICKS, QUANTITY: 200 MT; (B) FROZEN TURKEYS LIVERS, QUANTITY: 100 MT. QUOTATION: CIF ALEXANDRIA FOR IMMEDIATE DELIVERY. IMPORTER WOULD LIKE TO USE GSM-102 PROGRAM ALLOCATED TO EGYPT. BANK REF: EGYPTIAN GULF BANK, 2, ABDEL KADER HAMZA STREET, GARDEN CITY, CAIRO, EGYPT. CONTACT: MR. MOHAMED ABDEL HAMID, EL NIEL OFFICE FOR IMPORTS AND AGENCIES, 38B, MANSOUR STREET, BAB EL LOUK, CAIRO, EGYPT. PHONES: 451088 OR 3545358. TELEX: 23373 LTC UN. (WK 8/TOFAS 0013)

GRAINS (COLOMBIA). INQUIRER IS A LARGE GRAIN PRODUCER IN THE LOWLANDS OF NORTHERN COLOMBIA AND IN A HOT CLIMATE. WOULD LIKE TO RECEIVE FOB U.S. PORT QUOTATIONS FOR HYBRID SEED OF CORN AND SORGHUM. INITIALLY, HE WILL IMPORT ABOUT 100 M.T. OF EACH. USDA PHYTOSANITARY CERTIFICATES MUST BE PROVIDED BY THE EXPORTER. PACKAGING IN THE USUAL EXPORT CONTAINERS. BANK REFERENCES MAY BE OBTAINED FROM BANCO INDUSTRIAL COLOMBIANO-MONTERIA BRANCH OFFICE. CONTACT: MR. JOSE VARGAS, INVERSIONES VARGAS SANCHEZ LTDA., CRA. 6 N 55-126, MONTERIA, COLOMBIA. PHONE: 25-05 OR 42-94. TELEX: 6366. (WK 8/TOFAS 0024)

HATCHING EGGS (EGYPT). QUANTITY: 11,000,000 EGGS. QUALITY: COBB BREED. QUOTE: CIF CAIRO AIRPORT. DELIVERY: WILL BE ARRANGED WITH THE IMPORTER. CONTACT: MR. ASHRAF EL ABD, PYRAMID POULTRY COMPANY, P.O. BOX 112 EL HARAM, GIZA, EGYPT. PHONE: 856257. (WK 8/TOFAS 0010)

JOINT VENTURE - AGRICULTURE (GUATEMALA). PRODUCER AND BUYER OF VEGETABLES WANTS A JOINT VENTURE WITH A UNITED STATES FIRM TO PRODUCE AND EXPORT DEHYDRATED GARLIC AND ONIONS. TECHNOLOGY AND EQUIPMENT IS NEEDED. BANK REF: BANCO INDUSTRIAL - 7A. AVENIDA 5-10, ZONA 4, CENTRO FINANCIERO TORRE I; BANCO DEL CAFE - AVENIDA REFORMA 9-00, ZONA 9. CONTACT: MR. HANS J. RITZ, SERTIC, S.A., 12 CALLE 6-14, ZONA 9, GUATEMALA CITY, GUATEMALA. TELEX: 5676 ANSTEL GU. PHONE: (502) 319084. (WK 8/TOFAS 0054)

JOINT VENTURE (AUSTRALIA). PROCESSED CHICKEN FERTILIZER FACTORIES COMPANY HAS WORLDWIDE PATENT ON A PROCESS THAT CONVERTS CHICKEN FAECES INTO HIGH GRADE DRIED FERTILIZER USED FOR MAJOR EGG/BREEDER FARMS AND MANUFACTURE AND MARKET THE PRODUCT FROM THOSE LOCATIONS. COMPANY HAS PLANTS IN OTHER PARTS OF THE WORLD INCLUDING ITALY AND SRI LANKA. EACH PLANT IS WORTH IN EXCESS OF US$ 5 MILLION AND WOULD EMPLOY BETWEEN 20 - 30. COMPANY SEEKS TO DISCUSS PROPOSAL WITH MAJOR CHICKEN BREEDERS AND EGG LAYING OPERATIONS AND IS PREPARED TO TRAVEL TO U.S. IN APRIL. MOST OF THE EQUITY IN THE PLANTS WOULD BE AUSTRALIAN BASIC INDUSTRIES. CONTACT: MR. GREG BROWN, MANAGER, AUSTRALIAN BASIC INDUSTRIES, 19 GYMPIE WAY, WILLETTON WA 6155, AUSTRALIA. TELEX: AA94967. (WK 8/STATE 3086)

LOGS (SASSAFRAS/BROWN ASH/BIRD-EYE MAPLE/PAULOWNIA/RED OAK) (TAIWAN). QUANTITY: FIVE 40' CONTAINERS/MONTH. QUALITY: VENEER GRADE (4 SIDES CLEAR, FIRST CUT, FRESH, LENGTH X DIAMETER - 8' 9' 10' X 16"-20". PACKAGING: CONTAINERS. DELIVERY: ASAP. QUOTE: FOB OR CIF TAIWAN. BANK REF: THE FIRST COMMERCIAL BANK AND CHANG HWA COMMERCIAL BANK, WAN HUA BRANCH, TAIPEI. CONTACT: MR. LIN FEI-FONG, MGR., HWA CHIANG LUMBER CO., LTD., 13 SHU TAN ST, SHU-LIN CHEN, TAIPEI HSIEN, TAIWAN. TELEX: 25258 GOOD MEN. PHONE: (02) 681-4678. (WK 08/COMMERCE 0871)

PISTACHIOS, FROZEN CRAB CLAWS, BRINE SHRIMP EGGS, OILSEEDS FOR OIL (TAIWAN). QUANTITY: CONTAINER LOADS. QUALITY: VARIOUS GRADES. PACKAGING: STANDARD PACKAGING. DELIVERY: TO BE NEGOTIATED. QUOTE: FOB AND CIF. BANK REF: THE HWA NAN COMMERCIAL BANK. CONTACT: MR. C.Y. CHOU, VICE PRES., UNITED GRAIN SUPPLY CO., LTD., 4F, 33 CHUNGHSIAO W RD, SED 1, TAIPEI, TAIWAN. Telex: 22581 TARAYCO. PHONE: (02) 314-2937. (WK 08/COMMERCE 0872)

POTATO FLAKES (SWEDEN). QUANTITY: CONTAINER LOTS. OTHER REQUIREMENTS: FIRM HAS BEEN ACTING AS IMPORTER/AGENT FOR FOOD AND PHARMACEUTICAL INDUSTRY OVER 60 YEARS. TURNOVER SEK 200 MILLION (US$24 MILLION). QUOTE: FOB. BANK REF: SKANSKA BANKEN. CONTACT: MR. CLAS-GORAN GUSTAFSSON, AB R LUNDBERG, P.O. BOX 104, S-201 21 MALMO, SWEDEN. TELEX: 32590 RLUND S. PHONE: 040/715 45. (WK 8/TOFAS 0024)

SORBIC ACID (GUATEMALA). ONE OF LARGEST GUATEMALAN FOOD PROCESSING FIRMS IS INTERESTED IN THIS BERRY DERIVATIVE FOR CANNED FOOD PRESERVATION. QUANTITY: 5 MT EVERY 6 MONTHS. QUALITY: OPTIMUM. PACKAGING: TO BE ARRANGED. DELIVERY: ASAP. OTHER REQ: NECESSARY CERTIFICATES AUTHORIZED BY GUATEMALAN CONSULATE IN LAND OF ORIGIN. QUOTE: CIF SANTO TOMAS DE CASTILLA OR CIF GUATEMALA CITY. BANK REF: BANCO DEL CAFE - AVENIDA REFORMA 9-00, ZONA 9; BANCO INDUSTRIAL - 7A. AVENIDA 5-10, ZONA 4, CENTRO FINANCIERO, TORRE I. CONTACT: MR. ANTONIO LUCAS, ALIMENTOS Y CONSERVAS ANA BELLY, S.A., CALZ. ROOSEVELT 36-75, ZONA 11, GUATEMALA CITY, GUATEMALA. TELEX: 5229 ANABELLY GU. PHONE: (502) 912176 / 912382. (WK 8/TOFAS 0048)

SOYBEAN MEAL (SAUDIA ARABIA). QUANTITY: 10,000 MT. QUALITY: FOR POULTRY FEED. PACKAGING: BULK OR BAGS OF 100 KG. DELIVERY: APRIL 1986. OTHER REQ: CONTACT INQUIRER. QUOTE: C&F PORT OF SUEZ, EGYPT. BANK REFERENCE: UNITED SAUDI COMMERCIAL BANK, AL-QABIL STREET, JEDDAH. CONTACT: ABDUL AZIZ A. MAHAMOUD, AL-GHAD FOR TRADE, P.O. BOX 2048, JEDDAH 21457, SAUDI ARABIA. TELEX: 402186 AL-GHAD SJ. PHONE: 665-7811/660-8403. (WK 8/TOFAS 0004)

STABILIZERS AND FIXERS (GUATEMALA). ONE OF LARGEST GUATEMALAN FOOD PROCESSING FIRMS IS INTERESTED IN THIS PRODUCT FOR MAYONNAISE ELABORATION PROCESSES. QUANTIYT: 500 KILO EVERY 2 MONTHS. QUALITY: OPTIMUM. PACKAGING: TO BE ARRANGED. DELIVERY: ASAP / PLEASE QUOTE VIA TELEX. OTHER REQ: NECESSARY CERTIFICATES AUTHORIZED BY GUATEMALAN CONSULATE IN LAND OF ORIGIN. QUOTE: CIF SANTO TOMAS DE CASTILLA OR CIF GUATEMALA CITY. BANK REF: BANCO DEL CAFE - AVENIDA REFORMA 9-00, ZONA 9; BANCO INDUSTRIAL - 7A. AVENIDA 5-10, ZONA 4, CENTRO FINANCIERO, TORRE I. CONTACT: MR. ANTONIO LUCAS, ALIMENTOS Y CONSERVAS ANA BELLY, S.A., CALZ. ROOSEVELT 36-75, ZONA 11, GUATEMALA CITY, GUATEMALA. TELEX: 5229 ANABELLY GU. PHONE: (502) 912176/912382. (WK 8/TOFAS 0053)

TALLOW (EGYPT). TENDER NO. 18, 1985/86. QUANTITY: 30,000 MT BULK. ARRIVAL AS FOLLOWS: (A) 15,000 MT THE SECOND HALF OF APRIL 1986 & (B) 15,000 MT THE FIRST HALF OF MAY 1986. OFFERS: THE LATEST DATE TO RECEIVE THE OFFERS IS 1:00 PM (CAIRO TIME) ON MARCH 5, 1986. OPENING OF ENVELOPES & DECISION WILL BE MADE THE FOLLOWING DAY. THE FOLLOWING INSTRUCTIONS SHOULD BE STRICTLY FOLLOWED: (1) OFFERS SHOULD BE FOB & COST FREIGHT. IMCOMPLETE OFFERS WILL BE REJECTED. MINISTERIAL DECREE NO. 1036/1978 SHOULD BE STRICTLY FOLLOWED AND A COPY OF FORM NO. 14 CONCERNING THE COMMERCIAL AGENCY MUST BE PRESENTED WITH THE OFFER. THIS WILL BE REVIEWED ACCORDING TO REGULATIONS OF LAW NO. 120/1982 DEALING WITH THE ORGANIZATION OF COMMERCIAL AGENCY. FULL CONDITIONS AND SPECS BOOK: TO BE OBTAINED AGAINST L.E. 100 PER COPY & AVAILABLE FROM THE SERV. DEPT AT THE ABOVE ADDRESS. MUST BE SUMBITTED WITH THE OFFER. CONTACT: CHAIRMAN/PURCHASING COMMITTEE, GENERAL AUTHORITY FOR SUPPLY COMMODITIES, 24, EL GOMHOURIA STREET, CAIRO, EGYPT. PHONE: 924488. TELEX: 92062 ESTRAM UN. (WK 8/TOFAS 0014)

THOMPSON SEEDLESS RAISINS ("SELECT") AND PRUNES (JAPAN). ONE CONTAINER FOR THE FIRST SHIPMENT. BEST QUALITY. INSTITUTIONAL AND RETAIL PACKAGING. IMMEDIATE DELIVERY BY SURFACE SHIPMENT. QUOTE: C&F. COMPANY BACKGROUND: IMPORTER, WITH TOTAL ANNUAL IMPORTS OF $2.5 MILLION. BANK REF: FUJI BANK, SHIMANOUCHI BRANCH, OSAKA. CONTACT: MR. MASAKI TAMURA, TAMURA & CO., LTD., 9-13, NIHONBASHI 2-CHOME, MINAMI-KU, OSAKA, JAPAN. CABLE: "PEANUTS" OSAKA. PHONE: (06)632-1684. (WK 8/TOFAS 0033)

UNPITTED CHERRIES, CANNED (BELGIUM). WANTS UNPITTED CHERRIES. QUALITY: GRADE A OR GRADE B, TYPE WISCONSIN/MICHIGAN CHERRY, CANNED. QUANTITY: 20 CONTAINERS. PACKAGING: IN CARTONS OF 6 TO 10 CANS. OTHER REQ: SMALL SIZE CHERRIES AND OF LIGHT COLOR, CANNED MUST BE LABELLED BY PACKERS. TIME OF DELIVERY: FROM JULY TO DECEMBER. QUOTE: C&F/ANTWERP AND FOB. CONTACT: MR. WILLY COENEN, FIRMA COENEN, BASILIEKLAAN 89, B-3270 SCHERPEN- HEUVEL, BELGIUM. PHONE: 13/77 13 14 AND 13/77 27 56. TELEX: 39997 COFUR. (WK 8/TOFAS 0008)

VEGETABLE SEEDS (INDONESIA). COMPANY PART OF GROUP GROWING, CANNING AND EXPORTING VEGETABLES TO WHOLESALERS) REQUIRES ASPARAGUS SEED. QUANTITY: 10 METRIC TONS PER YEAR. QUALITY: MARY WASHINGTON VARIETY; HIGH GERMINATION RATE DESIRABLE. DELIVERY: BEFORE END OF RAINY/PLANTING SEASON IN APRIL 86. PACKAGING: STANDARD SHIPPING PACKAGES. OTHER REQUIREMENTS: NONE STATED. QUOTE: FOB. BANK REF: BANK NEGARA INDONESIA 1946. CONTACT: DR. T. SUTIKNO, P.T. SADHANA ENGINEERING, 301 KEMAYORAN BLDG, JL. KRAN 11, JAKARTA PUSAT. TELEX: 49509 KIP IA. PHONE: 412-404, 412-458, 419-606, 419-454, 419-927.

VENEER (OAK/CEDAR/ASH) (TAIWAN). QUANTITY: FCL. QUALITY: 0.8 MM THICKNESS. PACKAGING: CONTAINER. DELIVERY: ASAP. QUOTE: CIF KEELUNG, TAIWAN. BANK REF: THE FIRST COMMERCIAL BANK, CHENG TUNG BRNACH, TAIPEI. CONTACT: KAISEI LIU, PRESIDENT, INT'L TROPICAL TIMBER CORP., 6F, 61, NANKING E. RD. SED. 3, TAIPEI, TAIWAN. TELEX: 19032 ITTIMBER. (WK 08/COMMERCE 0873)

WHEAT (SYRIA). QUANITITY: 150,000 MT. QUANTITY: A- 50,000 MT +/- 5% HARD WHEAT, SPECIFIC WEIGHT 77 KG PER HECTOLITER MIN. PROTEIN: 13% MIN. ON DRY MATTER BASIS (N X 5.7), FALLING NUMBER 300, MOISTURE 13% MAX.; B- 100,000 MT +/- 5% SOFT MILLING WHEAT, SPECIFIC WT. 76 KG PER HECTOLITER MIN., PROTEIN 11% MIN. ON DRY MATTER BASIS, MOISTURE 14% MAX., WHEAT SHOULD BE FROM LATEST CROP, SPECIES & VARIETY HAVE TO BE SPECIFIED ACCORDING TO THE CLASSIFICATION OF THE COUNTRY OF ORIGIN, IMPURITEIS: (ALL MATTER EXCEPT WHEAT) THROUGH 1MM SIEVES PLUS CHAFF, WEED SEED AND OTHER FOREIGN MATTER 1% MAX. DEFECTS: 5% MAXIMUM AND SHALL CONSIST OF SHRUNKEN AND BROKEN GRAINS THROUGH SLOT SIEVE: 1.625 X 9.525 MM (0.064 X 0.375 INCHES) FOR 30 SECONDS, UNSOUND GRAINS (FROSTED, SCROCHED, MOULDY, HOLED GERM, DISCOLORED, SPROUTED GERM, WORM EATEN OR INFESTED) GREEN GRAINS AND GRAINS OTHER THAN WHEAT, TOTAL DEFECTS AND IMPURITIES 6% MAXIMUM, PACKAGING: IN BULK. SHIPPING 50,000 TONS OF HARD WHEAT TO TARTOUS AND 25,000 TONS OF SOFT WHEAT TO LATTAKIA IN MARCH 1986, 75,000 TONS OF SOFT WHEAT DURING APRIL 1986, 20,000 TONS OF WHICH TO LATTAKIA AND BALLANCE TO TARTOUS. QUOTE: BIDDER HAS TO QUOTE PRICES C AND F FREE OUT LATTAKIA OR TARTOUS AS WELL AS FOB PORT OF LOADING (PORT OF LOADING HAS TO BE SPECIFIED). OTHER REQ: 5% BID BOND REQUIRED WITH OFFER, AND SHALL BE ISSUED AND CONFIRMED BY THE COMMERCIAL BANK OF SYRIA BRANCH NO 4, DAMASCUS,BEFORE OFFER DEADLINE. BIDDER HAS TO SPECIFY ORIGIN AND HAS TO DECLARE HIS CHOSEN DOMICILE IN SYRIA, SUCH A DOMICILE SHALL NOT BE AN EMBASSY, HOTEL, P.O.BOX OR TELEPHONE NUMBER. BANK REF: COMMERCIAL BANK OF SYRIA, BRANCH NO 4, DAMASCUS. CONTACT: DIRECTOR GENERAL, GEN. EST. FOR CEREAL PROC. & TRADE, P.O. BOX 4106, DAMASCUS, SYRIA. TELEX: 411027 OR 411391 SY HOBOOB. CABLE: HOBOOB DAMASCUS. PHONE: 428500, 428502. (WK 8/0006)

WHEAT FLOUR (NETHERLANDS). QUANTITY: 150-200 METRIC TONS. QUAITY: MIN. 11% PROTEIN, MAX; 0.60% ASH IN DRY MATTER, MAX 14.0% MOISTURE. PACKAGING: IN 100 LBS COTTON BAGS. DELIVERY: PROMPT. QUOTE: EITHER FOB NEW ORLEANS AND CIF PARAMARIBO (SURINAM). OTHER REQUIREMENTS: HEALTH AND WEIGHT CERTIFICATE PLUS ANALYSIS OF CONTENT (SEE UNDER QUALITY). BANK REF: ABN, HILLEGOM. CONTACT: MR. C. JANSSEN, JANTRA INTERNATIONAL, P.O. BOX 114, 2180 AC HILLEGOM, THE NETHERLANDS. PHONE: 2520-15660. TELEX: 41858. (WK 8/TOFAS 0024)

WINE (WEST GERMANY). QUANTITY: MIN. 10.000 BOTTLES, DIFFERENT VARIETALS AND VINEYARDS. QUALITY: GOOD TO TOP QUALITY. PACKAGING: STANDARD EXPORT CARTONS, BETTER UPS-PROOF. OTHER: LEHMANN IS IN THE PROCESS OF ESTABLISHING HIS OWN WINE IMPORT BUSINESS, INTERESTED IN EXCLUSIVE CONTRACTS FOR GERMANY AND EUROPE AFTER TRIAL PERIOD. DELIVERY: APRIL/MAY. QUOTE: FOB OR CIF. BANK REF: RAIFFEISENBANK TREBUR. CONTACT: MR. WOLFGANG LEHMANN, INTERNATIONAL BUSINESS RELATIONS, WALDGARTENSTR. 32, D-6090 RUESSELSHEIM 5, WEST GERMANY. PHONE: (06142) 33255. (WK 8/TOFAS 0013)

YELLOW CORN AND WHEAT BRAN (UNITED ARAB EMIRATES). GENERAL TRADING COMPANY ESTABLISHED IN FUJAIRAH SINCE 1976 AND INVOLVED IN FOODSTUFFS DISTRIBUTION AND TRANSPORTATION SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: CORN; 2,200 MT, WHEAT BRAN; 100 MT. QUALITY: CORN; U.S. NO. 2 YELLOW, WHEAT BRAN; COURSE WITH CRUDE PROTEIN MINIMUM OF 15% AND CRUDE FIBER; 10-12% PACKAGING: 50-75 KG POLYPROPELENE BAGS. DELIVERY: BEFORE APRIL 15, 1986. OTHER REQ: A) OFFER TO BE VALID UNTIL FEB 21, 1986 B) DATE OF SHIPMENT FROM U.S. NOT TO EXCEED MARCH 15 C) SHIPMENT TO BE ACCOMPANIED BY PHYTOSANITARY CERTIFICATE D) SHIPMENT MUST BE ACCOMPANIED ALSO BY SGS CERTIFICATE CONFIRMING THAT AFLATOXIN CONTENT DOES NOT EXCEED 20 PPB E) PERFORMANCE GUARANTEE OF DH 250,000 (ABOUT U.S. DOLLARS 68,500) F) PAYMENT WILL BE THROUGH LETTER OF CREDIT. QUOTE: C&F DUBAI OR FUJAIRAH, U.A.E. BANK REF: NATIONAL BANK OF RAS AL KHAIMAH,RAS AL KHAIMAH, U.A.E. CONTACT: MR. BEN THOMAS, FUJAIRAH EXPORT AND IMPORT COMPANY, P.O.BOX 247, FUJAIRAH, UNITED ARAB EMIRATES. TELEX: 89038 JASSIM EM. PHONE: 22042. (WK 8/TOFAS 0015)

YELLOW CORN, CANNED (SWEDEN). QUANTITY: CONTAINER LOTS. PACKAGING: CONSUMER PACKS. OTHER REQUIREMENTS: FIRM IS IMPORTER AND WHOLESALER TO RETAIL TRADE IN SWEDEN, SPECIALIZING IN CANNED FOODS MAINLY FROM EUROPEAN COUNTRIES. SEVEN YEARS IN BUSINESS. TURNOVER SEK 7 MILLION (US$850,000). QUOTE: FOB. BANK REF: GOTABANKEN. CONTACT: MS. SARAH PANAYI, FONTANA FOOD AB, P.O. BOX 43, S-135 21 TYRESO, SWEDEN. TELEX: 14233 FONTAN S. PHONE: 08/42 00 25. (WK 8/TOFAS 0023)

YELLOW MUSTARD SEEDS (GUATEMALA). ONE OF LARGEST GUATEMALAN FOOD PROCESSING FIRM REQUESTS THIS RAW MATERIAL FOR MUSTARD ELABORATION. QUANTITY: 5 MT EVERY 6 MONTHS. QUALITY: GRADE A. PACKAGING: TO BE ARRANGED. DELIVERY: ASAP. OTHER REQ: NECESSARY CERTIFICATES AUTHORIZED BY GUATEMALAN CONSULATE IN LAND OF ORIGIN. QUOTE: CIF SANTO TOMAS DE CASTILLA OR CIF GUATEMALA CITY. BANK REF: BANCO DEL CAFE - AVENIDA REFORMA 9-00, ZONA 9; BANCO INDUSTRIAL - 7A. AVENIDA 5-10, ZONA 4, CENTRO FINANCIERO, TORRE I. CONTACT: MR. ANTONIO LUCAS, ALIMENTOS Y CONSERVAS ANA BELLY, S.A., CALZ. ROOSEVELT 36-75, ZONA 11, GUATEMALA CITY, GUATEMALA. TELEX: 5229 ANABELLY GU. PHONE: (502) 912176/912382. (WK 8/TOFAS 0047)

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Marketing Announcements

Paris, France. This year's largest European trade - only International Food Show, the Salon International d'Alimentation (SIAL), will take place October 21-24, 1986. Over 100,000 executives from 124 countries attend this giant expo, in search of new ideas and products. The U.S. is among the nearly 60 countries which have reserved space for a National Pavilion in this year's SIAL. Explore world markets by participating in major trade shows such as SIAL, the cost - effective way to sell overseas. For further information and an application, please contact:

SIAL '86
Export Programs Division
Foreign Agricultural Service
Rm. 4944-S
Washington, D.C. 20250
Telephone: (202) 447-3031

TECHNICAL OFFICE

Notice of Foreign Proposals Concerning Standards in Agriculture. As required of all signatories to the GATT Standards Code, the following notifications of foreign proposed standards-related rules have been provided for the information and comment of interested agencies and firms. The Technical Office invites inquiries from anyone who believes that any of the proposed regulations notified under this heading could cause a trade problem. From time to time we also receive information through our embassies in foreign countries, as is the case this week. Request for copies or questions can be referred to Carolyn Fillmore Wilson, USDA Technical Office, Building 1072 BARC - East, Beltsville, MD. 20705; or telephone (301) 344-2651. After reviewing a particular proposal, anyone interested in commenting on it should include the TBT Notification Number in their communication.

Switzerland - TBT Notification 86.7 The Swiss Federal Veterinary Office has announced a proposal (product covered - animals and meat and meat products) for an Order on Legal Aspects of Veterinary Provisions Applicable to The Import, Transit and Export of Animals and Goods. The proposal will: update veterinary regulations including control of animal diseases and foodstuffs; cover requirements concerning transport and import; cover requirements concerning certificates of origin and inspection certificates; and extend prohibition of certain practices such as cutting dogs ears etc., and import prohibition on turtle meat and frogs' legs. The objective and rationale for the proposal is updating of current law. Final date for comments is March 7, 1986.

Austria - TBT Notification 86.9 The Austrian Federal Ministry of Health and Environmental Protection has announced a proposal (product covered - packaging for foodstuffs) which is a Draft Ordinance Concerning the Prohibition or Restriction of Dangerous Working Material Intended to be Used for Certain Commodities. The Ordinance concerns mainly materials (packaging, casings or wrappings) of which substances (chemical elements and chemical compounds) have a detrimental effect on foodstuffs, consumption products, additives and other consumer goods. The draft contains protective measures to prevent from marketing certain goods suspected to be in a specified unlawful condition. The objective and rationale for the draft ordinance is public health and security. The proposed date of adoption and entry into force was January 15, 1986.

Japan - TBT Notification 86.10 The Japanese Ministry of Agriculture Forestry and Fisheries, Food and Marketing Bureau, Consumers Economy Division has announced a proposal (product covered - noodles) for the establishment of the quality labelling standards for dried Japanese noodles. The particular products covered are: (dried soba) buckwheat noodles, (dried udon) wheat noodles, (dried hiramen) flat wheat noodles, and (dried hiyamugi and somen) thinner wheat noodles. The proposal stipulates that the following items should be indicated collectively: 1) The common name for the product, 2) The name of the materials, 3) The quantity of content, 4) The minimum durability, 5) The storage instruction, 6) The preparation method, 7) The name and address of the manufacturer or seller (or importer for an imported product), and 8) The country of origin. The objective and rationale for the proposal is consumer protection. Final date for comments on the proposal is March 21, 1986.

Hong Kong - TBT Notification 86.11 The Hong Kong Government Secretariat, Municipal Services Branch, has announced a proposal (product covered - water) to amend the Public Health and Urban Services Ordinance to include "water placed in a sealed container for sale for human consumption" in the definitions of "drink" and "food". The objective and rationale for the proposal is to put "water placed in a sealed container for sale for human consumption" under the control of the Public Health and Urban Services Ordinance and its subsidiary legislation, to safeguard public health. Final date for comments is March 7, 1986.

Canada The Technical Office recently received the "Report to Expert Advisory Committee on Dietary Fibre" published by the Health Protection Branch of Health and Welfare Canada. The report covers the following subjects: definition of dietary fibre; methods of analysis; physiological effects; reasonable levels of fibre intake; appropriate claims for the dietary fibre in foods; and requirements for further information on dietary fibre.

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Saudi Arabian Production/Expiration Date Marking. The Saudi Arabian Standards Organization (SASO), as reported by the U.S. Agricultural Trade Officer in Saudi Arabia, has decided that both production and expiration dates should be shown as follows:

Shelf life six months or less: day/month/year
Shelf life more than six months: month/year

with the understanding that the date of production is the first day of the month shown and the expiration date the last day of the month shown, eg.; a one-year shelf life would be shown Jan 85 - Dec 85.

Products with no specified shelf life such as salt, spices, milled rice, etc. only the date of production or processing would be shown as: day/month/year.

Labeling Irregularities on Meat/Poultry for Export to Bahrain. Frozen meat/poultry goods have been held in Bahrain because of confusion caused by refrigeration labeling statements on shipping containers. Labeling statements such as "Keep Chilled", "Keep Refrigerated", "Perishable", etc., appear to Bahrain inspection officials to indicate that the products were initially marketed as "chilled" goods and then frozen as the expiration date approached. Bahrain officials have requested that a storage temperature be replaced with the refrigeration statement on the boxes to fully clarify the type of product being handled. Examples are: "Keep Frozen - Store at or below ___ degrees centigrade"; "Keep Chilled (or refrigerated) - Store Between ___ and ___ degrees centigrade".

Other labeling irregularities include overlabeling and replacing numbers by blacking out original numbers. These practices are not accceptable and may result in rejection of a shipment.

It is the responsibility of the exporter to determine which requirements must be fulfilled for a particular shipment by contacting the importer or assistance can be provided by the U.S. Department of Agriculture, Foreign Agricultural Service, Label Clearance Service, Room 4944-South, Washington, D.C. 20250.

Marketing Announcements

Marketing briefs are periodically prepared by the Agricultural Trade Offices. They serve as short overviews of individual commodity markets. The guides are designed for trade visitors. The most recent marketing briefs available are as follows:

Country	Market Briefs by Subject	
United Kingdom	1. Peanuts	20. Furskins
"	2. Kiwifruit	21. Strawberries
"	3. Petfood	22. Beer
"	4. Meats	23. Sweet Peppers
"	5. Raspberries	24. Chili Peppers
"	6. Sunflower Seeds	25. Mangoes
"	7. Garlic	26. Grocery Retailing
"	8. Wine	27. Apples
"	9. Pulses	28. Grapes
"	10. Consumer Cooking Oils	29. Pears
"	11. Pineapple Juice	30. Food Processing and Food Servicing Market
"	12. Cigars	31. Peaches
"	13. Honey, Beeswax, and Royal Jelly	32. Almonds
		33. Walnuts
"	14. Pistachios	34. Rice
"	15. Fresh Water Fish	35. Onions
		36. Carrots and Turnips
"	16. Asparagus	37. Health Food Market
"	17. Cherries	
"	18. Avocados	38. Raisins
"	19. Plums	39. Melons
West Germany	1. Frozen Foods	
"	2. Pistachios	
"	3. AQUACULTURE - Potential Market	
"	4. Frozen Blueberries	
"	5. Chanterelle Mushrooms	
Singapore	1. Fresh Fruits	
"	2. Fresh vegetables	
"	3. Poultry, Meat and Fish	
"	4. Changing Food Shopping Habits	
Tunisia	Tunisian Value Added Products	
Saudi Arabia	1. Saudi Taste in Vegetables	
"	2. Saudi Arabia's 1984 Imports (Value-Added Products)	

If you wish to order specific guides, please write or phone the following Division:

USDA/Export Programs Division
RM. 4944-S Bldg.
14th & Independence Ave., S.W.
Washington, D.C. 20250
(202) 447-3031

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FOREIGN AGRICULTURAL SERVICE, Room 4645-S.
U.S. Department of Agriculture
Washington, D.C. 20250

DOUBLE MARKETING OPPORTUNITY

INTERNATIONAL TRADE SHOW - FOOD & HOTEL ASIA 86, SINGAPORE
U.S. FOOD EXHIBITION, HONG KONG

Southeast Asia's leading international event for the food, drink, hotel and catering industry is scheduled for May 13-16, 1986. The Singapore show, held every other year, attracts more than 22,000 trade only visitors and 950 participants from 28 countries.

The May 6-7, 1986 scheduling of the U.S. Food Exhibition in Hong Kong affords the chance to take advantage of multinational marketing exposure. According to the Ag Officer, U.S. products with the greatest potential are: chilled or frozen meats (including beef and pork), poultry, seafood (fresh water fish, lobster, crab), fresh fruit (apples, oranges, grapes, cherries, berries), fresh and canned fruits and vegetables, juices, ice cream and dairy products, chocolate and confectionary items, wines, nuts, and all processed meat and poultry products.

Sixty booths are available for this outstanding marketing effort. For further information on booth opportunities, please write or call:

Export Programs Division
Room 4944-South Building
14th & Independence Ave., S.W.
Washington, D.C. 20250

(202) 447-3031

986/8

EXPORT BRIEFS

United States
Department of
Agriculture

Foreign
Agricultural
Service

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Products Sought by Foreign Buyers

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DEPOSITORY 376

February 20 - 26, 1986

APPLE SYRUP CONCENTRATE (CANADA). QUANTITY: 200,000 GALS/YEAR. QUALITY: 7 TO 1. PACKAGING: 5 GAL OR 45 GAL CONTAINER OR SMALL PACKAGES IN METAL CRATES. DELIVERY: MONTHLY SHIPMENT JUICE COMPANY IN BUSINESS 15 YEARS, ANNUAL SALES OF $200,000. QUOTE: FOB PLANT. BANK REF: BANK OF MONTREAL/CHEMICAL BANK, N.Y. CONTACT: D.S. LEWIS, 4 BRADY CRESCENT, DOWNSVIEW, ONTARIO, M3L 2D5, CANADA. PHONE: 416-742-1853. (WK 9/TOFAS 8606)

BEEF AND CHICKEN (SURINAME). WANTS 32 MT EACH OF BEEF AND CHICKEN. QUALITY: BEEF - HALF CARCASS; CHICKEN - BACK AND NECK, CHOICE OR COMMERCIAL FOR BOTH. QUOTE: FOB MIAMI INTERNATIONAL AIRPORT. MONTHLY SHIPMENTS ARE LIKELY TO BE NEEDED IN THE FUTURE. BANK REF: HAKRIN BANK N.V., PARAMARIBO. CONTACT: MR. HENRY SIBILO, PARAMARIBO, SURINAME. TELEX: SIBIL 310SN. PHONE: 75918 OR 75919. (WK 9/STATE 0395)

BROWN RICE & PARBOILED RICE (BELGIUM). WANTS (1) BROWN RICE. QUALITY: "LE BONNET" ARKANSAS TYPE RICE, RAW RICE DESTINED FOR RICE MILLS, GRADE 1. QUANTITY: 300 MT. PACKAGING: IN BULK. OTHER REQ: WISHES FIRST TO RECEIVE A SAMPLE, RICE MUST BE DELIVERED WITH CERTIFICATE OF US STANDARDS GRADE 1. DELIVERY: ASAP AFTER PLACEMENT OF ORDER. (2) PARBOILED RICE; QUALITY: GRADE 1; QUANTITY: 300 MT. PACKAGING: STANDARD. OTHER REQ: WISHES FIRST TO RECEIVE A SAMPLE, RICE MUST BE DELIVERED WITH US STANDARD CERTIFICATE GRADE 1. DELIVERY: ASAP AFTER PLACEMENT OF ORDER. JPL TRADING AN IMPORT/EXPORT AND TRADING COMPANY WAS ESTABLISHED IN 1980. CONTACT: MS. DUSSART, JPL - TRADING, 2 PLACE TERDELT (BT 36) B-1030 BRUSSELS, BELGIUM. PHONE: 2/242.93.16. TELEX: 20568 JPL B. (WK 9/TOFAS 0009)

CAKE DECORATION PRODUCTS (SINGAPORE). IMPORT/EXPORT COMPANY WITH ANNUAL SALES VOLUME OF LESS THAN SIN $1,000,000 IS SEEKING RELIABLE SUPPLIERS OF CAKE DECORATION PRODUCTS E.G. COOKING CHOCOLATE. HAS BEEN IN BUSINESS SINCE 1969 QUANTITY, QUALITY, DELIVERY NOT SPECIFIED. PACKAGING: CONSUMER AND BULK. QUOTE: IF POSSIBLE, CIF SINGAPORE. BANK REF: OVERSEAS UNION BANK, GEYLANG BRANCH, LION CITY HOTEL BLDG, SINGAPORE. CONTACT: Y W TAN, GIM HIN LEE PTE LTD., BLOCK 10 HAIG ROAD #01-363, SINGAPORE 1543. TELEX: RS 34848 GIMCO. PHONE: 3445236. (WK 9/TOFAS 0044)

AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

A67.40/2:

CANNED HAMS, PICNICS; LUNCHEON MEATS AND SPREADS; CANNED STEWS (CANADA). QUANTITY: MINIMUM 1 CONTAINER. QUOTE: FOB BOSTON, MASSACHUSETTS/AND OR GREAT LAKES. WHOLESALE SUPPLIER TO ALL OF ATLANTIC CANADA. FIFTY YEARS IN OPERATION. SALES OVER $11 MILLION ANNUALLY. DELIVERY: MARCH 1, 1986. BANK REF: MR. SAM WALTERS, ROYAL BANK OF CANADA, WATER STREET, ST. JOHN'S, NFLD. A1C 5N5. CONTACT: MR. JERRY SHORTALL, G. J. SHORTALL LIMITED, P.O. BOX 1382, ST. JOHN'S, NFLD. A1C 5N5, CANADA. TELEX: 016 4651, SHORBY. PHONE: 709-364-2004. (WK 9/TOFAS 8610)

CONFECTIONARY AND CHOCOLATE PRODUCTS (CANADA). QUANTITY: MINIMUM 1 CONTAINER. QUOTE: FOB BOSTON MA/AND OR GREAT LAKES. WHOLESALE SUPPLIER TO ALL OF ATLANTIC CANADA. FIFTY YEARS IN OPERATION. SALES OVER $11 MILLION ANNUALLY. DELIVERY: MARCH 1, 1986. BANK REF: SAM WALTERS, ROYAL BANK OF CANADA, WATER STREET, ST. JOHN'S NEWFOUNDLAND, A1C 5N5. CONTACT: MR. JERRY SHORTALL, G. J. SHORTALL LIMITED, P.O. BOX 1832, ST JOHN'S, NFLD, A1C 5N5, CANADA. TELEX: 0164651 SHORBY. PHONE: 709-364-2004. (WK 9/TOFAS 8609)

CORN MEAL (SWITZERLAND). QUANTITY: 5,000 - 6,000 MT. QUALITY: ANIMAL FEED. PACKAGING: 50 KG BAGS. DELIVERY: NEGOTAIBLE. QUOTE: ASAP. BANK REF: SWISS BANK COOPERATION, 1260 NYON, SWITZERLAND. CONTACT: B. SHAHANI, IND-TECH S.A., VILLA AMEDEE, 1268 BEGNINS/VD, SWITZERLAND. TELEX: 28247 SHAH CH. PHONE: 022/66-10-74. (WK 9/TOFAS 0008)

GARLIC POWDER AND PASTE (CANADA). QUANTITY: 1,000 - 1,500 LBS. INITIALLY. QUALITY: EXPORT QUALITY. PACKAGING: BULK. WHOLESALE COMPANY IN BUSINESS SINCE 1969, ANNUAL SALES OF $500,000. BANK REF: ROYAL BANK OF CANADA, HWY. 10&5, MISSISSAUGA, ONTARIO. CONTACT: MR. RASIK SEDANI, BOMBAY BAZAAR LIMITED, 59 DUNDAS STREET, WEST, MISSISSAUGA, ONTARIO L5B 1H7, CANADA. PHONE: 416-275-5483. (WK 9/TOFAS 8608)

GREASY WOOL & SCOURED WOOL (KOREA). QUANTITY: 200 MT/YEAR. QUALITY: 22+ 0.2 MICRON/3 INCH, USD 4.00/KG. PACKAGING: PRESSED PACKING. OTHER REQ: 1 POUND SAMPLE - JAPANESE CLEAN SCOURED YIELD (J.C.S.Y.) BASIS. QUOTE: CIF PUSAN. BANK REF: KOREA EXCHANGE BANK, IRI BRANCH. CONTACT: MR. Y.K. PARK, IRI WOOL TEXTILE CO., LTD., 191-1, YOUNGDEUNG-DONG, IRI, JEONBUK, KOREA. TELEX: K28278 TRAINTX SEOUL. PHONE: SEOUL 734-0156/7. (WK 9/TOFAS 0013)

RAW (AIR DRIED, WET SALTED) SHEEPSKINS (KOREA). QUANTITY: 10 CONTAINERS. QUALITY: 20-25 MM WOOL LENGTH, 56-58's UP, AVERAGE 8 SF. PACKAGING: EXPORT STANDARD. QUOTE: CIF PUSAN. BANK REF: KOREA EXCHANGE BANK, MYUNG-DONG BRANCH. CONTACT: MR. LEE, YOUNG JUN, INT'L DEVELOPMENT CORP., RM. 601, INT'L BLDG. 23-1, 1-KA, JEO-DONG, CHUNG-KU, SEOUL, KOREA. TELEX: K23495 INTRADE. CABLE: INTRADEV. PHONE: 778-0467. (WK 9/TOFAS 0011)

SOYBEAN MEAL (SWITZERLAND). QUANTITY: 5,000 - 6,000 MT. QUALITY: ANIMAL FEED. PACKAGING: 50 KG BAGS. DELIVERY: NEGOTIABLE. QUOTE: ASAP. BANK REF: SWISS BANK COOPERATION, 1260 NYON. CONTACT: B. SHAHANI, IND-TECH S.A., VILLA AMEDEE, 1268 BEGNINS/VD, SWITZERLAND. TELEX: 28247 SHAH. PHONE: 022/66-10-74. (WK 9/TOFAS 0009)

SWEET CORN (WEST GERMANY). QUANTITY: 800-900 TONS PER DELIVERY. QUALITY: CLEANED, DIFFERENT QUALITIES. PACKAGING: EITHER BULK, VACUMM PACKED OR CANNED. QUOTES FOR 24 CANS/CARTON, MINIMUM 100,000 CARTONS. COMPANY WAS ESTABLISHED IN 1972. ACTS AS IMPORTER AND EXPORTER. DELIVERY: ASAP. QUOTE: CIF STUTTGART. BANK REF: DEUTSCHE BANK AG, STUTTGART. CONTACT: MR. HANNEMANN, GARMO GMBH, SCHOCKENRIED 17-21, D-7000 STUTTGART 80, WEST GERMANY. TELEX: 7255505. PHONE: (0711) 7800181/3. (WK 9/TOFAS 0014)

TANNED AND DYED SHEEPSKINS (KOREA). QUANTITY: 10 CONTAINERS. QUALITY: 20-25 MM WOOL LENGTH, 56-58'S UP, AVERAGE 8 SF. PACKAGING: EXPORT STANDARD. QUOTE: CIF PUSAN. BANK REF: KOREA EXCHANGE BANK, MYUNG-DONG BRANCH. CONTACT: MR. LEE, YOUNG JUN, INT'L DEVELOPMENT CORP., RM. 601, INT'L BLDG. 23-1, 1-KA, JEO-DONG, CHUNG-KU, SEOUL, KOREA. TELEX: K23495 INTRADE. CABLE: INTRADEV. PHONE: 778-0467. (WK 9/TOFAS 0012)

UNPROCESSED UNWASHED RAISINS/SULTANAS NATURAL DRY (SINGAPORE). EXPORTING COMPANY INTERESTED IN BUYING UNPROCESSED UNWASHED RAISINS/SULTANAS FOR MAKING SOME KIND OF JAM. SEEKS RELIABLE SUPPLIERS. RAISINS AS RAW MATERIAL WOULD NOT BE FOR HUMAN CONSUMPTION BUT WOULD BE PROCESSED TO SUIT OWN REQUIREMENTS. QUANTITY: 30 TON PER MONTH. QUALITY: UNPROCESSED UNWASHED RAISINS/SULTANAS NATURAL DRY. PACKAGING: CARTONS OF 12-15 KGS. BANK REF: BANK OF INDIA, ROBINSON ROAD, SINGAPORE. CONTACT: AMAR KUMAR, TEJIS INTERNATIONAL PTE LTD., 77 HIGH ST #09-13 HIGH STREET PLAZA, SINGAPORE 0617. TELEX: RS 27125 TEJIS. PHONE: 3384166/7. (WK 9/TOFAS 0043)

WHITE CORN (CANADA). QUANTITY: 10,000 - 20,000 LBS. INITIALLY. QUALITY: TO CONVERT TO WHITE CORN FLOUR FOR HUMAN CONSUMPTION. WHOLESALE COMPANY IN BUSINESS SINCE 1969, ANNUAL SALES OF $500,000. BANK REF: ROYAL BANK OF CANADA, HWY. 10&5, MISSISSAUGA, ONTARIO. CONTACT: RASIK SEDANI, BOMBAY BAZAAR LTD., 59 DUNDAS STREET WEST, MISSISSAUGA, ONTARIO L5B 1H7, CANADA. PHONE: 416-275-5483. (WK 9/TOFAS 8607)

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Marketing Announcement

Paris, France. This year's largest European trade - only International Food Show, the Salon International d'Alimentation (SIAL), will take place from October 21-24, 1986. Over 100,000 executives from 124 countries attend this giant expo, in search of new ideas and products. The U.S. is among the nearly 60 countries which have reserved space for a National Pavilion in this year's SIAL. Explore world markets by participating in major trade shows such as SIAL, the cost - effective way to sell overseas. For further information and an application, please contact:

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Export Programs Division
Foreign Agricultural Service
Rm. 4944-S
Washington, D.C. 20250
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